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VOL. IV NO 251

5 more Iranians executed as top leaders reconciled

TEHRAN, April 20 (Agencies) — Five more officials of the Shah's regime, including a police general a SAVAK secret police chief, were executed by firing squads here and in the provinces Friday, according to Iran state radio.

The latest executions after secret revolutionary trials brought the total of known executions since the February revolution to 147.

The "voice of the Islamic Republic," said Gen. Fazolollah Jafari, former deputy chief of Iranian police, fell before a firing squad in Tehran during the night. He was the 29th general shot since the revolution.

The former head of SAVAK in Shiraz, Muhammad Taghi Javan, was also executed in the capital while a soldier was shot in Kermanshah and two police officers were executed in Ardabil.

Also in Ardabil, the revolutionary court imposed rare jail terms, of between one and five years, on four policemen.

Reconciliation

Meanwhile, rumors of a rift between Iran's two chief religious and political leaders died Thursday night when Ayatollah Mahmoud Taleghani, pledged allegiance to Ayatollah Ruhollah

Hussein postpones U.S. visit

WASHINGTON, April 20 (R) — King Hussein of Jordan has postponed plans to visit the United States next month amid continuing differences over U.S. Middle East policy.

State Department spokesman Hodding Carter said Thursday that the visit had been postponed by mutual agreement. He added that a new date was under consideration but had not yet been fixed.

Since Israel and Egypt signed their peace treaty last month, King Hussein has publicly criticized U.S. policy and said it would not lead to a comprehensive peace settlement. His visit was scheduled for mid-May.

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Haddad threatens army, U.N. force

BEIRUT, April 20 (Agencies)

— Right-wing militias in their newly-proclaimed "Free Lebanon" enclave have threatened to renew bombardments of United Nations positions and execute the commander of Lebanese forces in the area, it was reported Friday.

The threats came as the Israeli-backed rightist militias under renegade army Major Saad Haddad continued to seal off roads leading into their enclave from the rest of Lebanon. They threw up a blockade between U.N. headquarters on the Israeli border and Lebanese areas to the north.

Haddad proclaimed his "Free Lebanon" along the Israeli border two days ago and followed up his declaration with a fierce bombardment of U.N. headquarters at the border village of Naqoura that left eight U.N. soldiers wounded.

The independent Beirut daily newspaper "An Nahar" Friday published the text of a letter from Haddad to the U.N. forces in Lebanon, telling them to keep clear of the rightist enclave. He also threatened renewed artillery attacks against the U.N.-supported Lebanese regulars and Lebanese leftists in south Lebanon by sending in Syrian-controlled troops, but what about the rest of the country which is dominated by Syria and the PLO?

"The Christians and Israel have a common interest in protecting themselves from the...PLO and this is also helping Israel's security," he added.

Israel has charged repeatedly that the Palestinians use southern Lebanon as a base of operations for attacks into Israel.

The defense minister called attention to a message sent Thursday by Prime Minister Menahem Begin to U.N. Secretary-General Kurt Waldheim in which he said Israel was not in a position to issue orders to the militias and does not support their threats of violence.

"There is absolutely no basis for the assumption that Israel is to be held responsible for the decisions or actions taken by the militias or their leaders," Begin's message stated.

Meanwhile in New York Waldheim said Friday that disorder in southern Lebanon posed the threat of a renewed and serious deterioration of the situation in the Middle East as a whole."

Waldheim said the plan for extending the Beirut government's control over southern Lebanon had been partly implemented but the U.N. force there was "far from fulfilling this object."

Referring to opposition from militias, he said: "Despite all efforts, the necessary cooperation has not been forthcoming for further deployment of UNIFIL."

Gen. Khoury withdraws resignation

BEIRUT, April 20 (R) — Gen. Victory Khoury has withdrawn his resignation as defense minister

tendered to President Elias Sarkis two weeks ago, it was officially announced here Friday.

Gen. Khoury is also commander of the Lebanese army and cannot hold both posts under a new defense law.

Instead Gen. Khoury decided to leave the post of army commander the announcement said.

(the United Nations Interim Force in Lebanon).

"I view with anxiety the present situation, in which UNIFIL is blocked in the full implementation of its mandate and is, by force of circumstances, playing a role substantially different from the role it had been set up to play," Waldheim said in a report to the Security Council.

The report, called for under a Council resolution last January renewing UNIFIL's mandate for another five months, said the position of the Israeli government "will be crucial for efforts to achieve further progress in the coming months."

Waldheim warned that if UNIFIL were seriously eroded, its achievements would be qualified and the world would inevitably face a highly dangerous and volatile situation in the area.

"Such a situation could lead to a renewed and serious deterioration of the situation in the Middle East as a whole," the secretary general said.

in another development Syria said Friday it will maintain its military presence in Lebanon to cope with the breakaway declaration of independence by the militia in the south.

The government-controlled newspaper "Tishrin" described Haddad's declaration as a "plot and a crime."

Haddad was denounced by almost all Arab governments as a traitor.

Gen. Khoury withdraws resignation

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Israel will not quit Syrian Golan Heights

TEL AVIV, April 20 (Agencies) — Israel will not abandon the occupied Golan Heights — even if a peace agreement is reached with Syria — and the government has approved the establishment of four new Jewish settlements there, Agriculture Minister Ariel Sharon has said.

At a meeting with Jewish settlers Thursday night, Sharon said his statement about Israel's determination to remain in the Syrian territory, occupied since the June 1967 war, was official government policy.

"I am saying this with the knowledge and agreement of the prime minister (Menahem Begin)" he added.

Sharon said an earlier decision to establish two settlements, one near Birkat Ram and the other in the Ayisha region, would now be implemented after negotiations had been completed with the local Druze community.

Thursday the government decided to set up two more — one near the point where the borders of Israel, Syria and Jordan meet, and the other near Sakhid, he added.

In another development indicating Israel's tightening hold on occupied territories, Israel radio

reported that the first Jewish regional council was established in the West Bank.

Regional councils inside Israel act as local governing bodies with limited administrative authority. West Bank settlers have long pressed the government to set up councils there to demonstrate the permanence of the settlements.

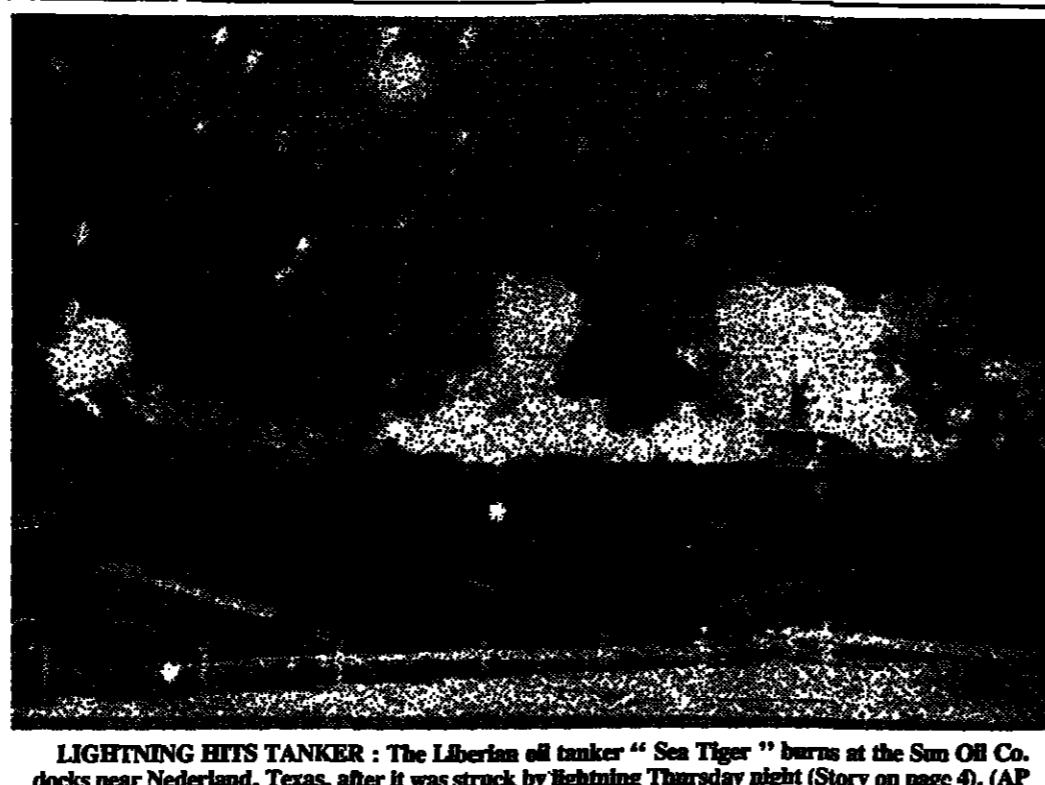
The new council, called Shomron, was dedicated at a ceremony held at the settlement of Elon Moreh and attended by Interior Minister Yosef Burg. It will encompass seven settlements in the northern part of the West Bank.

The Golan Heights became the focus of a new controversy in Israel this week when Foreign Minister Moshe Dayan said Israel might some day have to choose between settling the Golan or relinquishing the territory in exchange for peace with Syria.

The remark touched off a furor, and Dayan clarified the comment by saying he would prefer keeping the Heights to concluding a peace with Syria, but critics accused the foreign minister of undermining Israel's position in any future negotiations over the region and inviting pressure to withdraw from the Heights.

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LIGHTNING HITS TANKER : The Liberian oil tanker "Sea Tiger" burns at the Sun Oil Co. docks near Nederland, Texas, after it was struck by lightning Thursday night (Story on page 4). (AP Photo)

99.9 per cent in favor

Egyptians support treaty

CAIRO, April 20 (Agencies)

— President Anwar Sadat has received overwhelming public support for Egypt's signing of its peace treaty with Israel, according to results of a national referendum announced Friday.

The president called the referendum to demonstrate to other Arab states the backing of the treaty by the Egyptian people.

They registered a 99.9 per cent "yes" vote, despite a decision by other Arab countries to impose a total political, economic and diplomatic boycott of Egypt.

The boycott was imposed last month in Baghdad by 19 of the 22 Arab League members. Only Sudan and Oman supported Egypt.

When results were announced Friday, Interior Minister Nabawi Ismail claimed that only 5,246 of 10.9 million registered voters came out against the treaty. The referendum also proposed constitutional changes, including early elections. These were opposed by 10,217 voters.

One million voters — less than 10 percent of the electorate — did not cast ballots.

Ismail, speaking in the presence of Sadat at the president's Nile Delta village home told reporters:

"This tremendous result showed that the Egyptian people are standing firm behind you for peace, prosperity and democracy."

The peace treaty signed in Washington last month has already been ratified by the Israeli Knesset (parliament) and the Egyptian People's Assembly. With the referendum completed, the instruments of ratification will be exchanged Wednesday at the

U.S. monitoring station near the Giddi Pass in Sinai.

On the domestic side, Sadat had asked his people's view on the dissolution of the parliament bringing elections forward by two years. He has frequently complained about the behaviour of the present parliament.

The elections, expected next June, will be the first multi-party elections since the 192 revolution which overthrew the monarchy.

New parties will be allowed to form, with the exception of communists, pro-revolutionary political parties and supporters of the late President Gamal Abdul Nasser who opposed Sadat soon after he took power in 1970.

The referendum contained other points including the formation of a consultative council which Sadat said would represent the Egyptian family. Its powers remained unclear.

In a television statement Ismail warned the treaty opponents in Egypt that "although you can maintain wrong views despite this sweeping popular vote you have no right in working against the interests of the nation."

He said the Egyptian people will not hesitate to face firmly whoever tries to exploit the democratic atmosphere in Egypt to stir any doubts on the people's path or threatens the national unity.

May those who opposed the treaty abroad and the few who covered their ears at home to the popular roar of the masses in support of the treaty reconsider their position," Ismail said.

In another development, U.S. Sen. Abraham Ribicoff gave Israeli Prime Minister Menahem

Begins a personal message from Sadat Friday and said he believed the two leaders had "established a relationship of respect and understanding."

The Connecticut Democrat did not reveal the content of Sadat's message but told reporters after meeting Begin that "the confidence and trust established augers well for the negotiations" over Palestinian autonomy that started next month.

Ribicoff accompanied a U.S. trade delegation to Egypt and Israel, and his message evidently pleased Begin, whose office issued a statement reiterating that Sadat had told the senator that Begin was "a courageous man and the only one who could have led Israel to peace."

In his letter he was reported to have told the U.N. that Maj. Munir Mally, commander of Lebanese forces in the south, would be executed without trial if taken by the militias.

Begin strongly opposed the deployment of Lebanese troops in south Lebanon, accusing them of

beginning a civil war.

Earlier Thursday, Israeli Prime Minister Menahem Begin expressed condolences to President Anwar Sadat and the Egyptian People at the death of the postal worker.

Speaking at the opening of the international book fair in Jerusalem Thursday night, at which the Israeli-Egyptian peace treaty was prominently displayed among more than 52,000 books, Begin also wished President Sadat "a big victory in the referendum taking place in Egypt today for the approval of the peace treaty and the democratization of Egypt."

The group had claimed responsibility for a Paris explosion of a Jewish youth hostel and bomb attacks near the Israeli embassy, and Egyptian airline offices.

Midway from the South China Sea.

He added that the Constellation passed through the Strait of Malacca Wednesday, accompanied by two escorting warships and an oiler.

Ross said the Constellation will head eventually for its San Diego, California, home port, but that he does not know when the big ship will be detached from the Seventh Fleet in the western Pacific.

The two Yemens have been observing a ceasefire since last month but Defense Department officials said U.S. mobile training teams on the scene — 21 men in all — would continue to instruct North Yemenis in the use and care of the equipment.

The United States rushed tanks, personnel carriers, missiles that can be fired from the shoulder and other arms to North Yemen when fighting broke out between the two states earlier this year as a gesture of support for conservative states in the area.

Ross also said the 80,000-ton aircraft carrier Constellation, which had been sent to the Indian Ocean to show the American flag, had been relieved by the carrier

Midway from the South China Sea.

He added that the Constellation passed through the Strait of Malacca Wednesday, accompanied by two escorting warships and an oiler.

Ross said the Constellation will head eventually for its San Diego, California, home port, but that he does not know when the big ship will be detached from the Seventh Fleet in the western Pacific.

There was no word on where the Midway and its escorts will operate in the vast Indian Ocean. The Constellation spent much of its time near the Arabian Peninsula.

Meanwhile, the new Soviet carrier Minsk was reported steaming in the Mozambique Channel off the east African coast.

The Minsk, first Soviet carrier to cruise in Indian Ocean waters, rounded the Cape of Good Hope from the Atlantic last week.

In all, Russia now has about 25 ships in the Indian Ocean. The Minsk is expected to end up joining the Soviet Pacific Fleet, but apparently will spend some time in the Indian Ocean en route.

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Senator thinks peace treaty is only first step

RIYADH, April 20 (SPA) — The Egyptian-Israeli peace treaty does not preclude other new initiatives, Senator William Roth (R-Dec.) said here Wednesday, as it was just a step and not an overall settlement.

He told SPA that the way was still open for convening a new Geneva conference.

He believed that the United States was trying to convince Jordan to join the peace talks.

For the treaty to become a comprehensive solution will depend on the progress in future talks on Palestinian self-determination in the West Bank and the future of Jerusalem, and a lasting peace in the Middle East would have to imply the recognition of a Palestinian state.

He regretted however that Palestinian public relations in the United States were not good enough to win over public opinion.

Roth hailed the moderate role played by Saudi Arabia in the Organization of Petroleum Exporting Countries.

He pointed to the importance of the cooperation between the Kingdom and the United States,

cooperation reflecting moderation, commitment and responsibility.

He was in Saudi Arabia to get acquainted with this country, owing to its importance in the Middle East, and obtain more information on the region, its problems and different points of view.

The senator was fully aware of the great importance which the area was gaining every day in the contemporary world. The Middle East had become one of the most sensitive areas of the world, with its petroleum and the likelihood of confrontation here between the super-powers.

He also dealt with the Kingdom's strategic importance in the region, adding that as he visited the area for the first time, he could not miss the chance of stopping in Saudi Arabia.

Roth left Riyadh after a short visit during which he was received by King Khalid, and met Second Deputy Premier and Commander of the National Guard Prince Abdullah and Minister of Petroleum and Mineral Resources Sheikh Ahmad Zaki Yamani, as well as Commerce Minister Dr. Soltan A. Solaim.

Abdul Mohsen attends case against deputy

JEDDAH, April 20 — Prince Abdul Mohsen ibn Abdul Aziz, governor of Medina, insisted on attending a Sharia court here as a defendant in a case filed by a citizen, although he did not have to because the case involved one of his subordinates.

"Al-Jazirah" newspaper said Tuesday the plaintiff, Sheikh Haram, sued the governor of Tarifa, part of the Medina governorate, over a piece of disputed land.

Prince Abdul Mohsen went to the court to see that the plaintiff had every chance to state his case.

At first the judge was surprised by the visit and asked the prince to sit next to him and have coffee, but

Prince Abdul Mohsen

the prince insisted on sitting next to the plaintiff. A ruling was passed in the plaintiff's favor.



LISTENERS: A part of the audience at the Holy Quran reading competition opened by Governor Prince Fawaz at the Inter-continental Hotel in Mecca Wednesday.

With Korf Stahl Jeddah mill expansion okayed

By Michael J. Hall

JEDDAH, April 20 — Expansion of Jeddah's steel mill more than tenfold to produce tenfold reinforcing bars has won official approval.

The board of directors of the Saudi Arabian Basic Industries Corporation in Riyadh Wednesday night voted its approval.

The \$ 15 million project will find SABIC in 50-50 partnership with the West German firm Korf Stahl of Baden-Baden.

The meeting was chaired by SABIC's chairman, Minister of Industry and Electricity Dr. Ghazi Algosaibi. Its official resolution

directs Algosaibi to sign the contract for the expansion with a Korf Stahl representative.

The plant's capacity for the bars — which are used to reinforce concrete used in building projects — is now 10,000 tons per year.

After the expansion, estimated to take about 12 months, the plant will produce about 150,000 tons a year.

The project calls for the increase in output to be accomplished through greater use of mechanization at the plant, and not by any great additions to the plant structure itself.

Erratum

incorrect reporting on the part of SPA.

The SAMA report, copies of which became available late last week, shows that the oil sector of the economy actually declined two per cent in 1978, while the private sector grew by 17 per cent and the government sector grew by 18 per cent.

SAMA's 1978 report estimated government spending had increased by four per cent during the year. The first news stories concerning the report gave the erroneous figure of SR130 billion for government spending owing to

Combined with the planned steel mill at Jubail — an \$ 589 million project also involving Korf Stahl — SABIC hopes the Kingdom will be able to produce one million tons of reinforcement bars a year its total projected consumption. The Kingdom now imports steel bars, at a cost of \$ 360 a ton.

Roving eye costs driver his Chevrolet

JEDDAH, April 20 — A youngman's wandering eye cost him his new car, according to "Okaz" Thursday.

He was apparently driving his brand new SR34,000 Chevrolet Caprice down Jeddah's Madaris Street when a pretty girl caught his attention. He drove into a wall, and is now under intensive care in hospital.

The girl had noticed neither the gallant driver or his crash.

Witnesses blamed the girl for being the cause of the crash, but the skeptical police suggested the driver's speed and lack of care made it more his own fault.

Ministry of Health announces

65 civilian hospitals in Kingdom

RIYADH, April 20 (SPA) — The Ministry of Health now has 65 hospitals across the Kingdom, with a total 12,995 beds and 3,312 doctors. That excludes National Guard and Ministry of Defense facilities for servicemen and their families.

Forty-three of the hospitals are general, four maternity and children's, three eye, seven chest, two psychiatric, five fever and one leprosy.

The ministry also has 462 clinics, 148 in the 'A' category, and six exclusively for chest diseases.

There are now 67 artificial dialysis machines in the Kingdom for sufferers from kidney disease: 24 in Riyadh, nine in Mecca, eight in Jeddah, six in Dammam and five each in Abha, Hofuf and Jouf.

The ministry has 230 medical laboratories, one central laboratory, 10 regional laboratories, 71 labs at different hospitals and 148 attached to category 'A' clinics.

There are 35 blood banks: seven are in the Central Province, six each in the Western and Southern Provinces, five in Qassim district, three each in the Northern Province and Medina and one in Hail.

The ministry has on its payroll 212 pharmacists and chemists and 8,094 nurses.

Thirty doctors are expected to graduate in 1979.

Now 393 men and 229 women students are studying medicine.

The ministry has also set up in Riyadh two social service centers, three maternity and child care centers, a quarantine center, a health center, two Bilharzia stations, a health institute for men and a nursing school for women.

"Okaz" reported Thursday that the ministry is considering buying a helicopter to transport emergency cases in remote areas to hospital.



TREATMENT: A man is treated in a new government hospital. Friday the Ministry of Health announced that it had 65 hospitals in operation across the Kingdom.

For handicapped children

Special schools set up

RIYADH, April 20 (SPA) — The Ministry of Education has 20 institutes for 1,690 blind and backward children, according to a study published by the ministry's Center for Statistical Data and Educational Documentation.

These institutes have 52 departments with 243 classes with 711 teachers. The ministry's special education sector comprises institutes for blind, dumb and deaf and mentally-retarded children.

There are nine schools for the blind in Abha, Ahsa, Riyadh, the Eastern Province, Qassim, Medina, Mecca and Omaizah, dealing with primary, intermediate and secondary stages, as well as certain vocational training.

There are seven schools for the deaf and dumb in Ahsa, Jeddah and Riyadh, teaching from the nursery level to intermediate, including vocational training.

In Riyadh Saturday

Kuwaiti-Saudi industry unit to meet

RIYADH, April 20 (SPA) —

The first meeting of the Saudi-Kuwaiti Joint Commission for Industrial Coordination begins here Saturday, it was announced Thursday.

Kuwaiti Minister of Commerce and Industry Abdul Wahhab

resources, foreign affairs and planning will make up the delegation.

Over three days, the participants will discuss the different phases of progress in the joint industrial ventures in public and private sectors.

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Afghan rebels claim victories against Kabul regime soldiers

ISLAMABAD, April 20 (Agencies) — Rebels against the pro-Moscow government of President Nur Muhammad Taraki of Afghanistan have claimed more successes in inflicting casualties on government troops.

The statement, issued Thursday by the Afghan National Liberation Front (ANLF), a group of Islamic dissident parties, could not be confirmed. But it reported:

"The government post in Dadian in Paktia Province was attacked April 11 and the military force in the area fell in the hands of the Mujahedeen" (Islamic fighters). After the area was "liberated," residents burned down the military

base and the school and destroyed the government offices.

Ninety-three government troops were killed, while three Mujahedeen were killed and some injured. The Islamic fighters captured eight guns.

The government military base at Qadamo in the Tal area of Paktia Province was attacked by some government soldiers who support the Mujahedeen April 13. The base was destroyed by bomb explosions.

The Argoon area was conquered by Mujahedeen April 18. Besides Argoon, Zairok District is also under control of the dissidents. The military base of Nader

Shah Coot, close to the Khost provincial center, has been surrounded by the dissidents. Heavy fighting is going on around Bari and Leegai military bases, close to Khost.

The ANLF gave this picture of fighting in the Ningerhar Province:

Dissidents started heavy fighting in Ningerhar April 10. The air force bombed the area heavily, killing one girl. Four men loyal to the government were arrested.

Heavy fighting took place in Khogyani, Nazeer and Sulaiman Khel Tangai areas between dissidents and government troops April 17.

The air force bombed Wazeer Tangai, Chamcham, Ibrahim Tangai and Sulaiman Khel Tangai.

During the bombing and fighting 40 women and three children were seriously wounded. One mosque was also bombed by the air force.

Tass reported Thursday a mass demonstration in support of the government in Afghanistan took place in the capital of Kabul.

It quoted the country's Bakhtiar news agency as saying that thousands of people marched through the streets to condemn the intervention of foreign states in Afghanistan's internal affairs and to support measures taken by the government to strengthen its control of the country.

Khartoum denies Cairo sending troops to Sudan

CAIRO, April 20 (AP) — A Sudanese government spokesman has denied press reports circulating abroad claiming that Egypt has been stationing troops in Sudan to back up the regime of President Jaafar Numeiri.

"These unfounded allegations are aimed at picturing Sudan as unstable and insecure," Ali Shummo was quoted by the Sudanese News Agency as saying Thursday.

He said journalists "are welcome to visit Sudan and see for themselves." He promised that the government would provide them with traveling facilities and free movements and said their news reports would not be subject to censorship.

Western military sources also dismissed the reports and said Egypt, which is bound by a defense treaty with Sudan, has been limiting its military assistance to advisers and equipment.

Subcontinent atomic suspicions may dominate Washington talks

NEW DELHI, April 20 (Agencies) — American nuclear fuel shipments to India and the threat of a nuclear arms race on the subcontinent are expected to figure in talks between Indian External Affairs Minister A.B. Vajpayee and President Jimmy Carter and Secretary of State Cyrus Vance next week.

Vajpayee, who was to leave today for New York, may also meet with Sen. Daniel Patrick Moynihan (D-N.Y.) whose last book, "A Dangerous Place," created a political sensation here by alleging that former Prime Minister Indira Gandhi received U.S. government funds.

Mrs. Gandhi, who has frequently accused the United States of opposing her, has denied the charge. She may sue Moynihan,

who served as ambassador to India from 1973-1975.

India shares American suspicions that Pakistan is trying to manufacture a nuclear bomb. It is also uneasy about a U.S. offer to sell the Pakistani air force F-5 fighters.

Washington cut off military and economic aid to Islamabad worth \$85 million earlier this month because it believes Pakistan is secretly building a facility to produce enriched uranium.

There is also a nuclear issue between India and the United States.

Although a shipment of U.S. nuclear fuel for India's Tarapur atomic plant arrived this week, future deliveries are uncertain because Washington is demanding international inspection at all

Indian nuclear facilities.

The government has refused to allow the requested full-scale safeguards as long as they are not also applied to nations like the United States which already possess nuclear arms.

But Friday Deputy Prime Minister Jegjivan Ram turned down a strong demand in parliament for India to produce an atomic bomb to match Pakistan's potential capacity.

Ram, who is also defense minister, said India's policy was not to manufacture nuclear arms and there was no need to change it.

Ram's statement reiterated Prime Minister Morarji Desai's opposition to nuclear arms, although his predecessor Mrs. Indira Gandhi had detonated what was called a peaceful nuclear device.



U.S. ENVOY : Egyptian President Anwar Sadat Tuesday receives U.S. special Ambassador Robert Strauss who arrived in Cairo to discuss prospects for expanding American private investment in Egypt. Friday, Strauss and Israeli Commerce Minister Gideon Patt signed an agreement lowering customs barriers on business worth about \$ 500 million a year.

TEL AVIV, April 20 (AP) — Israel and the United States concluded two years of trade talks Friday and signed an agreement lowering customs barriers on business worth about \$ 500 million a year.

Special Ambassador Robert Strauss wrapped up the agreement during a Mideast mission for President Carter to explore economic possibilities in the month-old peace treaty between Egypt and Israel.

Strauss told reporters the mission sought ways to bring economic stability to the two Mideast states and showed "President Carter's commitment to bring something more than military hardware or even dollars to this region."

The delegation of U.S. government officials and businessmen spent two days each in Egypt and Israel "to get a first, intelligent impression on what we can do to encourage private investment" in both economies, Strauss said.

Strauss said his mission concentrated on U.S. trade opportunities with each country rather than on mediating economic relations between the two former antagonists. "It is possible that it may be too early for that," he said.

The trade agreement, signed by Strauss and Commerce Minister Gideon Patt at a news conference, was negotiated in the framework of the Multilateral Trade Negotiations (MTN) under discussion among 99 countries in Geneva.

The agreement would reduce or eliminate tariffs on such Israeli products as diamonds, chemicals and electronics equipment sold to the United States and U.S. agricultural products and machinery sold to Israel.

Israeli exports to the United States totaled \$ 700 million in 1978 and Israel imported \$ 1.1 billion worth of goods from the United States last year.

In the meantime, Prime Minister Menahem Begin appealed Friday to members of the U.S. Senate Appropriations Committee for easier terms for the three billion dollars Washington has promised Israel to offset the costs of the peace treaty.

At a meeting with two senators and with Strauss, Begin asked that the aid be split evenly between grants and low interest loans.

Morocco said on the offensive in Sahara

RABAT, April 20, (R) — The pro-government Moroccan daily paper "Le Matin" said Friday the Moroccan army had switched from the defensive to the offensive in the Sahara to impose peace by war since efforts at negotiation and failed.

"Our troops no longer content themselves with defending certain centers, they go to meet the aggressors as soon as they cross the frontier and attack them with all possible means including aviation and thus inflict heavy casualties on them," the paper said.

After noting that the Algerian-based Polisario Front, which has been fighting for independence of the former Spanish territory of the Western Sahara for over three years, had lost at least 426 dead and 130 vehicles in recent combats, the paper continued:

"The enemy's losses have risen steeply. It should be stressed that the assailants do not occupy a square meter of our soil and without the Algerian sanctuary there would be no conflict in this region."

The paper also said recent political changes in neighboring Mauritania, which shares the Western Sahara evacuated by Spain, had strengthened the alliance with Morocco and "the elements in favor of Algiers have been eliminated."

At a reception Wednesday night marking Syria National Day he spoke briefly with two officials of the Carter administration.

One of the officials, William Quandt of the National Security Council, said it was "just a handshake."

"I didn't talk with him in any real sense," Quandt said.

The other official was Harold Saunders, assistant secretary of state for the Near East.



FLOWERS FOR TROOPS : A Lebanese civilian offers a flower to the driver of a Lebanese army armored car in Sidon Wednesday when a battalion drove into southern Lebanon for the first time since the 1975-76 civil war. The newly formed Lebanese army will be with UNIFIL while policing the area. (See story page one) (AP photo)

PLO official denied U.S. visa extension

WASHINGTON, April 20 (AP) — A top Palestine Liberation Organization official is ending his controversial visit to the United States after being denied a visa extension.

Shafiq Al Houli, head of the PLO's Office in Beirut, flew to New York Thursday, bound for Berlin.

Sherman described the Syria reception at a Washington hotel as one such occasion and said an American journalist introduced Saunders to Al Houli.

No American official had any substantive conversation with Mr. Al Houli, "he said.

U.S. policy rules out dealing with the PLO unless it accepts the existence of Israel as well as U.N. Security Council resolutions calling for a peaceful Middle East settlement.

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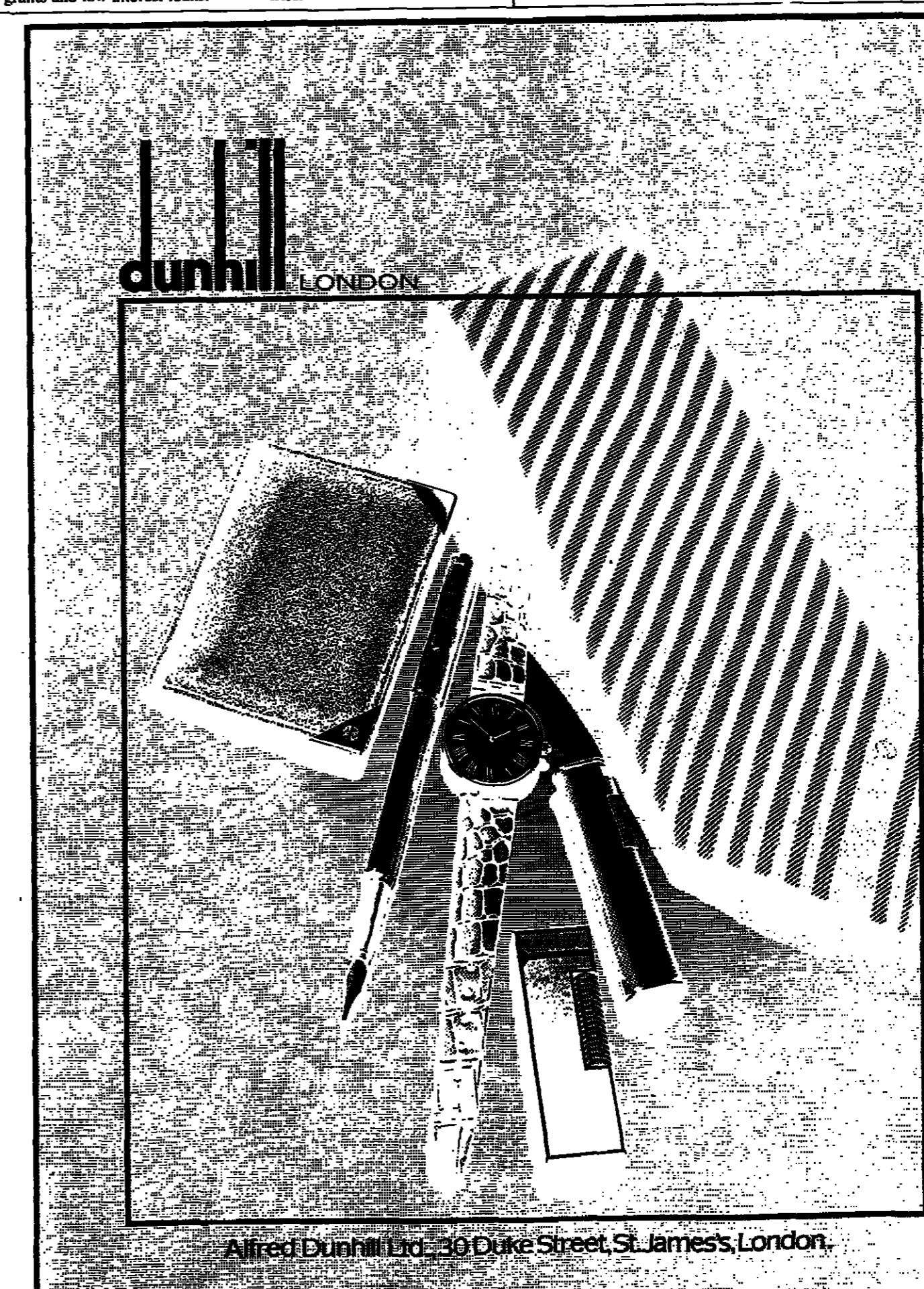
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As new talks begin

U.S., Soviet Union still differ on SALT

WASHINGTON, April 20 (AP) — Although a major issue has been resolved, the United States and the Soviet Union are still a few steps away from wrapping up negotiations on a new treaty limiting nuclear missiles and bombers.

U.S. Secretary of State Cyrus Vance and Soviet Ambassador Anatoly Dobrynin talked for an hour Thursday evening and

agreed to meet again Friday afternoon for their 19th meeting of the year. Nearly all have dealt with the treaty. They were said to be moving slowly and, according to State

Department spokesman Tom Reston, have not reached the point where formal discussions can begin about the time and place for a summit meeting at which U.S. President Jimmy Carter and Soviet President Leonid Brezhnev can sign the treaty.

American officials, speaking privately, have said that in a formal sense, some points will be left for the two national leaders to resolve at the summit. The Soviets are not considered likely, however, to leave any substantive negotiations in the hands of the aging Brezhnev and will want the treaty all but written before agreeing to a summit.

An indication that Vance and Dobrynin have switched the topic of their negotiations from the treaty itself to the summit arrangements is probably as close as the two governments will come to announcing that they have reached agreement in principle on the treaty.

The two sides have been informally negotiating on a summit site, primarily by making statements to the press. At this point, it appears likely the meeting will be held in a neutral European city to spare Brezhnev a long flight.

The American sources said Thursday that an agreement has been reached on what has been considered the major remaining issue in the treaty talks, the definition of new missile types.

The treaty limits each side to introducing one new missile. The United States wanted a tight definition that would prevent the Soviets from modifying missiles and then claiming the changes did not amount to a new model.

West unsure how to react to siting of Soviet missile

WASHINGTON, April 20 (AP) — The U.S. Defense Department says it doesn't expect any quick answer to the question of how western military powers should respond to deployment of new mobile missiles by the Soviet Union.

Officials from NATO countries will discuss the new Soviet SS-20



VACATION: President Jimmy Carter stretches his hand as he views the welcoming crowd at Brunswick, Ga., Thursday as he arrived for the Easter vacation. Saturday, the White House announced the president will visit South Korea in June. (AP photo)

In June

Carter to visit S. Korea

JEKYLL ISLAND, Ga., April 20 (R) — President Jimmy Carter will visit South Korea at the end of June for a first hand look at security on the peninsula.

He will arrive from a seven-nation economic summit in Tokyo on June 28 and 29. Details of the trip have still to be worked out.

White House press secretary Jody Powell said Thursday the president would have an opportunity to review the pace of the withdrawal of U.S. troops from South Korea which he slowed down last year because of a reported military build up in North Korea.

Carter will be traveling to Seoul

at the invitation of President Park Chung-hee. South Korea's record on human rights and a Korean attempt to buy influence through bribing U.S. congressmen have strained relations between the two countries.

There have been rumors that Carter, now on holiday on Sapelo Island off the coast of Georgia, intends to visit other countries during his trip to the Far East.

But Powell said Wednesday he knew of no plans for the president to make other stops.

Carter accepted an invitation from Chinese Vice Premier Deng Xiaoping (Teng Hsiao-ping) in Washington in February to visit China, but that trip was expected to be made later this year or in 1980.

The withdrawal of all 33,000 American ground troops from Korea over a five-year period was one of the pledges made by Carter during his 1976 presidential campaign.

The missile has a range of about 4,800 kilometers.

Department spokesman Thomas Ross said the issue will be discussed at the Florida meeting. But he warned that "I don't expect resolution of the problem."

Lightning-struck tanker sinks in harbor in Texas

PORTE ARTHUR, Tex., April 20 (R) — A 60,000-ton tanker sank after being struck by lightning while unloading oil in a Texas river late Thursday night.

The Coast Guard said Friday one of 33 crewmen aboard the Seawise was missing and presumed dead, and others were injured when the lightning set off a series of explosions and a fire which sent the vessel to the bottom.

Eight of the crew, all believed to be Italians, escaped injury but the condition of six others was not immediately known, the Coast Guard said.

The Coast Guard had originally identified the vessel as the Greek-registered bulk carrier Seawise and reported that there were three dead and more than 30 injured, including a number of dock workers.

A revised version was that the Liberian Seawise was struck while unloading its oil at the Sunoco Oil Company docks between Nederland and Port Neches on the river north of this southeastern Texas

Utah test radiation rate greater than Harrisburg

SALT LAKE CITY, April 20 (AP) — A congressional hearing into whether open-air nuclear tests in the 1950s caused cancer began Thursday with Utah's governor testifying that part of his state got 40 times to 500 times as much radioactivity as areas near the Three Mile Island nuclear accident.

But, Gov. Scott Matheson added, "Residents in southern Utah heard there is no danger every day there was a test."

Matheson said no one knew at the time that the levels of radiation were as serious as is now known. "Intentional disregard for health crept in a little bit at a time," he added.

"It is interesting to note," Matheson said, "that Gov. (Dick) Thornburgh of Pennsylvania advised every pregnant woman and children to evacuate the immediate area, but no one warned those of us in southern Utah." He was referring to the nation's worst nuclear power accident, at Three Mile Island in Pennsylvania, last month.

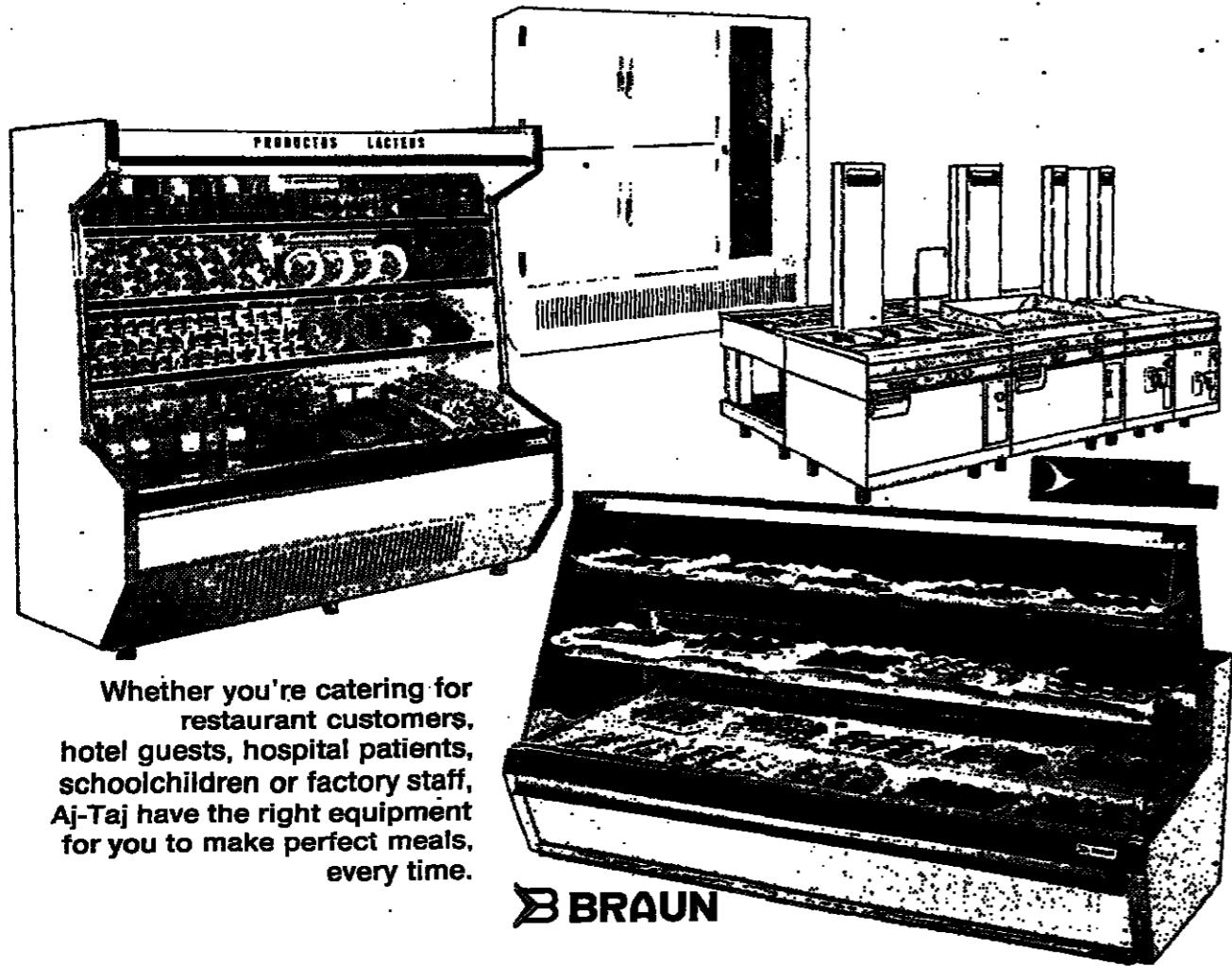
The worst single burst of radiation from the crippled plant came March 30 when federal officials measured 1,200 millirems. A short time later, Thornburgh advised pregnant women and pre-school children to leave the area.

Matheson was the leadoff witness before a joint congressional committee, co-chaired by Sen. Edward Kennedy D-Mass. and Rep. Bob Eckhardt, (D-Texas), which is investigating whether the nuclear fallout caused cancer and other health disorders among people of southern Utah, Nevada and Arizona.

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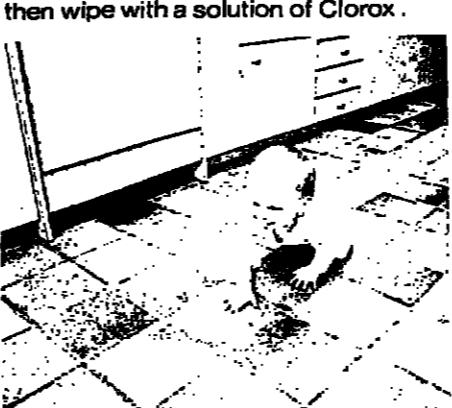
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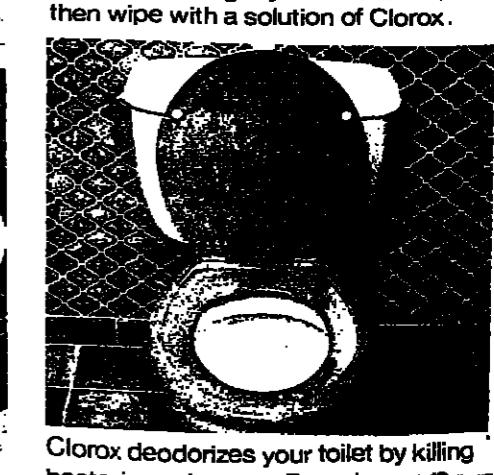
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min troops

andan massacres reported

IBI, April 20 (R) — soldiers loyal to deposed Idi Amin killed 150, fleeing to Kenya in lorries, carrying 150 people, reached Kenya with bullet-riddled tyres.

This is the latest report of killing by secret police and troops loyal to Amin in regions not yet reached by the Tanzanian-Ugandan force which took Kampala last week.

Mutamza-Gouli appealed to the provisional government of

He said guerrillas from his organization escorting the 300 civilians fought back. Two of the lorries, carrying 150 people, reached Kenya with bullet-riddled tyres.

The "Standard" reported that over 1,000 Ugandan refugees, including top officials in the Amin regime, are being screened by Kenyan authorities in a sports stadium nicknamed "New Kampala City."

A "Standard" reporter interviewed the former governor of Kampala, Nasur Abdul Abdullah, who said he fled into Kenya with two Mercedes limousines, a mini-bus, a Fiat car and a lorry, carrying food and personal effects as well as his four wives and 28 children.

The newspaper said the stadium at Kakamega in west Kenya was a restricted area administered by police and other security officers.

Forces loyal to the still undiscovered Amin are reported to be carrying out a frenzied slaughter of civilians in the northern and eastern areas not yet reached by the anti-Amin forces.

Tourists, who usually throng the square, were kept away. Extremists also struck at targets in Rome, Venice, Naples and Milan Thursday night.

In Rome, 20-year-old Communist Ciro Principi died after being stabbed outside a party office.

In Naples, fire bombs were thrown at the city headquarters of the Christian Democratic Party and an anonymous telephone caller told the news agency ANSA afterwards that the "Armed Squads for Communism" were responsible.

In Milan, unknown extremists set off a time bomb outside the offices of the "Bob Kennedy" section of the Christian Democratic Party there.

Both attacks caused minor damage.

cano on St. Vincent active underground

TOWN, St. Vincent (UPI) — The Soufrière volcano, emitting only small smoke but remains active.

It had expected a eruption during Wednesday's seven blasts which island Wednesday, but materialized, confirming no's reputation for fury.

5,000 people have been

evacuated since the volcano started erupting last Friday and the northern third of the island is now covered by a thick coating of volcanic ash.

Considerable damage has been done to banana plantations crucial to St. Vincent's economy.

Britain has contributed 35,000 sterling (\$ 70,000) in aid and further relief is expected from the United States and Canada.



Idi Amin

his name arrived in Kampala from the northern town of Lira Thursday and said hundreds of bodies of the victims of the State Research Bureau secret police lay rotting in fields and beside roads.

Anyone who tried to bury the corpses was also killed.

Refugees arriving in Kenya from east Uganda had reported that the remnants of the deposed president's army, many of them from his northern Kikwa tribe, were indiscriminately mowing down civilians with machine-gun fire.

Polls show U.K. election indecision

LONDON, April 20 (R) — Almost a quarter of Britain's voters have still not decided which political party they will support in the May 3 general election, an opinion poll reported Friday.

The poll, in the "Sun" newspaper, found 22 per cent of the electorate, about eight million voters, undecided.

It said 40 per cent backed the Conservative Party, and 32 per cent Labor.

The survey was part of mounting evidence that the outcome of the election is still wide open because so many voters are having trouble making up their minds.

In some constituencies, party workers conducting detailed, house-by-house surveys have found more than a third of the electorate undecided.

"There are more floating voters than ever before. Old political loyalties seem to be in the melting pot," a Conservative organizer in west England reported.

Labor Party officials believe one reason for the indecision is that Conservatives are having difficulty allaying public doubts about Thatcher, the first woman to lead a British political party.

Conservative campaign work admit there is "a Thatcher personality problem but she is gradually winning people over."

Thursday night she returned to one of her most controversial themes, accusing the Soviet Union of expansionism. She spoke of "the military peril in which the West now stands" and condemned Soviet and Cuban activities in Africa.

Mrs Thatcher, called the "Iron

Lady" by Moscow because of her previous warnings about Soviet militarism, pledged a Conservative government would strengthen Britain's defenses.

Her speech, in Birmingham,

was Friday denounced by Labor

left-winger Frank Allaun as part

of a massive propaganda cam-

paign to prepare us psychologi-

cally for war with Russia."

But another opinion poll Friday

reported a bigger swing against

Labor in the Greater London area

than other recent polls show in

Britain as a whole, and if this were

repeated in the election prominent

Labor leaders could find

their seats in danger.

Those in seeming jeopardy

include Shirley Williams, the edu-



Mrs. Thatcher

Bihar State official quits in Janata Party dispute

NEW DELHI, April 20 (AP) —

A factional dispute in Prime Minister Morarji Desai's Janata Party has led to the removal of the top elected official in Bihar state.

Chief minister Kanpoori Thakur, aligned with a pro-farmer faction, lost a vote of confidence

135-105 Thursday among Janata

party members in Patna, the state

capital, the United News of India reported. He resigned afterward.

His defeat reflected a bitter year-long confrontation at both national and state level between Thakur's Bharatiya Lok Dal (BLD) and the nationalist Jan Sangh wing.

Reacting to Thakur's resignation, the BLD-dominated Haryana State government in northern India dismissed four cabinet members belonging to the Jan Sangh.



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SAUDI INTERESTS

The U.S. Senate Foreign Relations Committee's report on Saudi oil concludes that reserves are lower than believed, that a production target of 20 million barrels a day by the mid-80s is not feasible, that 14 to 16 million is more likely but only after heavy investment in production facilities, and that 12 million is the figure possibly approved by Saudi Arabia.

Several points come quickly to mind:

— Committee chairman Senator Frank Church has made several statements to the same effect in the past.

— The leaking of the report is not accidental.

— The policy since the very beginning of Saudi production has been to discover more than the oil produced every year. Consequently reserves have always increased instead of going down with production.

— All figures used on reserves and production are debatable although the report implies their absolute correctness.

But the most important part of the report is the implied verdict that Saudi production cannot meet Western, especially U.S., needs in the future.

This verdict allows Senator Church and all pro-Zionist officials like him to argue that since the Saudis cannot meet the U.S. production targets then the U.S. does not have to pay the political price for the Saudi oil on top of the economic price.

The price of oil in the '80s will be 90 per cent political and 10 per cent economic. The political price that Saudi Arabia and the other Arabs demand are their legitimate rights which the peace treaty between Egypt and Israel seems to have trodden under foot. Senator Church is fully aware of the political price and is consequently hoping to spread an impression that the Saudis have the right to claim it.

Apart from Saudi Arabia's determination to achieve Arab rights and the direct bearing of this position over oil, it is not against the interests of the Saudis to be thought unable to produce more oil because they don't really want to produce more. Oil in the ground is worth more than oil in the pipeline and the current generation has a responsibility not only toward itself, but to the generations whose share of the country's depletable wealth must be preserved. Increasing numbers of Saudis are strong believers in this.

For the time being, however, Saudi Arabia's main concern is the feeling that it is being used as a spring absorbing the pressures of the consumers from one end and the other producers from the other. Saudi Arabia is always expected to make up, within the limits of its capacity, for any loss of production elsewhere and is always expected to maintain the official level of prices while others, governments and companies alike, are breaking them in the open and reaping huge illegal profits. And to add insult to injury, threats are made when it is the West, particularly the U.S., which needs the oil and not Saudi Arabia which needs the money.

Saudi Arabia's oil thinking has developed and changed over the years to suit a changing world, but what has remained unchanged is the principle that it must always serve the interests of the Saudi people. All we can do at the moment is to repeat the Arab saying: "If your sweetheart is honey, don't lick him completely."

Europe in non-crisis

By Walter Laquer

LONDON —

Three years ago, Western Europe emerged from its worst postwar recession, and now there are signs of a new relapse. Inflation is rising, unemployment has not fallen, economic growth is slowing. But the downturn from 1973 to 1975 was not, in retrospect, a slump; nor is the economy likely to collapse in 1980. Instead of a 4-per cent annual growth there will be only 2.5 to 3 per cent. Europe does face something like a crisis but it is not mainly economic; it is political and, in the final analysis, cultural and moral. The roots are, first, the political system's weakness, the inability to resist conflicting demands of various sections of society and, second, the clash between the urge for more freedom and the need for more order.

Britain is the showcase, but to a certain degree all European countries have been affected. There is not a class struggle in the old-fashioned sense; if so, the problems would be easier to solve. Social conflict has become less tractable precisely because it is no longer a clear-cut confrontation between classes, but between many interest groups; the general trend is toward fragmentation and conflict within classes. Most of the recent strikes in Britain and France have been against the state, and thus against society. True, the worst has not happened in Italy as many expected in 1977. Spain's transition toward democracy has been far smoother than almost anyone assumed.

Europe's trouble is that nothing much has happened. The impetus toward greater unity has petered out even in economics. It is argued that Europe has as much unity as it wants and needs, but nothing could be more mistaken. In a half-united Europe, the old nationalist rivalries are almost certainly bound to re-emerge, and as the nationalism of the great reassessments it so does separation of the minorities.

The economic difficulties have created new obstacles to political unity, for the growing disparity has thwarted most schemes for closer cooperation. The countries have become even more absorbed in domestic preoccupations. In

foreign affairs and in defense policy the importance of a continent proclaimed only yesterday as a "great civilian power" has become only too obvious. Thus, to give but an example, in the Middle East crises, which have a major and direct impact on the continent's future, Europe's voice is never heard.

The eclipse of America in world affairs could have been the challenge needed to lessen Europe's dependence on American protection. Instead, there has been, as so often before, impotent hand-wringing: The Soviet SS-20 missile (and the Russian buildup in general) is said to threaten Europe, but no, similar American missiles must not be based on European soil except on very special conditions. On one hand it is argued that there is no Soviet threat, and on the other that the Russians are so strong, and the poor Europeans so exposed, that nothing must be done to annoy the Russians. It is difficult to reason with a logic born out of fear.

What kind of crisis does Europe face? In the last century, the great historian Jakob Burckhardt pondered the origin, character and common pattern of crises of world historical dimension. True crises, he noted, were exceedingly rare, and he also said that like true revolutions, they could have positive results, releasing energies in individuals and masses that no one had expected. Such passions are good insofar as they show vitality and creativity.

Seen in this light, the European convulsions of the 1970s do not constitute a real crisis; they have not generated any strong passions or fresh energies. The problems it faces are not insurmountable and the cure is known; only the will to make the effort is lacking.

It has been said that nothing clears the mind of a person as wonderfully as the certainty that he will be hanged in a day or week. But if a person, or a collective, faces a fate of this kind only in the perspective of a year or a decade, and if, furthermore, the catastrophe is not absolutely certain but only highly probable, the result is not concentration of mind but confusion. In short, Europe might be better off with a real crisis. (NYT)

It is a Lebanese government right to control the whole country and to support it to do so. But the situation in fact was contrary to that. We have seen the U.N. forces rush for cover whenever Haddad chooses to pound their positions. "We can nothing, unfortunately, but watch the new act of a play that is being produced by the Security Council now that the Lebanese battalion has reached the south and the U.N. forces are hiding their fortifications."

According to "Omar" Israel "is misleading the rest of the world by announcing that it had no knowledge of the decision by the renegade Lebanese commander Saad Haddad to secede and declare a separate state in his southern enclave. It was Israel, the paper said, which supported Haddad and supplied him with arms and money to continue to defy the legal government in Beirut. Without Israeli collusion and backing

Haddad would have been vanquished and his forces would have been disintegrated. Israel went as far as paying his salaries and those of his men."

The Lebanese government has acted wisely by denouncing Haddad and setting up a court martial to bring him to book even in absentia. This shows that the government is keen on maintaining law and order and on re-imposing its authority in that part of the country.

"With this in view," the paper added, "world public opinion is called on to lend the Lebanese government a helping hand in bringing back order to the ravaged land."

"Four years ago news reports revealed that there were plans to create four statelets in the region. The idea did not fade away because it was within the framework of a grand design," according to "Al-Bilad."

A columnist in "Al-Madina" said that reports of rich Saudis

investing their money abroad make him sad.

"They do this while their country and people are in dire need of housing, offices and shops. Don't they realize that it is their duty to help their country first? Why

A question of credibility

By Dusko Doder

TORONTO —

The clearest issue to emerge in Canada's current election campaign is a credibility problem of the two key contestants.

After 11 years in office, Liberal Prime Minister Pierre Trudeau, 59, is no longer a swinging and youthful leader offering a new vision to the country or new alternatives for resolving the gravest constitutional crisis in its history.

His Conservative challenger, Joe Clark, 39, has yet to demonstrate to the voters both his strength and his ability.

As a Toronto "Globe and Mail" columnist put it, Canadians "don't believe Trudeau will do what he says he will do. In Clark's case, they don't believe he can do what he says he will do."

Apart from the personality question, key issues facing Canadians in the May 22 vote involve the thorny problem of national unity and an ailing economy. But the initial rhetorical salvos suggest differing electoral strategies of the two men.

Trudeau's basic campaign thrust is to present himself as the only man who can keep English Canada and French Canada together in one country while he tries to avoid the economic issue on which he is more vulnerable.

Clark who does not seem to have a clearly defined program for dealing with the threat of Quebec secession, is making the economy the key issue. He is charging that Liberal mismanagement is the cause of the current 9 percent inflation, 8 percent unemployment and the decline in the value of the Canadian dollar, which is now worth only 85 U.S. cents, a slide of over 20 percent in only three years.

Several public opinion studies published in recent weeks found that a majority of Canadians are most concerned with the problems of inflation, unemployment and economic stagnation.

The unity issue coupled with widespread uncertainties caused by the prospect of an independent Quebec cut deeply and may yet bring into sharp focus the relative ambiguity of Clark's views on the matter.

In an effort to sharpen this issue, Trudeau has suggested that anyone who does not attach importance to national unity is "almost treasonable to Canada." As the Liberal Party leader from French-speaking Quebec, he is projecting himself as the key opponent of the secessionist Parti Quebecois, which has controlled the government of his native province since 1976.

Four months ago, Trudeau was 10 percentage points down in the Gallup Poll and his Liberals were in disarray, having lost 13 of 15 by-elections in October.

Changing fortunes in Iran

By Liz Thurgood

TEHRAN —

Both the Marxist Fedayeen and the Mojaheddin-e-Khalq, now holed up in the Shah's old Pahlavi Foundation headquarters, have been described as "the young lions of Iran's revolution." Together with rebels in the Imperial Airforce, the two organizations spearheaded the Feb. 10-11 uprising by seizing the initiative against unseemly odds and concentrating what few weapons they possessed on key military installations.

But today, the young lions find themselves increasingly out of step with the religious movement.

With presumably the approval of the Ayatollah, ten thousand devout Muslims demonstrated in the holy city of Qom two weeks ago branding the Fedayeen as "traitors to Islam and revolution."

The two are united as never before. Both lost hundreds to the Shah's torture chambers, and a whole new generation of potential leaders was wiped out between the years of 1968 and 1975 when under both local and foreign pressure Iran began to slowly dismantle the electric toasters and put away all the whips.

The difference between the two is simple: the Mojaheddin are believers and the Fedayeen are not. The former, out of respect for their religious leader, went to the polling stations in the recent referendum, but the Fedayeen didn't because they didn't feel an "Islamic republic" had been sufficiently explained.

But their aspirations for Iran — both political and economic — read virtually from the same tract: A classless society, a total purging of the army and, in the case of the recent rebellions among the ethnic minorities of Kurdistan and the Turkomans, autonomy within the framework of a united Iran. Both are nationalist, back the Ayatollah as Iran's acknowledged leader and have leaders trained by the Fedayeen headquarters the next day.

The Mojaheddin-e-Khalq might be in worse trouble. As an offshoot of the prime minister's old Neamat-Azadi Party, the Mojaheddin have enjoyed privileges not given their Marxist colleagues.

But the religious movement is now fielding its own Mojaheddin — the Mojaheddin-Egali-Eslami.

The new Mojaheddin, officially organized "to protect the fruits of Iran's revolution" is believed to be the handiwork of a Dr. Abolhassan Banisadr, a reportedly still close associate of the Ayatollah. Both are nationalist, back the Ayatollah as Iran's acknowledged leader and have leaders trained by the

(G)

don't they invest their money here who are in need of financial help.

The paper said: "So far very few

of those sought by the New Zealand representative here have

responded favorably except by

showing goodwill and affection."



saudi press review

Commenting on Dayan's offer to negotiate with Syria over the Golan Heights, "Al-Nadwa" said the Israeli plan "is to sign more separate treaties with the Arab states to distract their attention from the real issue — Palestine and the Palestinians."

But the paper was confident that "this will not be realized as Israel, sooner or later, will realize that the key to the problem in the area is not the occupied lands but the future of the Palestinians."

"There is no doubt that the Lebanese forces can take care of the treacherous Saad Haddad if they are left to do so without Israeli interference on his behalf," according to "Al-Jazra."

"But the problem is that the forces cannot do so because they come under the command of the United Nations forces which, in turn, come under the command of the U.N. Middle East forces headquarters which must seek

guidance by the U.N. Secretary General who must refer the issue to the Security Council. In the final analysis the Lebanese battalion in southern Lebanon is at the mercy of the superpowers at the U.N. Logically and naturally, the forces should have been placed at the disposal of the Lebanese government. At least the Lebanese government should have the right to share with the U.N. any decision to use military force to serve the aims of law and order in the country. But it seems that this is not possible because the great powers do not see this way. If they did, they would have permitted the Lebanese army to reimpose its authority on the rest of the country and bring this traitor to court."

"We may be justified in suspecting the intentions of big powers which make decisions in the Security Council. The resolution 444 was made by it and it clearly made

Haddad would have been vanquished and his forces would have been disintegrated. Israel went as far as paying his salaries and those of his men."

The Lebanese government has acted wisely by denouncing Haddad and setting up a court martial to bring him to book even in absentia. This shows that the government is keen on maintaining law and order and on re-imposing its authority in that part of the country.

"With this in view," the paper added, "world public opinion is called on to lend the Lebanese government a helping hand in bringing back order to the ravaged land."

"Four years ago news reports revealed that there were plans to create four statelets in the region. The idea did not fade away because it was within the framework of a grand design," according to "Al-Bilad."

A columnist in "Al-Madina" said that reports of rich Saudis

investing their money abroad make him sad.

"They do this while their country and people are in dire need of housing, offices and shops. Don't they realize that it is their duty to help their country first? Why

Another comment in the paper responded favorably except by

showing goodwill and affection."



"Bedouin Village: A Study of a Saudi Arabian People in Transition," by Motoko Katakura. University of Tokyo Press, 1977. 3,600 Yen.

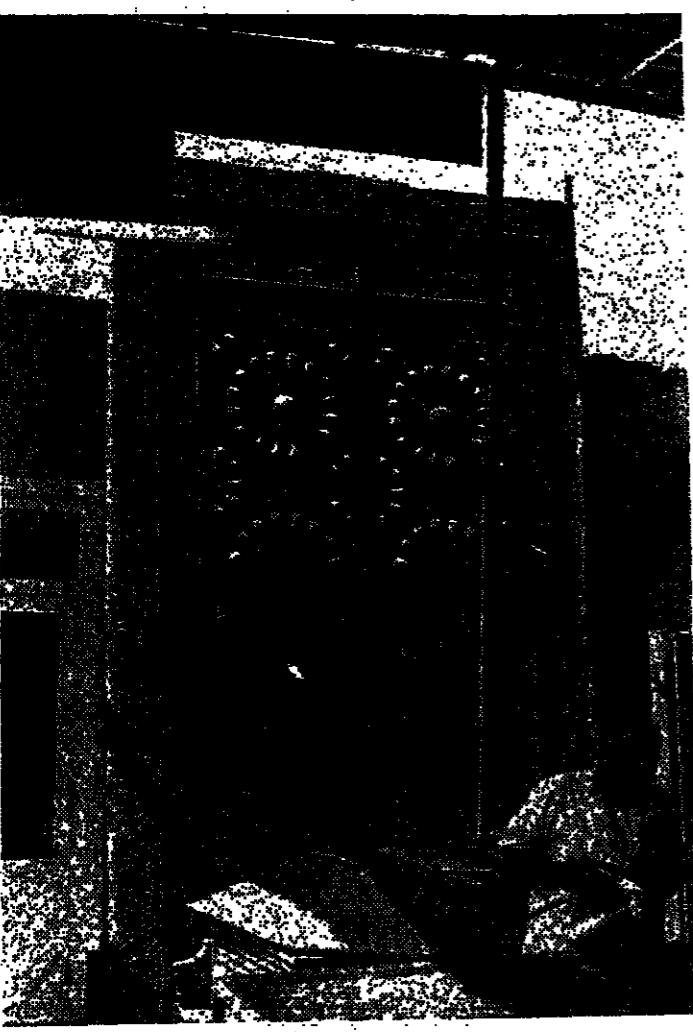
By F.W. Rawding

JEDDAH—Motoko Katakura is Associate Professor of Geography in Tsuda College, Tokyo. "Bedouin Village" is the result of field work carried out between 1968 and 1970 when she spent gradually increasing periods in Wadi Fatima.

Anyone who has been there recently will notice that considerable topographical changes have occurred since Katakura described the region. Such is the speed of development in Saudi Arabia. Enormous changes, too, have taken place in the lives of the people who live there. One doubts, for instance, if the condition of widespread indolence which she noted still prevails, and the income levels which she codified will have increased greatly. A similar study made today of the Wadi Fatima communities—which are still in the process of transition—would probably produce a very different result.

This is not to suggest that "Bedouin Village" is not a useful and informative study, but choosing the point at which a transitional society is analyzed is critical in making a correct assessment of its change.

In any study of transitional communities in Saudi Arabia—and this applies equally well to urban ones—the pace at which change is set by official action tends to distort the usual unmurkied anthropological



A worker at the Hani Establishment in Jeddah. In back round is a door believed to come from the 14th century Cairo house of Sidi Yusuf Effendi. Hani Establishment specializes in traditional Islamic carpentry.

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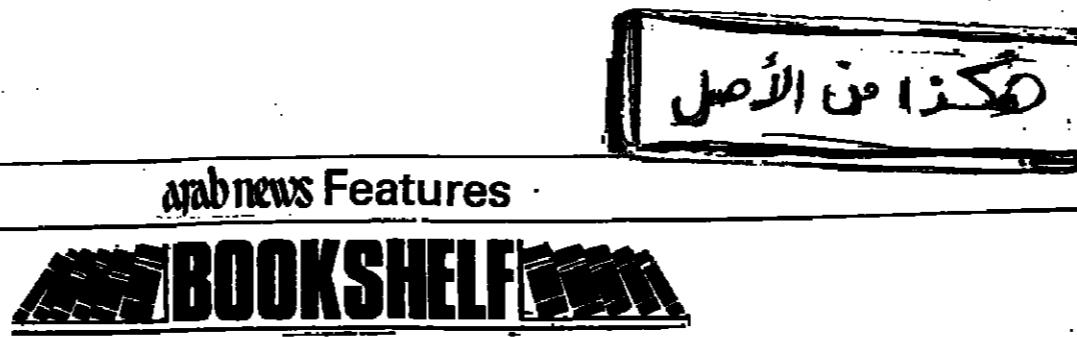
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determine the modernization of these traditional communities. Education is the chief; not far behind comes "the egalitarian practicality of Islam." The influence of foreign (Arab) workers has had a profound effect upon the way the Bedouin, traditionally against manual work, now regards himself. "It is better to work with the hands than be poor" is beginning to be an acceptable philosophy of life. Modernization, she concludes, draws very strongly on tradition in the evolution of Wadi Fatima.

"Bedouin Village" is a competent and well-constructed study which will be of the greatest use to the anthropologists making further advances in this relatively untrdden area of investigation.

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The affable charm and pointlessness of English conversation

By Henry Fairlie

tiled; it could still go ignorantly on.

WASHINGTON — Conversation is the most sociable of all human activities. And it is an activity only of humans. However intricate the ways in which animals communicate with each other, they do not indulge in anything that deserves the name of conversation.

The charm of conversation is that it does not really start from anywhere, and no one has any idea where it will go as it meanders or leaps and sparkles or just glows. The enemy of good conversation is the person who has "something to say." Conversation is not for making a point. Argument may often be a part of it, but the purpose of the argument is not convincing. There is no winning in conversation.

In fact, the best conversations are those who are prepared to lose. Suddenly they see the moment for one of their best anecdotes, but in a flash the conversation has moved on and the opportunity is lost. They are ready to let it go.

Perhaps it is because of my upbringing in English pubs that I think such conversation has a charm of its own. Pub or coffee house friends are not deeply involved in each other's lives. They are companions, not intimates. The fact that their marriages may be on the rocks, or that their love affairs have been broken, or even that they got out of bed on the wrong side, is simply not a concern. They are like the musketeers of Dumas who, although they lived side by side with each other, did not delve into each other's lives or the recesses of their thoughts and feelings.

It was on such an occasion the other evening, as the conversation moved desultorily here and there, from the most commonplace to thoughts of Jupiter, without any focus and with no need for one, that suddenly the alchemy of conversation took place, and all at once there was a focus.

I do not remember what made one of our companions say it — she clearly had not come into the place to say it, it was not something that was pressing on her mind — but her remarks fell quite naturally into the talk. "Someone told me the other day that the phrase, 'the King's English,' was a term of criticism, that it means language which one should not properly use."

The glow of the conversation burst into flames. There were affirmations and protests and denials, and of course the promise, made in all such conversation, that we would look it up in the morning. That would settle it; but conversation does not need to be settled.

"Queen's English" is found in Nash's "strange newes of the intercepting certayne letters" in 1593, and in 1602, Dekker wrote of someone, "thou clipest the King's English."

Is the phrase in Shakespeare? That would be the confirmation that it was in general use. He uses it once, when Mistress Quickly in "The Merry Wives of Windsor" says of her master coming home in a rage, "...here will be an old abusing of God's patience and the King's English." And it rings true.

One could have expected that it would be about then that the phrase would be coined. After five centuries of growth, of tussling with the French of the Normans and the Angevins and the Plantagenets, and at last absorbing it, the conqueror in an end conquering the conqueror, English had come royally into its own.

There was a king's (or queen's) English to be proud of. The Elizabethans blew on it as a dandelion clock, and its seeds multiplied and floated to the ends of the earth. "The King's English" was no longer a form of what would be regarded as racial discrimination.

Yet there had been something in the remark of the Australian. The phrases always been used a little preposterously and even facetiously by the lower classes. One feels that even Mistress Quickly — a servant — is saying that Dr. Caius — her master — will lose his control and speak with the vigor of ordinary folk. If the King's English is "English as it should be spoken," the claim is often mocked by the underlings, when they say with a jeer, "English as it should be spoke." The rebellion against a cultural domination is still there.

There is always a great danger, as Carlyle put it, that "words will harden into things for us." Words are not themselves a reality, but only representations of it, and the King's English, like the Anglo-French of the Normans, is a class representation of reality. Perhaps it is worth trying to speak it, but it should not be laid down as an edict, and made immune to change from below.

I have an unending love affair with dictionaries — Auden once said that all a writer needs is a pen, plenty of paper and "the best dictionaries he can afford" — but I agree with the person who said that dictionaries are instruments of common sense. The King's English is a model — a rich and instructive one — but it ought not be an ultimatum.

So we may return to my beginning. Even with the most educated and the most literate, the King's English slips and slides in conversation. There is no worse conversationalist than the one who pronounces his words as he speaks as if he were writing, or even who tries to use words as if he were composing a piece of prose for print.

When E.M. Forster writes of "the sinister corridor of our age," we sit up at the vividness of the phrase, the force and even terror in the image. But if E.M. Forster sat in our living room and said, "We are all following each other down the sinister corridor of our

age," we would be justified in asking him to leave.

Great authors are constantly being asked by foolish people to talk as they write. When a mother once asked Charles Lamb how he liked babies, he replied with his stammer, "B-b-boiled, madam, boiled." Other people may celebrate the lofty conversations in which the great minds are supposed to have indulged in the

salons of 18th century Paris, but one suspects that the great minds were gossiping and judging the quality of the food and drink.

Hensant, then the great president of the first chamber of the Paris parliament, complained bitterly of the "terrible saucers" at the salons of Mme. Du Deffand and went on to observe that the only difference between her cook and the supreme chef, Brimvilliers, lay in their intentions.

One place not to have dictionaries is in a sitting room or at a dining table. Look the thing up the next morning, but not in the middle of the conversation. Otherwise one will bring the conversation, one will not let it flow freely here and there. There would have been no conversation the other evening if we had been able to settle at once the meaning of "the King's English." We would never have gone to Australia, or leaped back in time to the Norman conquest.

And there would have been nothing to think about the next morning. Perhaps above all, one would not have been engaged by interest in the musketeer who raised the subject, wondering more about her. The other about teaching chimpanzees how to talk is that they will probably try to talk sense and to ruin all conversation. (WP)

Territorial imperative faces Japanese language students

By Mark Murray

TOKYO — An American armed forces radio station in Tokyo conducts a daily brief introduction to Japan with the slogan "A little language goes a long way."

Never was a truer word spoken. For Japan may be unique as a country where a thorough knowledge of the local language can at times be a positive disadvantage.

This peculiarity of the Japanese is often encountered by newcomers to the country who have managed to pick up the local expression for, say, "good morning," and determine to use it in conversation with the natives.

Linguist Roy Andrew Miller has just written a book in which he explores what he calls a law of inverse return which quickly sets in for foreign students of the Japanese language (although it seems to apply only to Europeans and Americans). Japan's Asian neighbors are expected to speak the language well.

"Every non-Japanese who becomes involved in learning the language must contend with the law of inverse returns. This law holds that the better you get at the language, the less credit you are given for your accomplishments; the more fluently you speak it, the less your hard-won skills will do for you in the way of making friends and favorably impressing people; but by the same token the less you can do with the language,

the more you will be praised and encouraged by Japanese society in general and your friends in particular."

That's nothing new, Basil Hall Chamberlain, a pioneer language student in the 19th century, wrote: "Seeing you speak Japanese, they (the Japanese) will wag their heads and smile condescendingly and admit to each other that you are really quite intelligent — much as we might do in the presence of a learned pig or an ape of somewhat unusual attainments."

Japanese scholar Dr. Takeo Suzuki, who has done a great deal of work in his area, says the whole question revolves around a violation of socio-linguistic territorial integrity. Such a violation, he says, is well known to cause severe reactions and bring about extreme psychological disturbances in all higher animals.

A Japanese speaking his own language in Japan is on his home socio-linguistic territory, which a foreigner speaking Japanese invades at his own risk. If he speaks halting Japanese he may invade the territory with impunity and will even be praised and flattered far out of proportion to his ability because he doesn't pose any serious threat; a Japanese is not going to feel spiritually

out

any direct, lasting contact with a foreigner of any description. The Japanese have convinced themselves of their cultural uniqueness and one important aspect of this is a widely held belief that their language is impossible for any outsider to master. A foreigner speaking Japanese well, one authority has written, "amounts to the public performance of an unnatural act;" it upsets the natural order of things.

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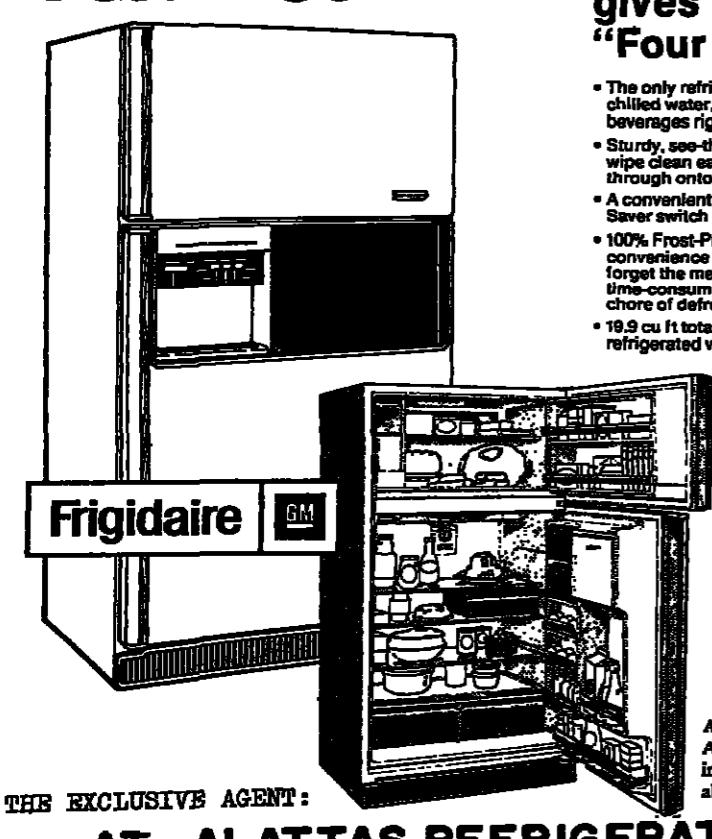
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LONDON — Historic aircraft dating back to World War I take to the air regularly at Old Aerodrome, Biggleswade, 60 kilometers north of London. The aerodrome is the home of the remarkable Shuttleworth Collection, which celebrated its 50th anniversary in 1978. Open to the public throughout the year, the collection was founded by the late Richard Shuttleworth, whose aim was that every exhibit — early road vehicles as well as aircraft — should be kept in working order.

As well as the static display, there are regular flying days and pageants throughout the summer months: the first flying days in 1979 are to be held on April 16th, May 27th and June 24th. The season continues with a Military Air Pageant on July 29th, a flying day on August 26th and an Air Pageant on September 30th.

The aircraft include a Bleriot similar to that which made the first crossing of the English Channel from France in 1909; English and German aircraft of World War I; between-the-wars civil and military aircraft; and Spitfire and Hurricane fighters from World War II.

The founder of the collection was killed in a flying accident in 1940 while serving with the Royal Air Force. — (BTA)

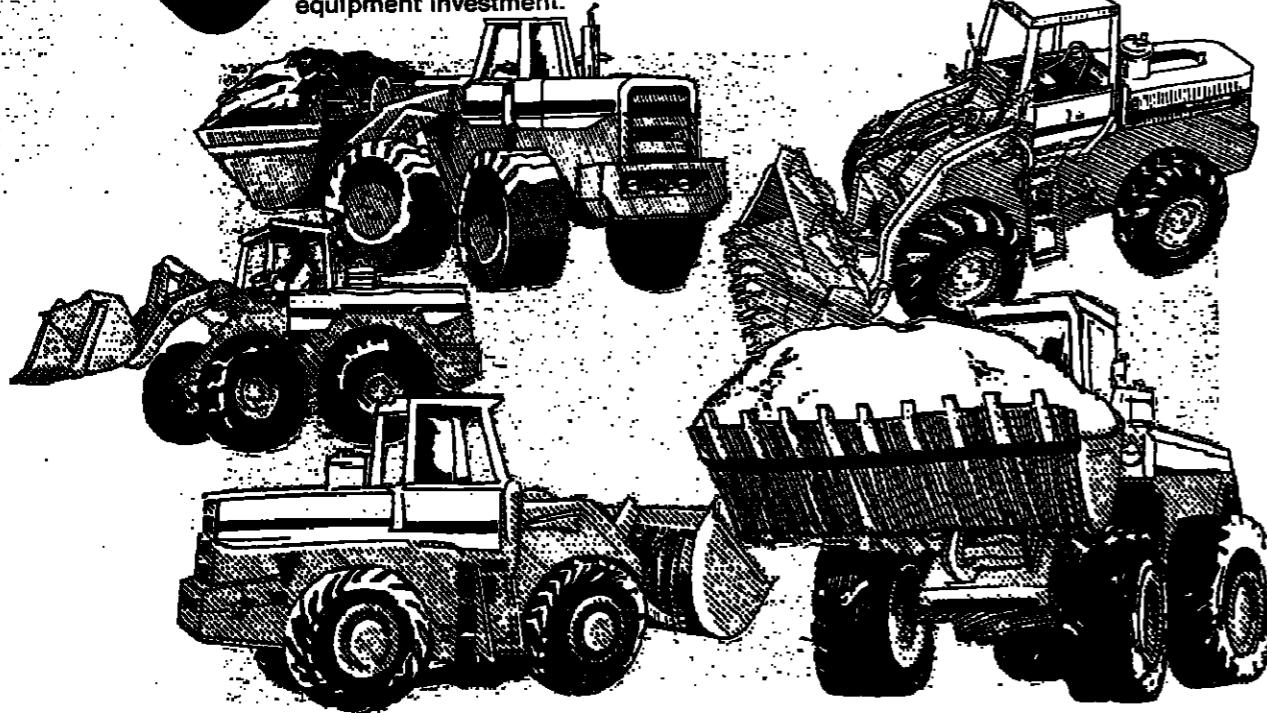
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The costs of abandoning U.S. nuclear reactors

By Thomas O'Toole

WASHINGTON — If the United States were to abandon nuclear power, it would cost the \$60 billion to replace the atomic plants now in place and an estimated \$9.8 billion a year in higher electric costs.

That's the conclusion of the Nuclear Regulatory Commission (NRC) in an unusual response to a petition by a woman who asked that the NRC close down the U.S. nuclear power industry because it produces radiation and radioactivity that results eventually in an unacceptable number of deaths and injuries to present and succeeding generations.

The NRC said it has not been scientifically established or proven that there are any health effects from the very low levels of human population radiation

exposure that result from normal operation of the nuclear fuel cycle.

Having said that, the NRC then went into exhaustive detail on the adverse economic impact the closing of the nuclear power industry would have on the United States.

The NRC estimated that it would cost at least \$60 billion to build coal- and oil-fired plants to replace the 71 nuclear power plants now in operation. These plants produce 13 per cent of the electricity used in the United States.

By the end of 1978, the NRC said, nuclear will be providing 27 per cent of the electrical output of the United States.

The agency then estimated that the cost of the additional coal and oil that would be required to replace uranium in generators would add \$820 million a month to

electric costs by 1978, meaning an additional cost to consumers of electricity of \$9.8 billion a year.

The NRC assumed that coal would provide 20 per cent and oil 80 per cent of the replacement fuel if the U.S. were to give up on atomic power. The NRC called that mix realistic because there would not be enough miners to produce any more coal and enough railroad cars to carry it to where it could be burned.

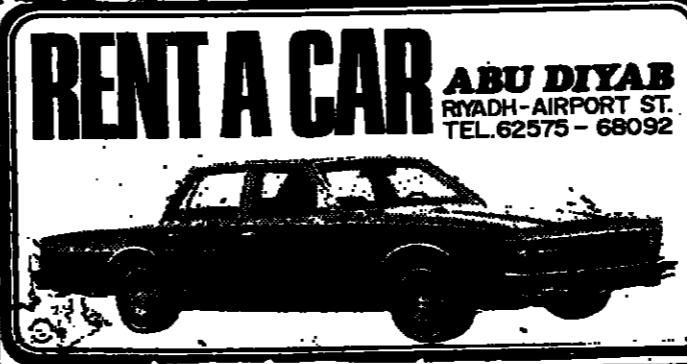
The NRC said it was by no means sure that the U.S. could even provide coal and oil power to replace the nuclear energy now produced and planned for 1987. The NRC said it was far more likely that the United States would suffer severe electrical shortages if it ever decided to abandon power.

The reduced output could force the shut down of 20 per cent

of the commercial and industrial sectors of the economy," the NRC said. On the other hand, the closing of the metals and chemical industries would accommodate the entire shortfall but that would mean the loss of \$17 billion a month in wages.

Finally, the NRC estimated that a shutdown of the nuclear power industry would cost the jobs of 130,000 workers in the nuclear field at a loss of \$9 billion a year in wages.

The NRC report was released well before the Three Mile Island nuclear power plant accident last month near Harrisburg, Pennsylvania. Its conclusions would appear, however, to have the same validity they held at the time of the report's release early this year. — (WP)



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Watson leads golf's most exclusive field

RANCHO LA COSTA, Calif. April 20 (AP) — Tom Watson eased his way to a solid, 3-under-par 69 and a 1-stroke lead Thursday in the first round of the \$300,000 Tournament of Champions.

"It's like night and day from the Masters," said Watson, who

lost a playoff for that coveted title in Augusta, Georgia last week.

"I'm always ill at ease at the Masters, under great pressure. Here, the pressure is nonexistent."

Watson, who has finished first, second and first in his last three starts, was named Player of the Year the past two seasons. He ranked as the leading money-

sure."

Watson normally plays with grin intensity but was relaxed in this millionaires' playground.

Watson, who has finished first, second and first in his last three starts, was named Player of the Year the past two seasons. He ranked as the leading money-

winner for 1979 coming into this exclusive event that brings together only the winners of regular professional Golfers' Association titles from the last 12 months.

Ron Streck, 24, a decided long-shot in the most exclusive field in the world, birdied his first three holes and shot a 70 for second place. Streck got into the 28-man line-up off his only professional victory, in the San Antonio-Texas Open last year. He's been in a deep slump ever since.

Tied at 71 — the only others under par — were defending champion Gary Player of South Africa, Ray Floyd, Victor Regalado of Mexico and Dr. Gil Morgan, a non-practicing optometrist.

Jack Nicklaus, a five-time winner of U.S. title, headed a group at par 72. It also included Lee Trevino, Australia's Jack Newton, Canadian Open Champ Bruce Lietzke, Lee Elder and Jerry Pate, who scored the only eagle of the day.

U.S. Open champ Andy North shot a 75 and Fuzzy Zoeller, the newly-crowned Masters king, struggled to a 77 that left him far back.

PGA champion John Mahaffey was unable to compete because of a hand injury.

The Line-Up

Tom Watson	33-36-69
Ron Streck	34-36-70
Gary Player	34-37-70
Victor Regalado	35-36-71
Ray Floyd	37-34-71
Gil Morgan	36-35-71
Jack Nicklaus	35-37-72
Bruce Lietzke	34-38-72
Lee Elder	35-37-72
Jack Newton	35-37-72
Lee Trevino	35-37-72
Jerry Pate	37-35-72

— The two-year war between Establishment cricket and World Series Cricket is likely to end next week, the Melbourne Herald reports.

The peace plan could mean that the last ball has been bowled in World Series Cricket.

It also appeared that TV tycoon

Kerry Packer, the Australian

Pakistan levels Malaysia at 10-nation hockey meet

PERTH, April 20 (R) — The 10-nation hockey tournament here got off to a high-scoring start Friday with three matches producing 21 goals.

Pakistan thrashed Malaysia 9-0 in the opening game and the Netherlands defeated India 6-3 before the goal-scoring excitement quietened down with Canada edging France 2-1 in the last match of the day.

Pakistan, who won the World Cup in Argentina last year, the

inaugural champions trophy event in November and the Asian Games gold medals in Bangkok the same month, scored almost at will against Malaysia.

Five of the Pakistanis' goals came from open play. Though the opposition they will meet later in the tournament will be stronger, it will take an exceptional side to beat them as they aim towards their final target in a grand slam, the Olympic title in Moscow next year.

In Australia

Peace said at hand in cricket battle

Cricket Board's arch-enemy since he formed the rebel organization in 1977, will cooperate with the board to promote cricket.

Packer is also likely to win the rights for his Channel Nine network to cover Australian cricket — thereby winning the battle that started the war.

The "Herald's" sports editor, Ron Reed, believes that all Australian cricketers will be available for Sheffield Shield and test matches from the start of next summer.

Packer and Establishment authorities have been working on a solution to the cricket war for some months.

Reed said they had reached the stage where firm proposals for the compromise would be put to the ACB meeting in Sydney on Monday.

The proposals are certain to be debated vigorously, but sources close to the board say the settlement is likely to include these points:

— World Series Cricket would disband, the players' contracts

would be paid out by Packer, and the Australians would be available for domestic cricket from the start of next summer — but not for the World Cup in June or the tour of India later this year.

— Channel Nine would get the TV rights.

— A private company may be set up by Packer to promote cricket and to look after sponsorship, advertising contracts and players' endorsements. The company's profits would be split down the middle with the ACB.

All game money would go to the board.

Night cricket — WSC's one unqualified success — would become a permanent feature in Australia.

The board has already announced that the Sheffield Shield competition is being revamped, and some matches could be played at night.

The board and the Packer camp are tight-lipped about their negotiations, and will admit only that they are taking place.

Red Sox flattens Brewers

BOSTON, April 20 (AP) — George Scott drove in two runs with a pair of doubles and the Boston Red Sox capitalized on the Milwaukee errors for a 5-3 victory over the Brewers in an American League game Thursday.

Rookie right-hander Cinc Rainey pitched 7-2-3 innings to his first Major League victory, giving up four hits.

On Tuesday, the Red Sox edge the Brewers 6-5. Fred Lynn hit his sixth home run of the season to bring in the winning runs with on out in the bottom of the ninth.

The ball sailed into the right field stands to give Lynn and Jerry Remy, who led off the ninth with a single and reached second on sacrifice, a clear passage to home plate.

In the National League, Ivan DeJesus homered and the Chicago Cubs took advantage of St. Louis errors to score twice more in beat the Cardinals 3-2.

Marc Hill and Terry Whitfield each drove in four runs and Vic Blue picked up his fourth straight victory for the San Francisco Giants in a 14-10 decision over the San Diego padres. Bill three-run homer capped San Francisco's five-run third inning.

In the only night game Thursday, Tom Seaver fired a two-hitter and Ken Griffey and George Foster hit home runs to lead the Cincinnati Reds to a 2-0 victory over the Atlanta Braves. The only hit allowed by Seaver were singles by Pepe Frias and Jerry Royster as notched his 48th career shutout.

Brian Downing ripped a run single that wiped out a one-run deficit, and the California Angels got four home runs to beat the Minnesota Twins 6-4 Thursday and extend their American League winning streak to eight games.

Downing's single drove in Ron Carew and Don Baylor in the eighth inning to give the Angels a 5-4 lead, and Carney Lansford his first homer of the year. Joe Rudi, Willie Mays and Bobby Grich also homered for the Angels.

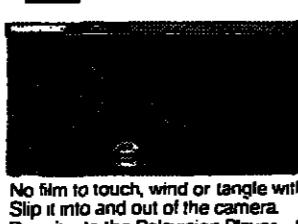
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مكتبة من الأصل

Fighting inflation must be U.S. priority, says Miller

WASHINGTON, April 20 (AP) — Fighting inflation must be the United States' government's top priority, even if it means risking a recession, the chairman of the U.S. Federal Reserve Board said Thursday.

Our priority has to be for the good of the nation to bring inflation out... It must be the priority above everything else," G. Wil-

G. William Miller

FOREIGN EXCHANGE RATES

Opening Thursday	SAMA rate	Cash	Transfer
U.S. Dollar	3.38	3.39	3.39
Pound Sterling	7.04	7.12	7.12
Deutsche Mark (100)	179.00	178.25	177.75
Swiss F (100)	198.00	198.00	196.00
French F (100)	78.00	78.00	77.55
Italian Lira (1000)	4.00	4.00	4.00
Lebanese Lira (100)	—	107.25	107.65
Syrian Lira (100)	—	78.25	87.10
Egyptian Pound	—	4.55	4.82
Kuwaiti Dinar	—	12.20	12.25
Jordanian Dinar	—	11.25	11.25
Emirates Dirham (100)	—	88.00	88.25
Qatari Riyal (100)	—	88.00	88.25
Bahraini Dinar	—	8.80	8.82
Iranian Riyal (100)	—	40.00	—
Iraqi Dinar	—	—	—
Yemeni Riyal (100)	—	74.50	74.50
Moroccan Dirham (100)	—	78.50	87.50
Indian Rupee (100)	—	—	41.80
Pakistani Rupee (100)	—	34.40	34.40
Gold kg	—	25,600	—
10 Tolas bar	—	3,020	—
Silver kg bar	—	—	—
Japanese yen (100)	1.57	—	—
Canadian dollar	2.96	—	—
Belgian franc (10)	1.13	—	—
Dutch guilder	1.65	1.69	—

SAMA rates announced by the Saudi Arabian Monetary Agency, based on average rates on the London money market and the official price of the U.S. dollar.

Cash and transfer rates supplied by Al-Rajhi Company for currency Exchange and Commerce, Gabel St., Jeddah. Tel.: 23815

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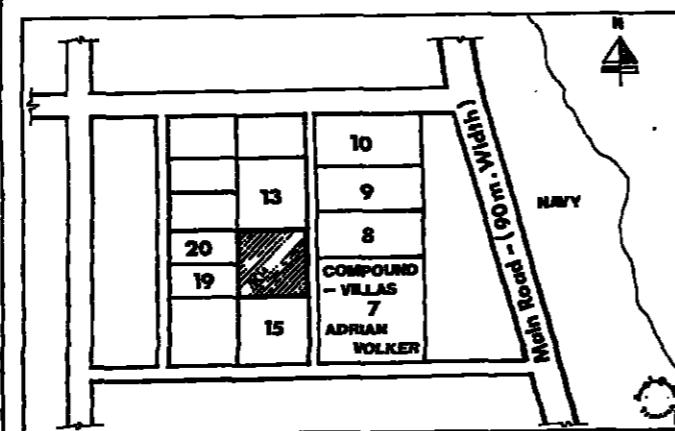
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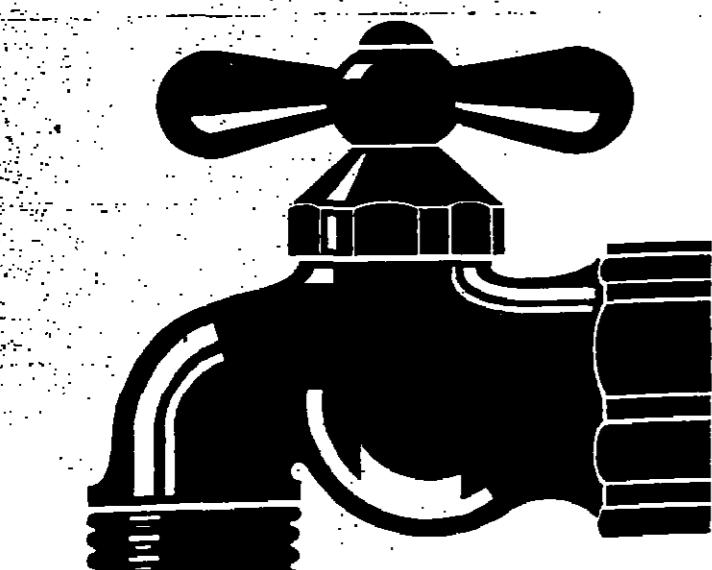
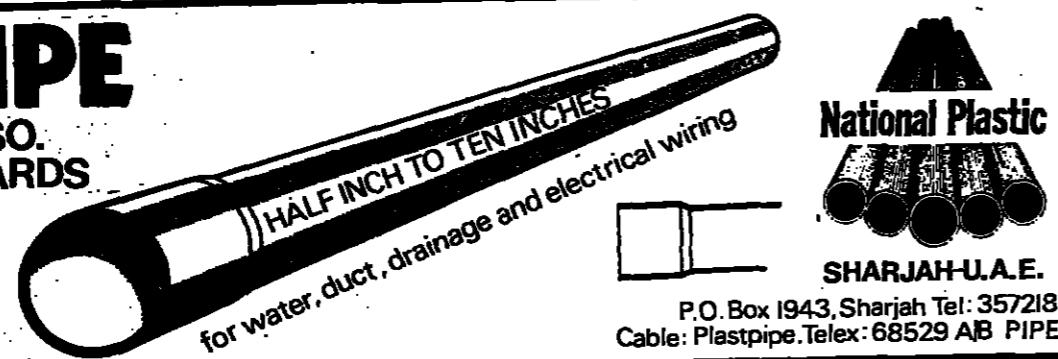
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مكتبة من الأصل

Industrialist predicts

IMF accord with Turkey likely

NEW YORK, April 20 (AP) —

Near-bankrupt Turkey will sign a \$ 1.5 billion economic agreement with the International Monetary Fund (IMF) within a month or "it will not sign at all," a top Turkish industrialist predicted here Thursday.

"You can feel it, it's the right time. I think they will be an agreement with IMF within the next few weeks," said Rahmi Koc, head of the Koc Group of Mining, Services and Tourism Industries.

Koc, who manufactures everything from matches to cars, said he was on a once-yearly visit to New York, Washington and other American cities for talks with U.S. economic officials.

He returns in about two weeks to Turkey, which is strapped with an annual inflation rate of about 60 percent and an unemployment rate of 20 per cent. Its foreign exchange reserves stand at an estimated 450 million, while its foreign debt is put at about \$ 12.5

give an okay and help Turkey." If it did not, Turkey's present "economic bottleneck" would continue, per capita income would decrease, and the country's growth rate would slow down "or stop" all together, he said.

SEC toughens U.S. bribery regulations

WASHINGTON, April 20 (AP) — The U.S. Securities and Exchange Commission adopted tighter auditing procedures Thursday under a 1977 law that prohibits payoffs by corporations in the United States to foreign officials.

If Turkey agreed to the austerity program, he added, "the green light will be on, and international banking institutions and other export institutions will be ready to

Saudi Arabian Government Tenders

Authority	Description	No. of Tender	Price SR	Closing Date
Ministry of Municipal and Rural Affairs	Fencing of graveyards of Riyadh Al-Khobara in Qassim	"	1000	June 24
"	Fencing of graveyards of Al-Mafraq and Oyun Al-Jawa in Qassim	"	500	June 25
"	Eliminating of flood dangers and asphaltating of main road in Qasr bin Aqil village under Al-Rass municipality in Qassim	"	500	June 26
"	Constructing of barriers to check floods in the villages of Al-Qoz	"	1000	June 30
"	Fencing of graveyard in Wadi Al-Dawaser	"	200	July 1
Municipality of Mecca	Fencing of graveyards of Bilad A-Harith in Taif Operating and maintaining of lighting network in Mecca, Bahra, Shumaisi and the road leading to the holy sites	20	500	May 7

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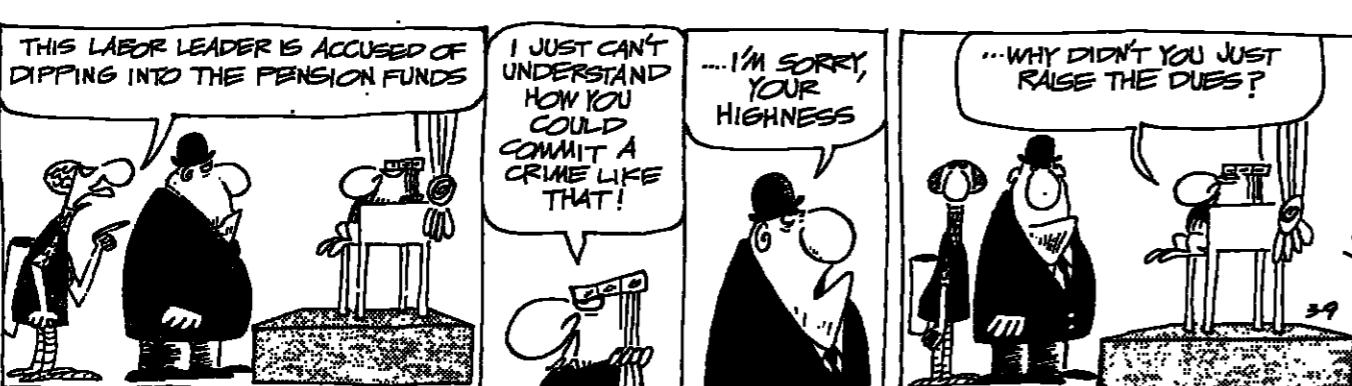
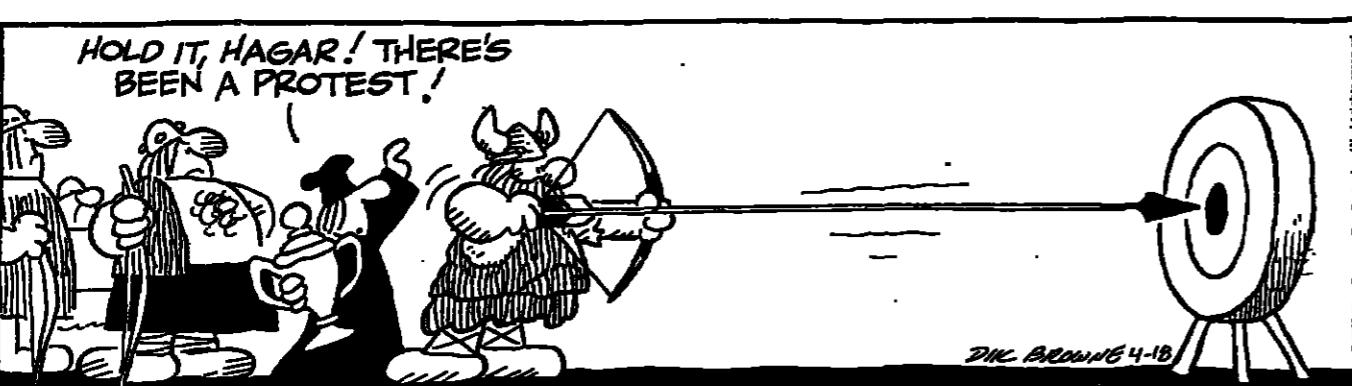
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WIZARD



Dennis the Menace



CROSSWORD PUZZLE

Crossword

by THOMAS JOSEPH

ACROSS

1 Sailors' saint

2 Unwilling

5 Purlein

10 Los

one's ardor

11 Irrigate

12 Industrious

13 Baseball

16 Giant

17 Judith

21 Sew

22 Scon's

27 Mrs. Lind-

28 Inlet

29 N.M. Indian

30 Missive

33 Fresh kid

34 Guido's

note

35 Decline

37 Noted

40 Tantalize

41 Sharpness

42 Went wrong

43 Not quite

grown

DOWN

1 Canyon

phenomenon

BACHELOR BLADES

1000 ALAMONI

TOE ORGAN

GUE PUG OTE

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MORE MANY

STIET WIND

BAHT DANS

ALE LEGIBL

REH USE ROM

BREEZE FACE

SINAMOR LIAR

RODENT ONLY

Yesterday's Answer

4-12

22 Castle

33 Hive

fixture

31 Star

22 Fundamental

over

24 Living

—

32 Mountain

—

25 Sport

fish

36 Elysium

33 Saferer

26 Giant

33 Egyptian

weight

4-12

DAILY CRYPTOQUOTE — Here's how to work it:

A X Y D L B A A R E

I S L O N G F E L L O W

One letter simply stands for another. In this sample A is for the three L's, X for the two O's, etc. Single letters, apostrophes, the length and formation of the words are all hints. Each day the code letters are different.

CRYPTOQUOTES

TO J W U B E Q F W I B O U A T G B K
E B U M U S F O T T R U C W U D Q Q X U

Q U V U D X T B U K E S U W Q T S F . — Z U T S Z U

O U S B I S K J X I P

Yesterday's Cryptquote: THE MINUTE A MAN IS CONVINCED HE IS INTERESTING, HE ISN'T.— STEPHEN LEACOCK

Rome's Believe It or Not!



Contract Bridge : B. Jay Becker

Bidding Quiz

With both sides vulnerable, you hold the following hand:

♦K9 ♣8 ♠K954 ♣AQ73

1. Your partner bids One Club and you respond One Diamond. Partner then bids Three Clubs. What would you bid now?
2. You open One Diamond and partner's response is Two Notrump. When you then bid Three Clubs, partner bids Three Notrump. What would you bid now?
3. Your left-hand opponent opens One Heart, your partner bids One Spade, and your right-hand opponent bids Two Hearts. What would you bid now?
4. Your partner opens Three Hearts and the next player passes. What would you bid now?

No good purpose could be served by bidding either of your minor suits. This would merely cloud the issue and could lead to trouble. A three-spade bid would merely urge but not force your partner to bid again.

5. Fear Notrump. A grand slam is extremely likely if your partner has three aces, and the easiest way of learning whether or not your partner has them is by making use of Blackwood. There is very little risk attached to this bid, since your partner is certain to have either two or three aces. If he hasn't, get yourself a new partner! If the response to four notrump is five hearts, indicating only two aces, bid six clubs. If the response to four notrump is five spades, indicating three aces, bid seven clubs.

6. Pass. It normally takes two opening bids, or their equivalent, to make a game. While you have a sound opening bid — now weakened, of course, by the misfit in hearts — you know that partner has far less than normal high-card values; otherwise he would not have started with a preemptive bid. A reasonable prognostication is that partner will either make three hearts or go down one.

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ARAB NEWS CALENDAR

PRAYER TIMES

Saturday	Fajr	Ishraq	Dhuhr	Assr	Maghreb	Isha
Mecca	4:42	6:02	12:26	3:49	6:44	8:14
Medina	4:38	5:53	12:28	3:55	6:48	8:18
Nejd	4:11	5:34	11:59	3:25	6:19	7:49

DHAHREN TV

4:30 Children's Show
6:30 George Kirby Show
6:54 Welcome Back Kotter
7:25 Rickford Files
8:13 NFL Football

Sesame Street: No. 1082
Nancy Wilson
Kotter For Vice Principal
Rattler's Class Of 63
Highlights: No. 12,
Minn. Vs. L.A.

WEATHER

Forecast for the next 24 hours:
The heat wave is likely to affect most areas, except the northern region where the temperature will tend to be moderate. Surface winds will blow mostly southerly at moderate speed, raising dust and sands occasionally over the northern and western regions of the Kingdom.

Sea conditions will be moderate in the Red Sea and light to moderate in the Gulf.

Friday's temperatures (maximum, minimum in centigrade):

Mecca	41	25	Al-Wajh	34	24
Jeddah	39	24	Tabuk	37	19
Dhahran	35	16	Rafha	38	19
Medina	40	24	Sulayl	39	18
Taif	33	16	Yanbu	37	25
Qassim	40	22	Abha	30	09

SAUDI RADIO

Afternoon Transmission
2:00 Opening
2:01 The Holy Quran
2:05 Gems of Guidance
2:10 S.A. — Historical Notes
2:20 On Islam
2:30 Hits in Germany
3:00 NEWS
3:10 Press Review
3:15 Music
3:20 Islamic Activities
3:30 Leaps and Bounds
3:40 Music
3:50 close Down

Evening Transmission
10:00 Opening

VOA

10:05 Opinion: Analyses
10:10 Light Music
10:15 NEWS
10:25 S.A. — A Daily Chronicle
10:30 Melody Makers
11:00 Youth Welfare
11:10 Music
11:15 Hot Rock
11:45 The Golden Age
12:00 Imp. Com & Recollections
12:10 Music
12:15 Mood Music
12:45 A Rendezvous with Dreams
1:00 Close Down

10:05
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1:00

BBC

Morning Transmission
8:00 World News
8:09 *Twenty-Four Hours News Summary
8:30 *Sarah Ward
8:45 World Today
9:00 Newstask
9:30 *Opera Star
10:00 World News
10:09 Twenty-Four Hours News Summary
10:30 *Sarah Ward
10:45 *Something to Show
11:00 World News
11:09 Reflections
11:15 Piano Style
11:30 Brain of Britain 1978
12:00 World News
12:09 British Press Review
12:15 World Today
12:30 Financial News
12:40 Look Ahead
12:45 The Tony Myatt Request Show
Evening Transmission
1:15 Ulster in Focus
1:30 Discovery
2:00 News about Britain
2:09 About Britain
2:15 Alphabet of Musical Curios
2:30 Sports International
2:40 Radio Steel
3:15 Promenade Concert
3:45 Sports Round-up
4:00 World News
4:09 Twenty-Four Hours: News Summary

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The Pleasure's Yours
6:00 Radio Newsreel
6:15 *Outlook
7:00 World News
7:45 World Today
8:00 World News
8:09 *Books and Writers
8:30 *Take One
8:45 Sports Round-up
9:00 World News
9:15 Radio Newsreel
9:30 Farming World
10:00 Outlook News
10:39 Stock Market Report
10:43 Look Ahead
10:45 Ulster in Focus
11:00 World News
11:09 Twenty-Four Hours: News Summary
11:30 The Pleasure's Yours
Midnight Transmission
12:15 Talkabout
12:45 Nature
Notebook
1:00 World News
1:09 World Today
1:25 Financial News
1:35 Book Choice
1:40 Reflections
1:45 Sports Round-up
2:00 World News
2:09 Commentary
2:15 The Face of England

Your Individual Horoscope

Frances Drake

FOR SATURDAY, APRIL 21,

1979

What kind of day will tomorrow be? To find out what the stars say, read the forecast given for your birth sign.

ARIES (Mar. 21 to Apr. 19)

After a busy round of social activity, you'll want to be by yourself. However, be considerate of the feelings of loved ones.

TAURUS (Apr. 20 to May 20)

You'll divide your time between work and play now. Attend to career affairs, then join others for fun times. Avoid self-indulgence.

GEMINI (May 21 to June 20)

Affairs at a distance benefit with a soft touch. Later, you'll want to check out the facts regarding a career venture.

CANCER (June 21 to July 22)

Joint financial ventures require a cooperative spirit to be successful. Double check travel schedules to avoid mix-ups.

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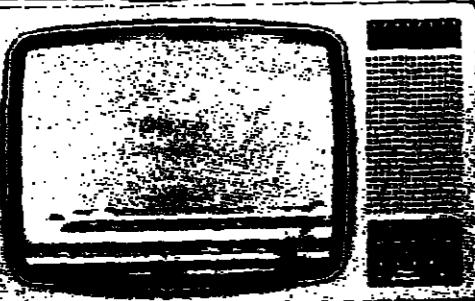
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PAGE 16

War on Israel necessary, says Ramallah mayor

BEIRUT, April 20 (R) — A Palestinian leader on the occupied West Bank has said that Palestinians could only regain their rights through war, it was reported Friday.

Mayor Karim Khalaf of Ramallah was quoted by "Al-Hadaf" magazine, mouthpiece of the Popular Front for the Liberation of Palestine (PFLP), as saying, "We would have preferred to achieve our rights peacefully but the Israelis did not want peace."

"They want land and everything for themselves. They want even peace for themselves and not for the others."

"In my opinion the alternative is war, as without war and force we will not win anything."

Arab labor unit suspends Egypt over peace pact

BAGHDAD, April 20 (R) — The board of the Arab Labor Organization (ALO) decided Friday to move the ALO headquarters from Cairo to Baghdad temporarily and suspended Egypt's membership, the Iraq News Agency (IRN) reported.

IRN said the decision followed the resolutions of the Arab foreign and economy ministers conference in Baghdad last month, which imposed political and economic sanctions on Egypt for signing a peace treaty with Israel.

The ALO is an Arab League organization.

Under security laws

S. Africa nabs newsmen

JOHANNESBURG, April 20 (Agencies) — Two journalists arrested here Thursday night and early Friday were being investigated under South Africa's official Secrets Act, a senior police spokesman said.

The spokesman did not elaborate on the arrests of Deon du Plessis, assistant editor of the Argus Press Group's "Africa News Service," and James Beaumont, a trainee journalist with the "Johannesburg Star," one of the group's newspapers.

But South Africa's commissioner of police, Gen. Mike Geldehuis, told reporters one or both journalists would appear in court later Friday.

Connection

Earlier the "Star's" editor, Harvey Tyson, said he did not believe the two cases were connected. However, the police spokesman said in a statement the charges being investigated were the same for Du Plessis and

from the Israelis." Khalaf said.

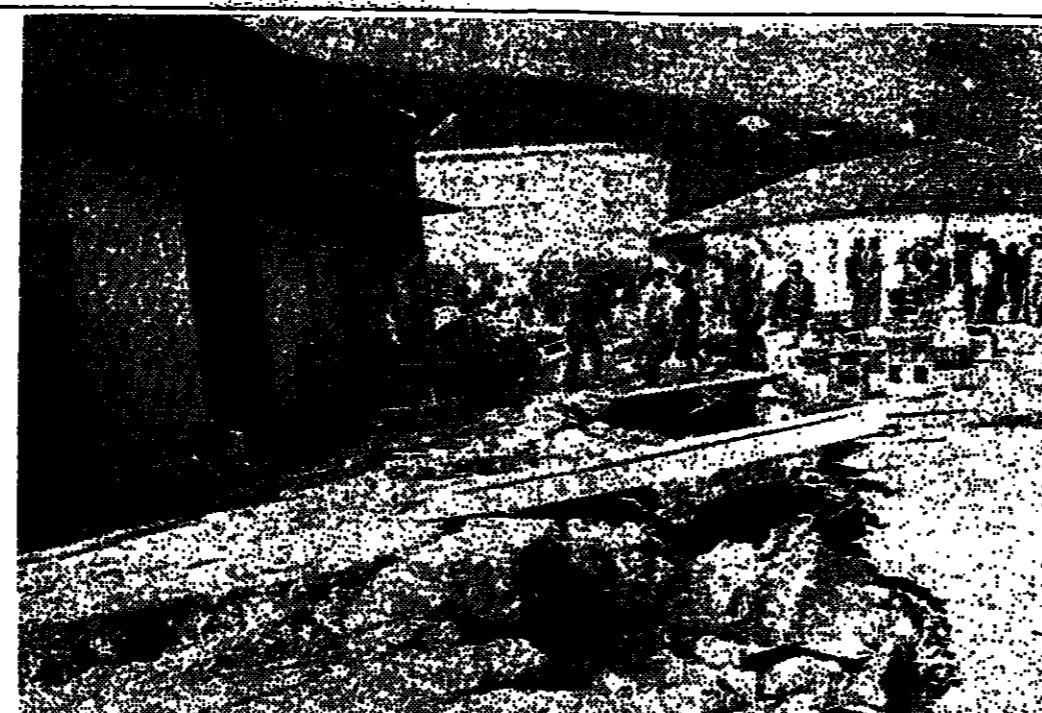
"Our people within and outside the occupied Arab territory have rejected the Egyptian-Israeli peace treaty, signed in Washington last March. They buried peace in Washington. When we say as Palestinians that we are against the treaty and self-rule this does not mean that we are against peace."

He said there were conditions for peace, including the negotiation covering only "the rights we lost in 1948 and that the negotiations be carried out with the Palestine Liberation Organization (PLO) to restore these rights as we understood them."

"The Gaza Strip and West Bank, including Jerusalem, are not a subject for negotiations because these lands are ours and we are not ready to negotiate about our rights, borders and territories," he added.

"If we accept the proposed self-rule, that will mean we accept the occupation with a change of name from occupation to autonomy, the autonomy means controlling land, while the sovereignty over the land there rests with the Israelis."

Khalaf described the economic situation in the West Bank as "very bad" and accused the Israelis of hampering daily life there.



AFTERMATH: Inhabitants of the city of Kotor, on Yugoslavia's southern Adriatic coast, clean out shops and warehouses which were heavily damaged by the earthquake April 15. The wide gap in the middle of the street is a result of the quake which has left 30,000 people homeless. Aid is pouring into the stricken country.

Epidemics feared

Aid rushed to Yugoslav victims

TITOGRAD, Yugoslavia, April 20 (R) — Giant American transport planes led the airlift of relief pouring into southern Yugoslavia Friday for 80,000 earthquake victims left without homes and threatened by disease.

With officials concerned about the threat of epidemics after Sunday's earthquake caved in water wells and left livestock carcasses rotting unattended, aid from both east and West included water purification equipment.

Everyone between three and 60 has been inoculated against typhoid as some of the 200 people killed in the devastating earthquake still lie buried beneath tons of debris.

American Air Force planes were bringing in 118 tons of equipment, including tents, generators and field hospitals. Switzerland supplied a mobile purification plant, while 250,000 liter of bottled mineral water were dispatched from Belgrade.

The heavy rain and fog which hampered relief work and deepened the misery of people huddled under umbrellas and repeatedly shaken by fresh tremors stopped Thursday.

But temperatures remained below freezing as army and police helicopters ferried supplies to badly-hit outlying villages. Other teams made their way along treacherous mountain paths.

Aid included blood plasma for some mothers who could not feed their babies because of shock.

Damage from the earthquake has been estimated at \$500 million and, as relief work stepped up, other officials worked to keep the region's major industry, tourism, working.

Many tourist hotels on the coast lie in ruins, but officials said some 10,000 of the 24,000 hotel beds are still available, with between

5,000 and 10,000 beds in private accommodation.

The officials said six hotels in the region were completely destroyed — three in Budva and one each in Ulcinj, Bar and Kotor. A number of damaged hotels could be repaired in time for this year's tourist season.

The Montenegrin tourist ministry said some hotels were unaffected by the quake. These included three at Budva — Milocer, Maestral and the luxury

island hotel of Sveti Stefan (St. Stefan) — several hotels with nearly 2,000 beds at the Grand Beach near Ulcinj, one of the three hotels in Sutomore, two hotels in Petrovac one in Tivat and four in Herceg Novi.

Tourist camps and rest houses were not seriously damaged but it was doubtful whether they could be used by tourists this year because families who lost their homes had been moved there, the ministry said.

'Times' announces weekly to be printed outside U.K.

LONDON, April 20 (AP) — William Rees-Mogg, editor of "The Times" newspaper, said Friday the paper is planning to produce a weekly edition, printed overseas and not distributed in Britain.

"The Times," its sister paper "The Sunday Times," and two supplements closed last Nov. 30 because, management said, printing unions would not agree to let journalists and advertising staff use new technology.

The Thompson organization, based in Toronto, which owns "The Times," had said earlier this year that renewed negotiations might mean resumption of publishing by April 17, but the negotiations with the main printing union, the National Graphical association, once more broke down earlier this week.

"The Times" newspaper's management, announcing the move, said it was "to maintain its title and to serve its overseas readers."

Rees-Mogg declined to say where the paper intended to print, but there was speculation it might be in France or West Germany. Neither was it clear how "The Times" would arrange for copy to be transferred to any overseas printing base.

Rees-Mogg said, "This is a way of serving our overseas readers and keeping 'The Times' active in a very difficult period."

It is understood "Times" Newspaper is aiming at about 16 pages a week, and is hoping to produce an edition before the general election May 3.

A "Times" spokesman said they were not trying to circumvent the problems the company has over production in Britain, or to jeopardise any moves to resolve them.

"The Times" during its normal daily production had an international readership of about 30,000.

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More than half of electorate turns out for Salisbury vote

SALISBURY, April 20 (R) — More than half of Rhodesia's black and white electorate voted in the first three days of their general election, the government announced Friday.

The turnout boosted the biaxial government's hope for international support in its war with nationalist guerrillas.

The election directorate said the half-way point was passed at close of poll Thursday the third day of the country's first one-man, one-vote election.

A spokesman said 51.5 per cent of an estimated possible 2.8 million blacks and 140,000 whites had cast ballots with two days of polling go.

Prime Minister Ian Smith declared Thursday that "we are home and dry if the poll surpasses 50 per cent. How can anyone argue against that?"

The transitional government wanted a high voter turnout to back its assertion that the guerrillas of the Patriotic Front do not have the allegiance of the majority of Rhodesians. The post-election black-white coalition will argue that it has the support of the country and therefore deserves international recognition and the lifting of economic sanctions.

Election officials predicted a final turnout of at least 60 per cent by close of polling Saturday night. Voting was reported to be slow today, but was expected to turn up tomorrow when thousands of black workers have the day off.

But a regional breakdown showed a turnout of between a high turnout in three major constituencies covering districts of Mashonaland.

But the two main districts of Matabeleland, home of the Ndebele, indicated a comparative reluctance to vote.

A Shona-dominated post-election government could face distrust among the traditionally warlike Ndebele, who are generally regarded as providing the bedrock of support in Rhodesia for Joshua Nkomo, joint leader with Robert Mugabe of the externally-based Patriotic Front guerrilla alliance.

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Slum removal study underway

JEDDAH, April 20 (SPA) — An intensive study is underway by the ministry of planning on the projected removal of all huts in Saudi Arabia, Al-Medina reported Thursday.

The paper was quoting Abdul Hamid Derhal, director general of planning for the Western Province, as he arrived from visits to Kuwait and Bahrain — two Gulf states which successfully removed those huts and had them replaced by modern housing units.

Moroccan folklore group arrives

DAMMAM, April 20 (SPA) — A Moroccan mission visiting Arabia to stage a one-week folkloric festival arrived here Friday. It will perform Saturday evening on the stage of the University of Petroleum and Minerals. The festival opened in Riyadh last Tuesday.

Chamber delegation prepares

JEDDAH, April 20 (SPA) — President of Jeddah Chamber of Commerce and Industry Sheikh Ismail Abu Daoud will leave for Rabat next Friday leading a Saudi delegation to the 23rd session of the conference of the Federation of Arab Chambers of Commerce and Industry beginning in the Moroccan capital May 9. Sheikh Ismail also said that the conference will discuss the cooperation between the Arab and foreign chambers. Besides, the participants will study the financial, administrative and economic matters and consider ways of promoting relations among Arab businessmen.

New Medina area code announced

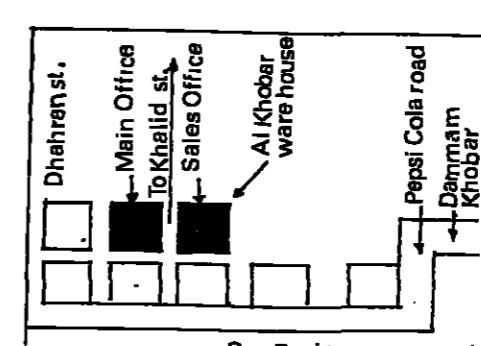
RIYADH, April 20 (SPA) — To phone Medina as of next Thursday, subscribers will have to dial 04 instead of 041. All area codes in Saudi Arabia are being changed from three to only two numbers. The Telephone Department said that subscribers who will still dial the old code will listen to a recording giving them the correct directives.

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On-line search for data bases

By Robert Fraga

"Hello from SDC/ORBIT IV. You are now connected to the ORBIT data base. For a tutorial, enter a question mark. Otherwise, enter a command."

This greeting, for all its extraterrestrial ring, emanates from Santa Monica, California. It is the beginning of a dialogue between man and computer which has revolutionized the literature search of scientific sources in the last ten years.

The man in this case is Vladimir Borovansky, Head of the Reference Department of the library of the University of Petroleum and Minerals (UPM) in Dharan, Saudi Arabia. Three months ago he began an on-line search of U.S. data bases to assist scientific research at the UPM. So far this year Borovansky has initiated 65 searches into the literature of fields as different from each other as solar energy and diabetes.

His instrument of search is the telex terminal at UPM's Building 5. Sitting at the console of the terminal, Borovansky punches out a teletype-supplied password which is confidential and unique to each user. The two principal computers

which access these data bases are the System Development Corporation's ORBIT IV at Santa Monica and Lockheed's DIALOG at Palo Alto, both in the state of California. It is with these two systems that UPM researchers presently communicate.

Through the use of these two retrieval services, Saudi researchers have at their disposal over one hundred separate data bases which contain some 50 million records of research reports, papers, patents, and other documents. These data bases, which are continually being updated, cover a range of subject matter in pure science, technology and engineering, the social sciences, and business/economics.

The idea of 'talking' to a computer may strike the layman as fantastic, but it is old-hat to scientists and mathematicians. What language does one speak when addressing an IBM 370/158? Instructions to the Lockheed and SDC computers are delivered in the language of "Boolean algebra," but free text searching, which employs ordinary English words, is available for users.

A typical on-line search is one which Borovansky recently under-

took for a chemist at the UPM. Accessing a biological abstracts data base, the librarian requested his computer interlocutor to find the number of articles written in the past five years about the subject of diabetes. The answer was promptly returned: 6196. Next

Borovansky asked for those which treated of tracer elements. Seven

hundred seventy five did so. The

computer was then commanded to tally the number of articles, disser-

tations, and reports which dis-

cussed ATP (adenosine triphosphate),

a substance essential to the stor-

age and transfer of energy in living

cells). The computer cast a quick,

magnetic-taped glance around the

data landscape and produced the

figure: 9547. Finally Borovansky

asked, in Boolean-ese, for a

print-out of those sources which

discussed diabetes in connection

with either tracer elements or

ATP. Computer obligingly iden-

tified 34 articles, complete with

accession number, title, author's

name, and source. Three minutes

were enough to plow through five

years and eight thousand journals.

Even without pen-and-paper cal-
culation, one can easily see the
advantages of on-line literature
searching over the more conven-

tional browsing in library stacks. It
is quicker and more thorough.
With the proliferation of technical
literature — Borovansky esti-
mates that 400,000 'selected'
chemical abstracts alone are pub-
lished annually — manual search-
ing is probably downright abso-

lutely poky.

Besides speed and thorough-

ness, on-line searching of data

bases has other advantages: A

dialogue with a computer is

multi-dimensional; it provides

access to large bibliographic files;

search strategy can be modified in

the process of searching; and

strategies can be saved while the

user pursues other searches.

The cost of such service is rela-

tively modest. There are three fees

to pay: First a computer-con-

nection time fee which varies

from \$150 an hour, depending on

the data base used; then a printing

fee of \$0.10 a citation; finally a

communication charge which in

America runs from \$0.04 to \$0.12

per minute.

In adopting the technique of

on-line searching of American

data bases, UPM — the first Saudi

university to do so — joins the

ranks of some 400 major libraries

which utilize the procedure. For

the time being, use of the UPM

telex terminal is the university's

only option. When a teleco-

munication link is established

between the kingdom and

Europe, on-line searching may

use faster computer terminals —

technically known as hard copy

terminals — which can print out

30 to 120 characters per second,

as opposed to the comparatively

poka 7 characters per second of

the telex terminal.

Inevitable human oversight is

still the source of a little humour,

even in an enterprise as space-

aged as on-line data searching.

Borovansky recalled a time when

he requested the California-based

computer to seek out sources on

solar energy. He then asked that

articles about each of the coun-

tries in the Middle East be located.

When the machine complied with

his request to print out those arti-

cles which pertained to the use of

solar energy in Middle Eastern

countries, Borovansky was perple-

xed to find several references

which apparently had no connec-

tion to the region he had specified.

Light dawned when he noticed

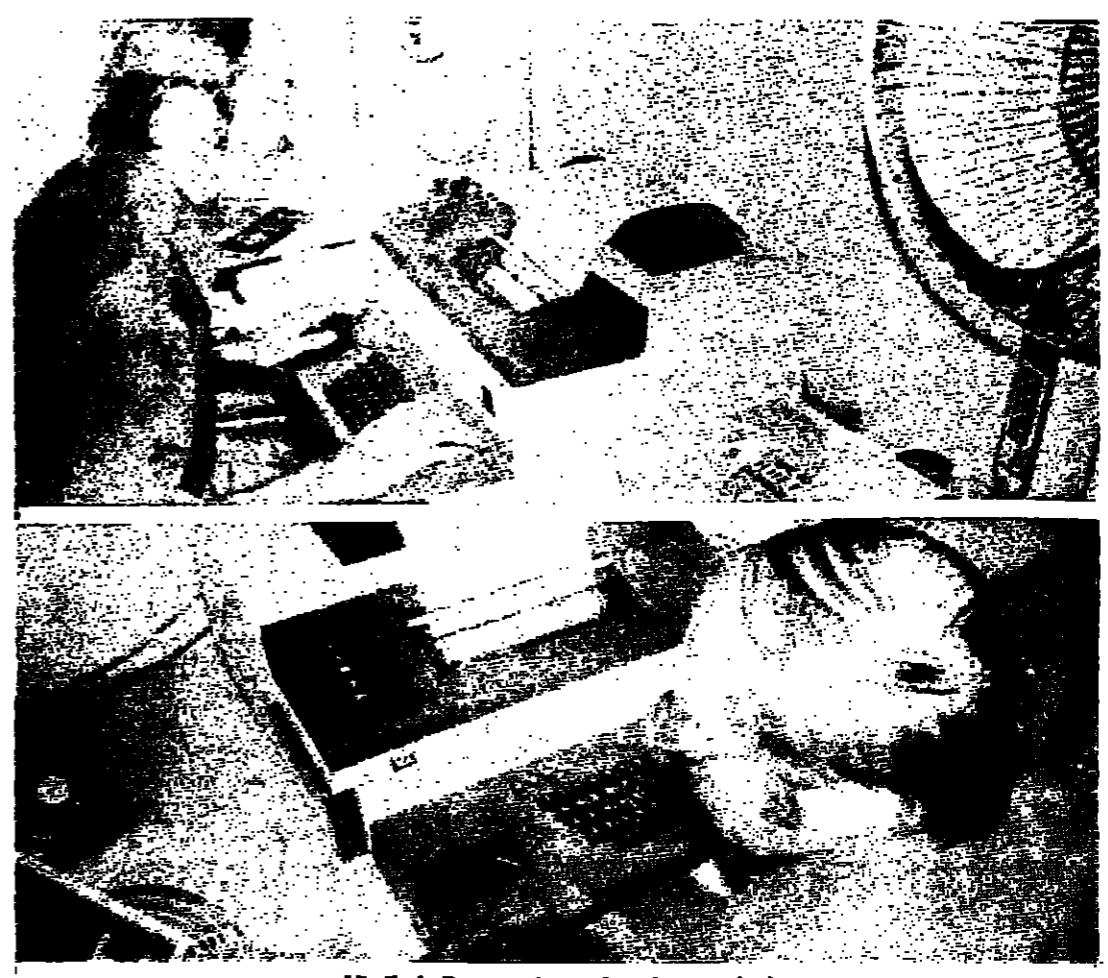
that the author of these articles

was one R.C. Jordan, a well-

known researcher in solar energy,

but not, alas, a country in the Mid-

dle East.



Vladimir Borovansky at the telex terminal

Computer makes reading easier

By Michael J. Hall

You should have an easier time reading the "Arab News" supplement on computers and office equipment than you have in reading all but the last "Arab News" supplement.

And while we like to think our writing is getting better each month, that's not the reason. Reading this supplement is easier, fitting, because of our own computer.

Actually, it's not really a computer, in the sense of a giant thinking machine spinning out complex formulas that only a nuclear physicist could understand.

But the new photo-electric typesetting system in use by the newspaper for the last month is an electronic revolution in itself, and it does use many of the same high-technology components found in the most sophisticated state-of-the-art computer systems.

Traditionally, newspapers have used a giant, unwieldy iron and steel monolith known as a linotype machine to translate what the reporters write and the editors edit into the type which makes up your morning paper.

Under that system, as each letter is typed, tiny mold is dropped into a tray, and then when the operator has finished typing an entire line, that mold is pressed into melted lead, which then forms the type for the paper.

The process is a long one, taking place one line of type at a time. Hence the name "linotype."

The individual lines of type are then fitted together by another craftsman into individual stories, at which time another craftsman applies ink to the story, runs a piece of paper over it and emerges with a clear reprint of the story.

Those reprints, along with headlines written by the editor, are then pasted up on a blank page, along with the advertising and pictures, and a photograph is taken of the whole page.

The negative of that photograph is then etched into a thin metal plate, which is put on the high-speed press, and when the 14 or 16 plates have been locked into position the presses roll and the newspaper — hopefully — comes out the other end, all folded and ready for delivery.

That's the old system. Cumbersome, prone to error when lines of type are arranged in the wrong sequence, and prone to worn-out type, which happens when the molds on the linotype machines wear out over the years.

But with the new system, we hope, that's all a thing of the past. Now, instead of sitting at the keyboard of an old linotype, the operator instead sits at the keyboard of what looks like an oversized electric typewriter.

He types the finished story — like this one — on his keyboard, and a punched tape similar to a telex tape emerges. That in turn is fed into a computer-like machine known as a reproduction center.

Using its photoelectric memory, the reproduction center then delivers a finished copy of the story, set in whatever size and shape type has been ordered, all ready to be pasted up on the final page.

According to Abdul Hadi Abd Rabbo Bafakir, manager of Al Medina Printing Co., and the man responsible for overseeing the new set-up at "Arab News," the advantages of the new system are many.

"First it gives a cleaner typeface. Second, an operator can switch type sizes from 6 to 72-point (from one-twelfth of an inch to a full inch high) automatically. And third, an experienced operator can set type 75 per cent faster than he could on a linotype machine," he said.

The system is complex and costly — SR800,000 for the components now in use at "Arab News" — and it is a temperamental one, requiring constant attendance and special air conditioning machinery to keep it at a temperature of 21 degrees celsius.

But in addition to allowing for faster work and a more attractive final product, it saves space in the plant as well.

With linotype machines, operators had to use different machines for stories and for headlines, and to change from Arabic type to Roman type required changing a large tray of molds in the back of each machine.

Now all that can be accomplished at the touch of a button on each of the five "Arab News" typesetting machines.

"In addition to printing "Arab News," we also do the typesetting for "Al-Bilad," and produce books in English, Arabic, and French," Abdul Hadi said.

There are many companies now which make the machinery necessary to install a photo-electric typesetting system, in the United

States, Britain and Europe.

The system is now coming into increasing use in the Kingdom, being used by "Al-Jazirah" in Riyadh, the "Saudi Gazette" and "Okaz" in Jeddah, and "Al-Bilad" and "Al-Yom" newspapers as well.

It is not, however, in spite of what labor unions at English newspapers claim, the last word in typesetting. The unions claim that the new system will cost their men jobs, and have resisted its implementation in England.

Here, Abdul Hadi said, it will be a long time before any jobs are lost.

There are in use in many American newspapers more advanced systems, which use direct computer terminals linked to Cathode Ray Tubes to set and edit stories.

Under that system, a reporter would write his story directly on a computer terminal, and send to an editor's terminal by pressing a button. The editor would check it on his screen, press another button, and it would then be set in type automatically.

"Arab News" has one CRT. It is used for making corrections on stories. But Abdul Hadi said it is not yet feasible to install a whole phalanx of such machines at a newspaper in the Kingdom.

For one thing, he said, each CRT is very expensive to import and maintain. And secondly, even more than the photo-electric typesetting machinery, CRT's and their central computers need an absolutely dust-free, controlled temperature environment. Third, he said, such a system would require a full-time crew of computer experts just to keep it running.

The new machinery at "Arab News" should last for 10 to 15 years, he said. By the time it wears out, they may have perfected a CRT system which can stand the heat and doesn't require the services of a crew of technicians on the half-hour.

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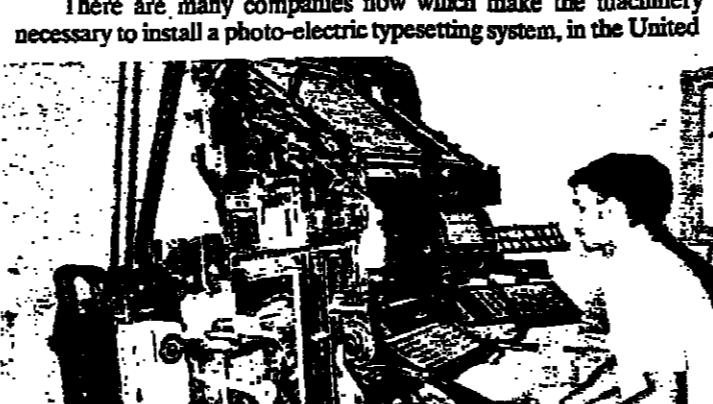
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SCS competes with the giants

By Elias Haddad

For quite sometime the Saudi computer market has been dominated by a few and giant companies. The picture however began to change with the establishment of national firms capable of competing with foreign concerns.

Saudi Computer Services is one, and the first to set up a service bureau in the Western Province of the Kingdom.

Now in its fourth year of serving both the private and public sectors, SCS has kept up with the pace "leapfrogging" computer technology — it has replaced the IBM 0/135 with an ITEL AS/4 which is equivalent to the IBM 370/158, with one meg. CPU and 800 meg. line storage. It has also moved a new 800 square meter premises at Redec Plaza off Medina road.

The company is no longer a service bureau; it represents a variety of first line companies in the computer industry such as:

— ITEL Corporation for mainframes.

— Texas Instruments for mini-computers.

SCS offers a full line of services from data entry to computer time.

It has "a unique set-up no other firm has," a company official claimed.

"We offer a full line of computers, supplies, services and support, while competitors' offer may be partial," he said. The company assists in selecting the software packages and develops the applications a client needs. "All of that is done here in Jeddah and our customer does not need to worry about back-up, because we provide him with complete back-up facilities free of charge; this is due

to the fact that we have two in-house computers: ITEL AS/4 and Texas Instruments DS990," the official said.

SCS provides on-machine training to the customers before the delivery of their machine and in running their applications on the company's computer.

The official said the growth of SCS in data processing in Saudi Arabia is based on three facts:

1. A large sudden surge of computerization in the Kingdom.

2. Our aim of establishing a Saudi computer company that can offer full services.

3. Success within SCS to satisfy current objectives.

Feeling the upsurge in the computer market, the company's official maintained that two major points should be evaluated objectively:

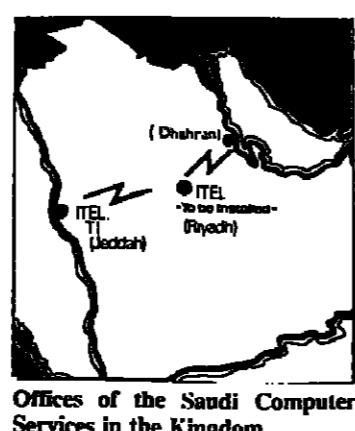
First: Any increase beyond a certain percentage in sales per year creates a problem in delivery of equipment within a short period of time.

Second: An adequate staff to maintain this equipment.

"These two points go hand in hand, for an increase in sales and no increase in personnel will result in a poor response and service to the customer," he added.

The official said that the rapid growth in data processing is creating a dire need for system analysts, programmers and computer operators — a development which may later on limit market expansion."

SCS has established a training center that will teach general and technical courses in data processing. The courses are offered in cooperation with an international firm dedicated to data processing education.



Offices of the Saudi Computer Services in the Kingdom

Batouk specializes in office furniture

By A Staff Reporter

Batouk Trading Company is pending. Othman A. Batouk, whose showroom in El Khor is located 5 blocks west of Khaled Street, just opened a new branch in Jeddah.

The El Khor showroom, featuring chamois wallpaper and marbelized mirrors with the re's merchandise, was decorated by the company itself.

Batouk specializes in office furniture and fixtures. Some of its furniture is imported from European countries like Italy, Denmark, and the U.K. Other pieces come from as far as Japan and Brazil.

Material for the vertical blinds which Batouk makes in its own factory in El Khor where six persons are employed — comes from Italy. There are 8 different types of blind, ranging from nois to fibre glass. Each kind is available in 10 colors.



Othman Batouk and an employee at the entrance of his showroom in Al Khor

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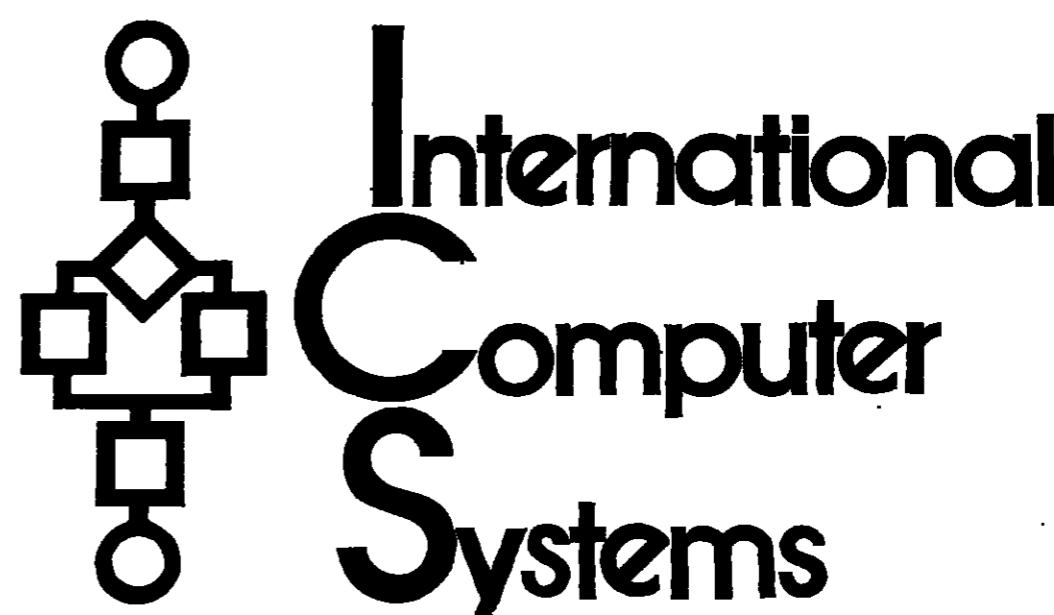
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Computer development in Eastern Province

By Robert Fraga

The computer market in the Eastern Province continues to expand impressively. In the eleven months that have elapsed since "Arab News - Saudi Business" last surveyed computer usage in the kingdom, the following developments have taken place:

— Aramco's Computer Center has occupied its new premises and taken possession of an IBM 3033.

— University of Petroleum and Minerals (UPM) has expanded the size of both the primary and secondary memories of its IBM 370/158 and installed 6 more interactive terminals of the CRT type.

— Morrison-Knudsen Construction Company has just started operating its own IBM 370/158 at King Khalid Military City near Al-Batin;

— Royal Commission in Jubail has installed an ICL 2903;

— Hussain-Saif Company has opened for business in El-Khobar's King Abdul-Aziz Road to join Assyst Software and Computer Services as the second such group in the region;

BTC revenues soaring

By Farouk Laqman

In 1975 Sheikh Salem bin Laden envisaged a great boom in telecommunications in Saudi Arabia, long before it was known that telephones would be in abundance someday. He started the Bin Laden Telecommunications Company at a capital of SR 3 million. Last year's revenues exceeded SR 50 million and business is roaring, according to two of the top executives, Tony Johns, national sales manager, and Mike Pochna, marketing director.

BTC is a wholly owned Saudi company. The other partners are even the Mahfooz family and a few others. It was founded to provide equipment for communications of all sorts. "Sheikh Salem realized then that the telephone business here will expand enormously," Pochna said, "and it will eventually be as good as in North America." So they visited several countries to sign agreements with some of the best companies in the world. These include Bell Canada, Northern Telecommunications, American Telecommunications, Teleresources, Panafax, Gustav A. Ring, Aston, Canadian Marconi, Farinon and others.

"We looked ahead," Pochna said "and decided to sell only electronic equipment, not mechanical. It might have seemed too adventurous then, but now we realize the dimensions of the revolution in telephone business. It is the same story as the calculator. The telephone just followed the same path."

BTC has its own training program, new offices, spares and qualified personnel.

The sales area is basically British managed. Tony Johns said that each manager has a team to identify a customer's requirements. Each one has 20 experienced salesmen. He says that the market is shifting from the mechanical to the electronic systems, because the latter is easier to maintain and operate. They have smaller parts and it takes much less time to repair, whereas some time ago the repairman had to bring in a van-load of parts and tools. Now he has to carry his brief case for the same purpose.

With telephones forming the lifeblood of any business, it is now possible for a company to control its telephones and keep track of the cost of calls. This is done by the T/R System 32 Generation 2 which offers automatic call accounting and analysis, such as:

— Identify and control an necessary calls; — Identify calls for client's bill;

— Allocate call billing internally;

— Verify the accuracy of telephone bill;

— Eliminate the need to keep manual toll call records;

— Reduce the time needed to review telephone bill;

— Analyze effectiveness of special lines; and — Identify message unit charges.

BTC believes that this device will soon become essential for companies when Saudi Arabian overseas telephones become automatic.

BTC is marketing another interesting machine. It is called the Facsimill Transmission (FT). It transmits written documents through the telephone, and thus

saves weeks in postal delay. The FT has already progressed from frequency modulation to amplitude modulation — cutting transmission time to half it takes at present. "The market is just about to take notice as people have more telephones," Johns said.

Apart from telephones BTC has installed a microwave system between the new airport and the telephone exchange at Ruwais. It is also working on a project with General Electric of America to propose a mobile telephone equipment here. "This is an expanding area, and we have radio technicians who have installed and maintained such things," Johns said.

BTC is moving next July to a new office, on the new airport road. The building is designed for BTC operations with 1,000 square meters air conditioned space. The company's biggest deal to date include installing a 3,900 line system, and another for a 3,000 line system.

Eastern Province. Interest in business circles tends to concentrate on minicomputers. Ernest Conklin, financial director of the MAC Group in El-Khobar, explained to "Arab News" that his company recently acquired a Wang computer to assist with inventory control, cost analysis, and payrolls. The same machine, or one like it, will be used for critical path analysis for the MAC Construction Company. Pleased with the Wang minicomputer, Conklin said that they had just added on to it. In his opinion, computer usage by business is limited principally by the lack of trained personnel such as programmers.

Concern that confidentiality

might be breached, said another respondent in this survey, is another factor which slows the adoption of computerization in business and industry.

Nonetheless computer usage generally is growing, and both vendors and users express confidence that the trend will not be reversed.

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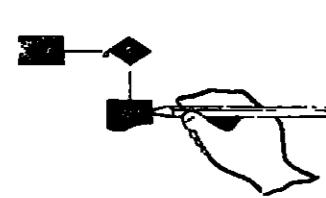
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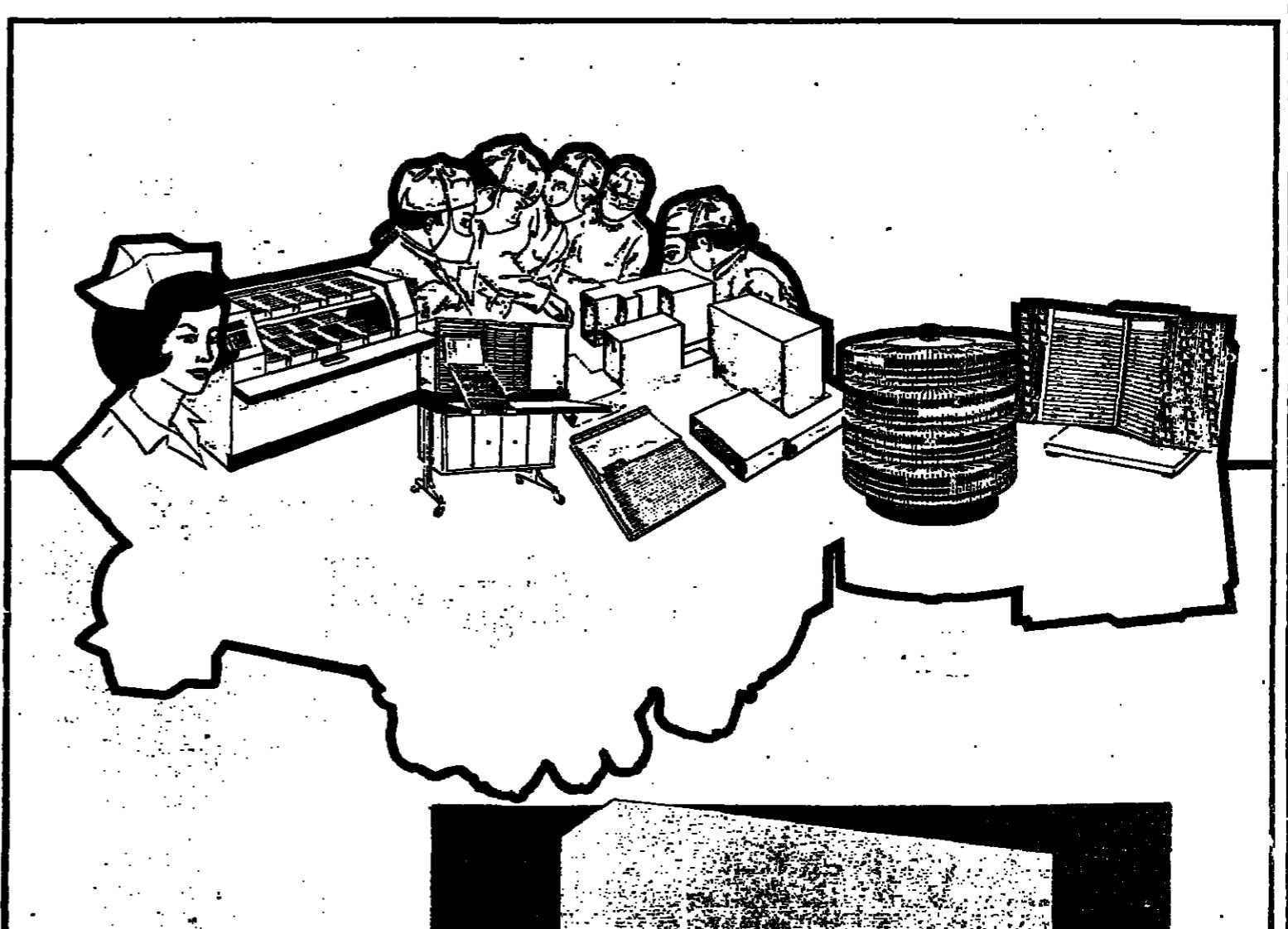
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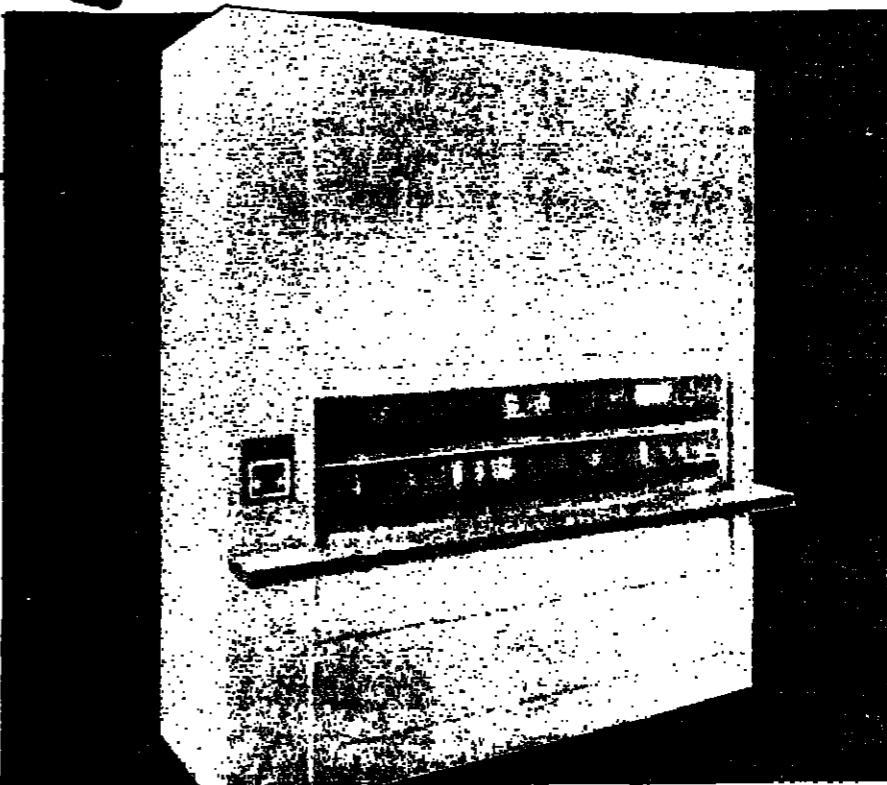
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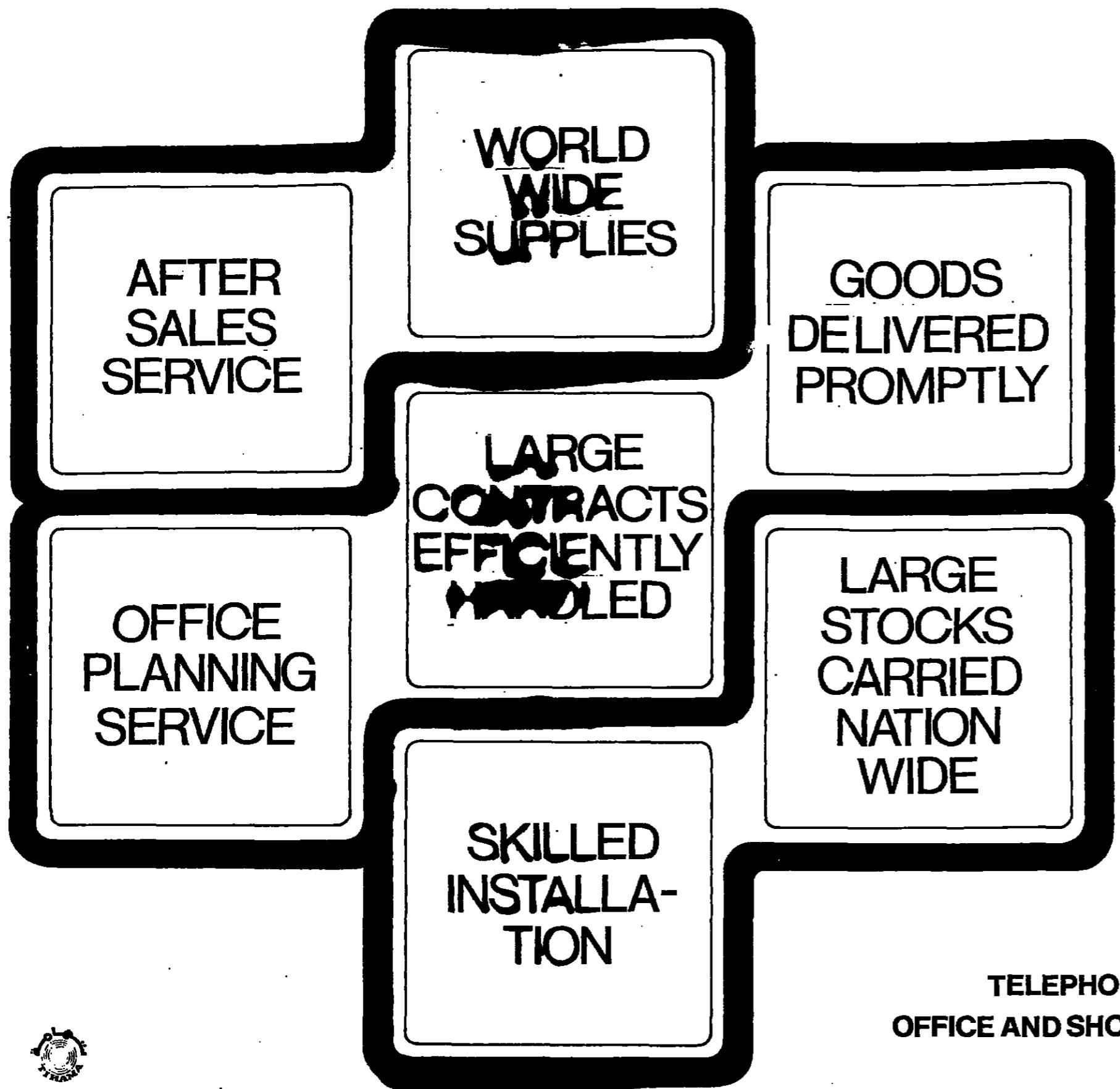
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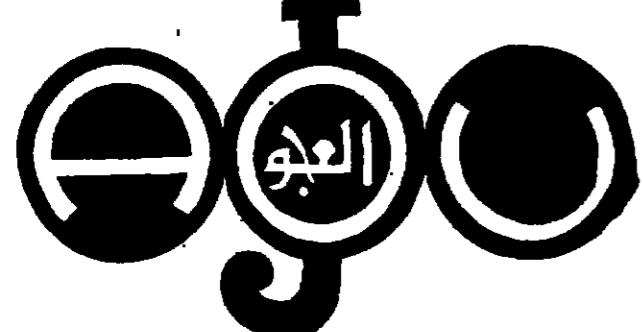
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مكتبة من الأصل

Al-Aamer offers wide selection

By A. Staff Reporter

The northern end of Crown Prince Fahd Street in Jeddah is steadily turning into a potentially attractive shopping street to rival Medina Road or even downtown, and among the new shops blossoming like flowers in the desert after rain is Al-Aamer.

A few hundred yards down the street from Jeddah Towers, the rush housing project that will presumably give it and the other new shops something of a shot in the arm when occupied, Al-Aamer occupies the bottom two floors of a small block. It opened in the middle of this month, and two days later was already claiming some sales made.

It is a medium-range furniture shop, dealing in the fundamentals of beds, chairs and tables and eschewing the frivolities of ornaments or the luxuries of other establishments. It is not cheap, and the goods on offer are not for the lowest end of the market, but it seems reasonably priced for what it sells.

It is owned by Nasser Al-Aamer Al-Ruhemi, who has had a shop in Medina for some 15 years and two in Riyadh for about eight. This is his first venture in Jeddah.

No stocks are kept in Jeddah, but there is a fairly wide selection both of taste and in price on display. The owner's assistant, Omar Ghaleb, says that a discount of up to 10 per cent can sometimes be given.

The beds sold are all double, with a cupboard and dressing table included in the prices. The most expensive is probably an Italian model, selling for SR10,500. It has a built-in radio cassette player, and its pride is a large semi-circular mirror over the head, attached to the frame. The large dressing table is fixed to the body of the bed and beside one side, making the whole edifice suitable for fitting into a corner. The cupboard with it is, like the bed and dressing table, luxurious in a deep red velvet and mirrored splendor.

At the other end of the price range is a simple, low bed in black and white painted wood, costing SR5,400. Between the two are a West German product for SR6,000 a set that includes a cupboard with five doors and SR7,000 for the same model with six doors. That has a radio and a digital quartz clock set into the head of the bed, the whole with a wooden frame.

For grandeur that almost overpowers, for SR8,500 a bed in an extraordinary Art Nouveau design, with two of the six doors of its dressing table, mirrors is offered. The place for nothing so much as watching Jean Cocteau on the videotape.

There is a wide variety of arm-chair and sofa sets for the sitting room, starting at SR5,000 for an Italian set of four smaller arm-chairs and a sofa that can seat three, with a choice available in the shop of green or beige velvet. Other Italian sets include a low, square collection, also of four armchairs and a sofa for three, for SR5,200, and another in velvet for SR5,500.

From the United States there is for SR6,000 a solid and comfortable-looking set with wooden frames covered in cloth streaked in red and brown colors. Dark or light material is on offer. From Italy, a set of four armchairs and a sofa for three with higher backs than most modern chairs, in dark brown or dark red, goes for



Furniture at Al Aamer's showroom

SR8,500.

But for extreme luxury, there is at SR9,500 a similar set with a round table in a tartan-style pattern of black and brown or green and brown. The table is stepped, with surfaces of mirrors and elevated levels of the same material as covers the chairs, in convenient holes in which are a removable lighter and ashtray. That comes from Italy.

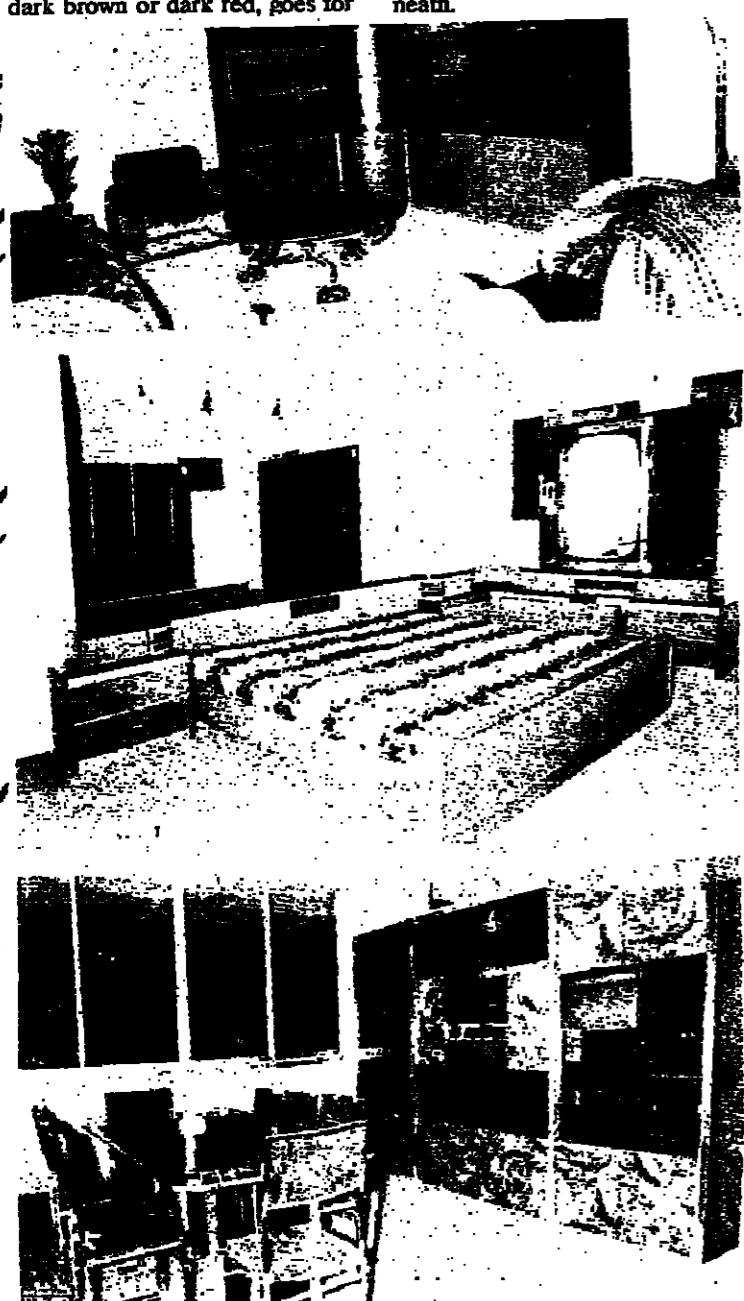
There are tables for the dining room. The largest is made in Belgium, with 12 chairs around a wooden-topped table with rounded corners to its rectangle. For SR8,000 it comes with an almost ceiling-high sideboard, again with an Art Nouveau air that somehow combines with a 1970s chunkiness. It has four shelves on either side of a central bar that swings outwards, with the whole fronted by smoked glass panels.

For the less ambitious, there is a smaller Danish dining table, with a simpler sideboard, that seats six. For SR4,000, an Italian dining table for six with a glass top and chairs covered in velvet on steel frames can be had.

There is a variety of coffee tables. One made in England, for SR800, has a low rectangular glass top on an aluminium base, another for SR330 a black fibreglass frame and glass top. Another English one is almost abstract, with a glass top supported by four arms that end in large golden balls, resting on the floor with three of the same balls.

Simple Italian glass-topped and steel-framed coffee-tables are available, one larger one, measuring 60 millimeters by 120 millimeters going for SR280, and a smaller of 35 by 35 millimeters selling at SR100.

There are bookcases, too. For SR1,000 one Belgian one has one shelf that can be removed to fit a television, with a videotape machine able to be kept on a parallel shelf or in a cupboard underneath.



Conversations with a computer

By A. Staff Reporter

How far can man go in carrying on a fruitful dialogue with a machine?

Although the answer to that question is unclear, the possibilities which exist today suggest that computer assistance in education and research is rapidly becoming an indispensable tool for teachers and students alike.

Electronic toys which "teach" children subjects as diverse as English and arithmetic are finding their way into the shops of Saudi Arabia. Other computers are programmed to play games as basic as high-low in which one player adopted a number which the other must identify in a succession of guesses which his "opponent" classifies as either too high or too low — or as subtle as chess.

At Dabaran's University of Petroleum and Minerals (UPM) a new and ambitious experiment in computer-assisted education is to be launched this autumn.

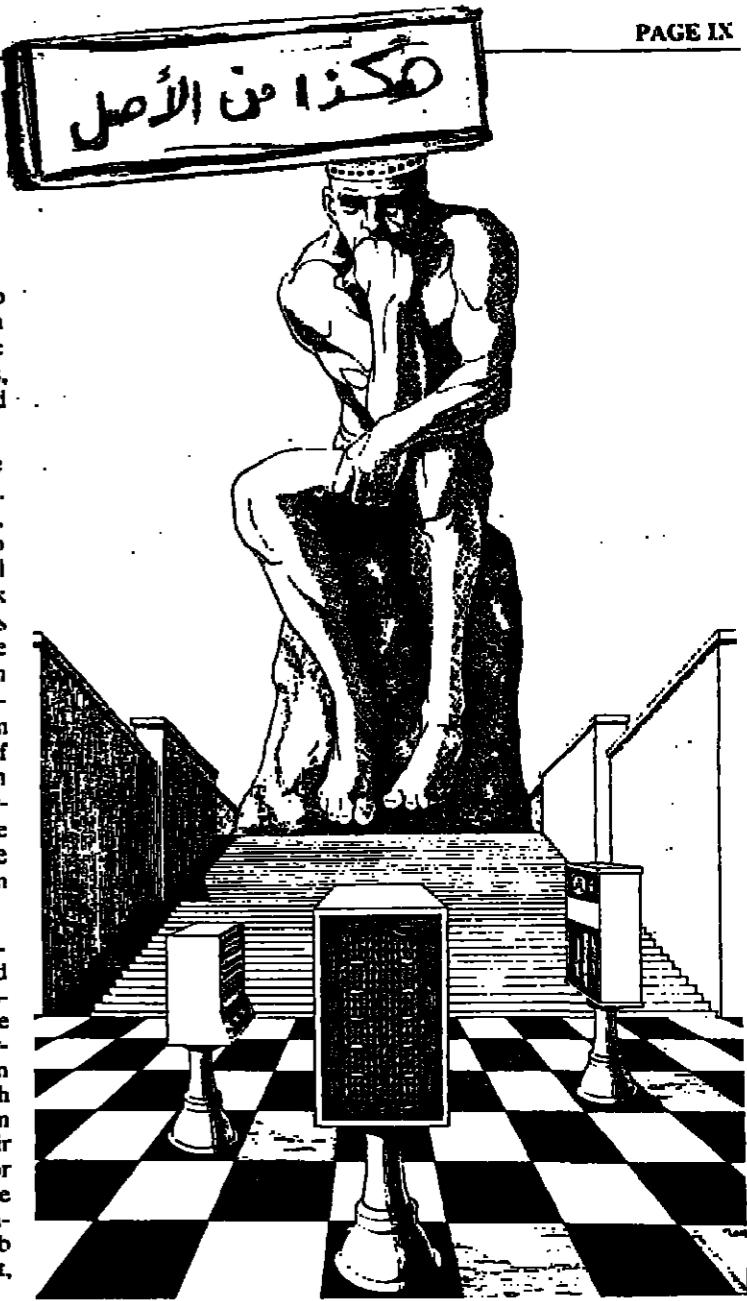
As of July, a Hewlett-Packard 3000 Series III computer with 40 interactive terminals and auxiliary equipment is to be located in the university's New Prep Year Building. Initially the equipment will be divided between two laboratories where it will be used in UPM's course in Computations for Science and Engineering.

The course, which is structured

in 5 modules, is designed to acquaint prep year students with the sort of calculations which arise in computer science, physics, chemistry, earth sciences, and engineering.

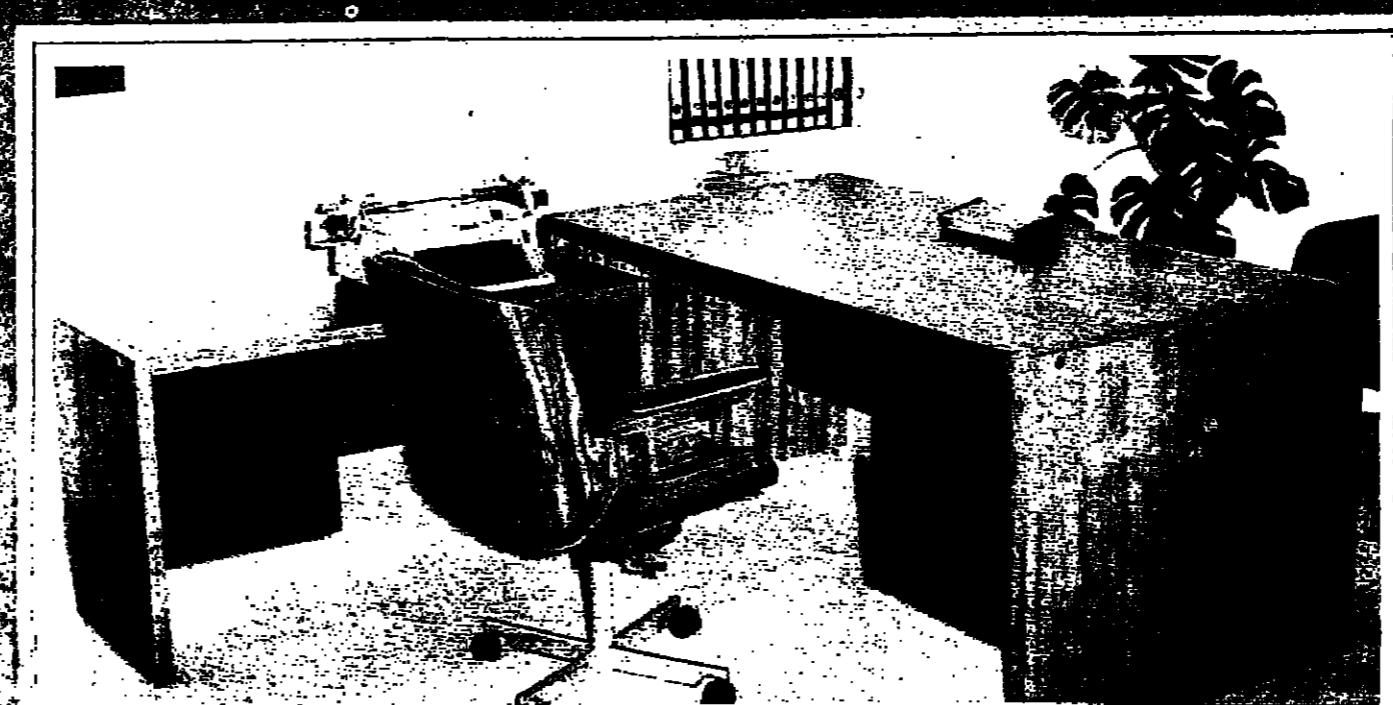
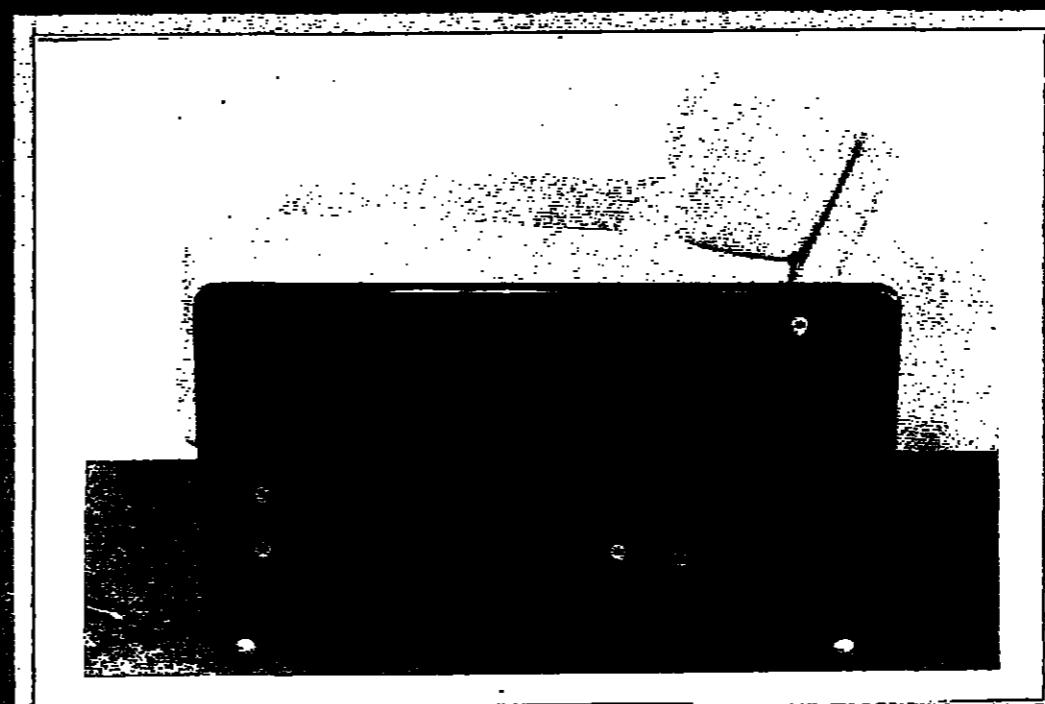
Students will interact with the computer in a series of drills. Posed questions by the computer, the student will feed answers to the machine which will then tell him whether he has done the work correctly or not. If the work is incorrect, the student may do the problem again or be supplied with the correct answer by the computer, depending on the program adopted. Software programs of this sort already exist, but a certain percentage of what is to be incorporated into the course will be developed in collaboration with the Data Processing Center which is in charge of the hardware.

A program of computer-managed education was initiated last year in the freshman chemistry labs at UPM. Two CRT's were used to quiz students on the experiments they were assigned; when students logged their results with the computer, it informed them whether they had performed their task correctly. Free to decide for themselves whether or not to use the services provided by the computer, 60% of the chemistry lab instructors chose to employ it, apparently with satisfaction.



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NCR boosts services

By Farouk Luqman

NCR Corporation has changed from being primarily maker of electro-mechanical business machines to one whose entire product line is now electronic data processing, generating revenues last year of almost \$2.6 billion.

America's largest producer of electronic cash registers is also one of the top two in Saudi Arabia's computer market at a time of a rising demand for computers in the Kingdom. Speaking to Arab News, NCR sales managers said that more Saudi business establishments are going into the computer age. Their orders begin with the mini-computer used by money changers to huge ones ordered by the National Commercial Bank and the Ministry of Finance. These machines range in price from SR100,000 to millions of Saudi riyals.

To streamline sales and service, the company split vocationally. Thus, there is a manager for retail trade, another for the financial industry, and a third for commercial and industrial organizations and government. "In this way we can best serve our customers' needs," said Leslie Mitchell, manager, retail systems, Saudi Arabia.

Last year NCR, Saudi Arabia,

rang up sales of SR50 million, and the prospects "are good for even better performance" in the near future.

Small to medium retailers, who are facing competition, and look forward to becoming more efficient, see the benefits of using the 8200 series computer which starts at SR350,000. The biggest one, the Criterion, was sold to the National Commercial Bank. NCR provides training here and in Athens, Cyprus, Dundee, Malta, Dayton. Their training course include operating, programming, systems analysis, and data processing management.

"We also provide locally a complete support service," said Alain F. Linden, manager, systems services division. "This includes installation, engineering, systems analysis and programming, customer training and personnel selection."

The company began operating here in 1949 and is presently sponsored by Assakkaf Establishment for Engineering, Trading & Contracting. Since then it has graduated from electro-mechanical machines to a whole range of highly sophisticated computers.

"The computer system industry is one of the world's most remark-

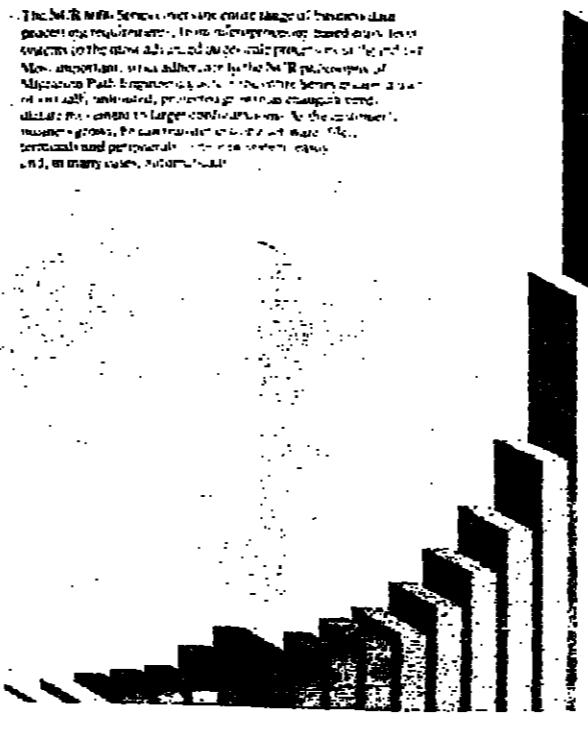
able industries" according to NCR's Chairman, William Anderson, in a recent statement. "Because of explosive technology, ours is one of the few industries which year after year can give its customers greater performance for the same cost, or the same performance for substantially less cost. And the end is nowhere in sight." This was explained to Arab News by Abdul Hafiz Baabaki, systems engineer, finance division. He said: "We have an advantage over other companies because we have a philosophy called Migration Path Engineering. We start a small business with a small computer. We can upgrade it locally on site. The customer does not have to change his programs, files, etc. Continuous customer's business growth doesn't mean continually changing his software which is very costly. If we give him another and different machine, he still can use his existing programs and files." There is a lot of saving in this system, NCR managers claim.

From a small start today NCR serves some of the biggest customers in the country including Petromin, Saudi, Avco Dallab, Citibank, Cairo Bank, Finance Ministry, Riyadh Bank, Al Jazira Bank, Al-Essayi, Zahid Tractors

and many others. Al-Rajhi, the largest money changer and gold dealer is one of their biggest customers for medium accounting machines.

The latest product was the V-8600 family introduced in 1978. It comprises the two most powerful general purpose computer systems NCR has ever released. The family features the first use of 64-k-bit memory chip technology in a large scale system and the first use of ultra-fast 100K emitter-coupled-logic circuitry in a commercially available general purpose computer. The V-8600 family offers NCR users an "almost unlimited, protected growth potential" since it adheres to NCR's Migration Path Engineering philosophy.

"NCR Saudi Arabia, headquartered in Jeddah with branches in Riyadh and Dammam, is expanding," said G. Kaikuti, administrative assistant.



New showroom for Kaki

By John Close

The Kaki family, also owners of the Kaki Hotel just up the road from their furniture and office equipment showroom, has branches in Riyadh, Dammam, Mecca, Medina and Taif and are thus able to provide nationwide service, a distinct advantage for customers.

It is also easy to find. Just past the Saudi Building is a major intersection. If one continues across it, and passes the Jeddah Airport Hotel, the showroom is on the left in the same building and before the new Sheraton Hotel.

The showroom is large and contains a wide selection of executive and secretarial desks and chairs, filing cabinets, carpets, drawing boards, and tripods for surveying and engineering equipment.

The company is planning to open a showroom and offices on Medina Road over the next two months which will be five times as large as the present one. There will be no problem filling the space. The general manager of the international trade department, Roy Leach, says business has been excellent during his first six weeks in the country.

of anti-shock material and mounted in the frames with blocking locks.

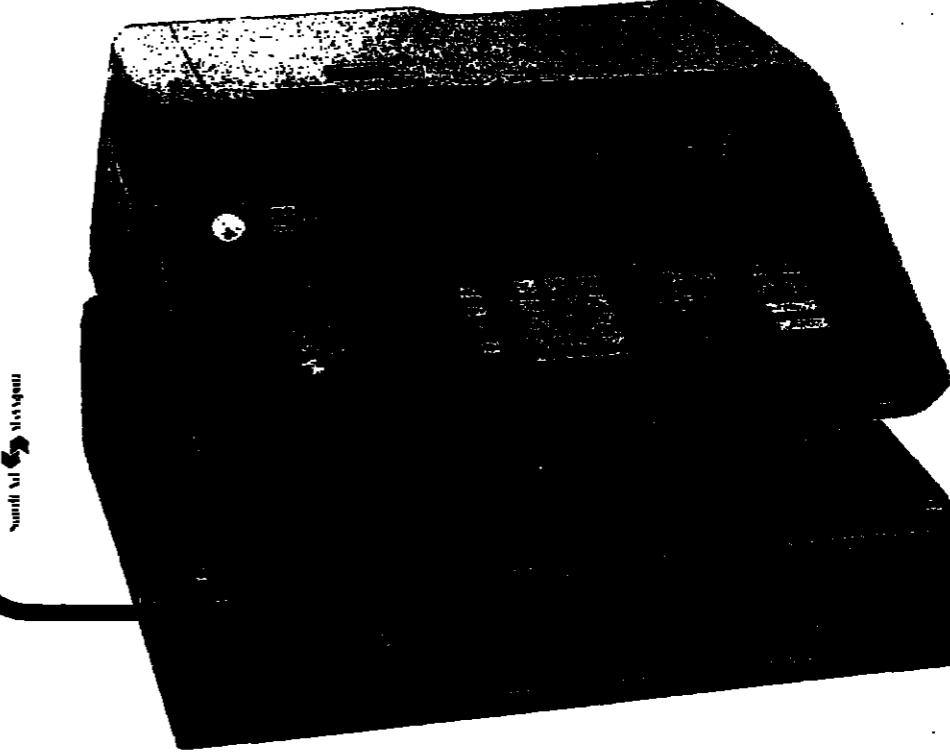
The Kaki company is very pleased to have introduced a wide selection of drafting boards made by Nestler. These are indeed precision instruments.

A horizontal X-rail is removal and easy to mount on a drawing board of between 18 and 24 mm thickness. The adjustable fastening brackets make sure the scales remain flat on the paper. Horizontal and vertical carriages each run on ball-bearing equipped guide wheels.

There is a brake lever to lock the vertical motion which can be put into position without lifting a hand from the drafting board. The board has a 360 degree drafting head with automatic 15 degree notches as well as a brake lever for locking the protractor at any angle. Each board comes with a detailed and illustrated instruction booklet.

"We're a dynamic organization. We've got our sites set on what we want to do and we're jolly well going to do it", Leach asserts.

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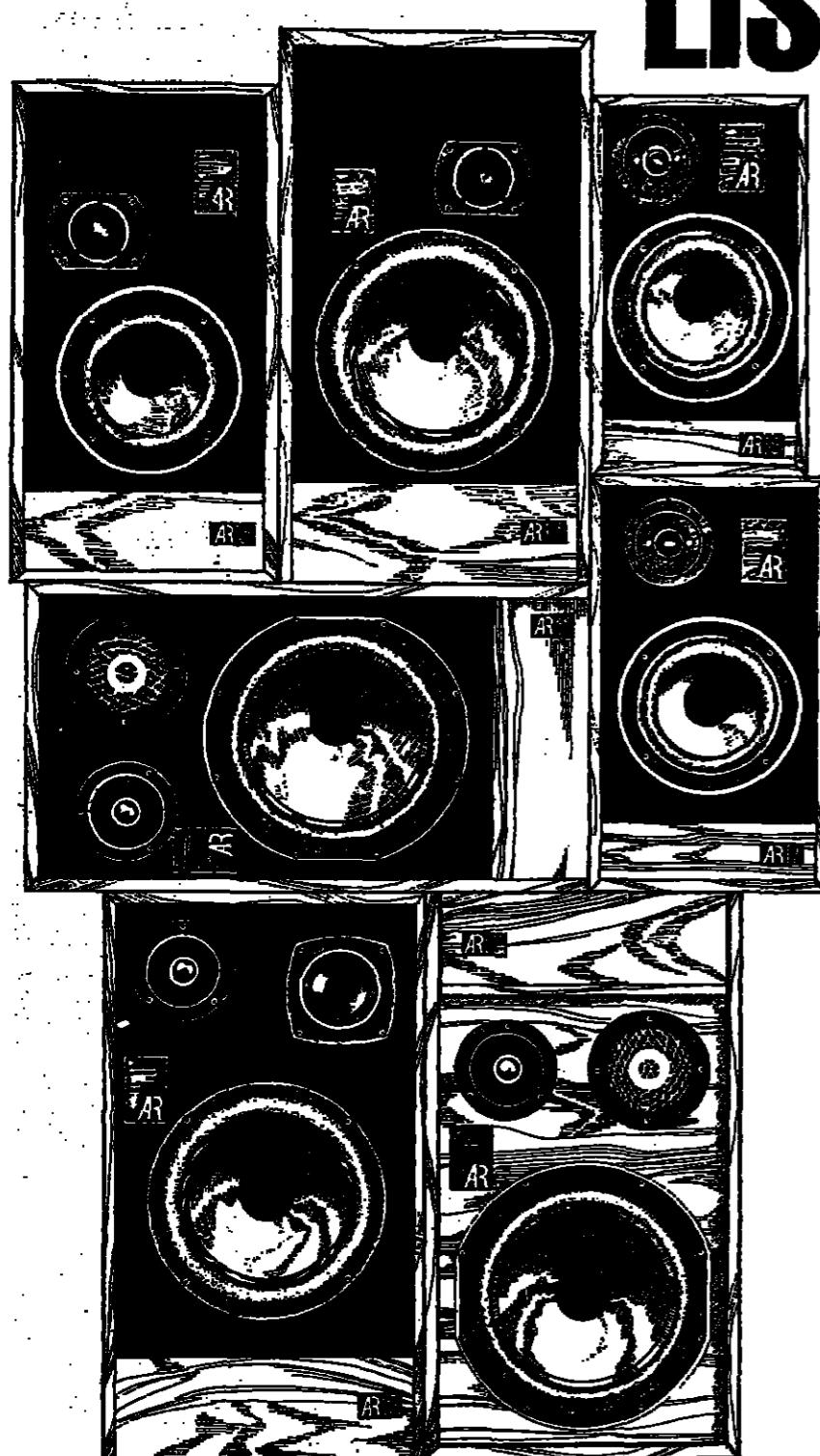
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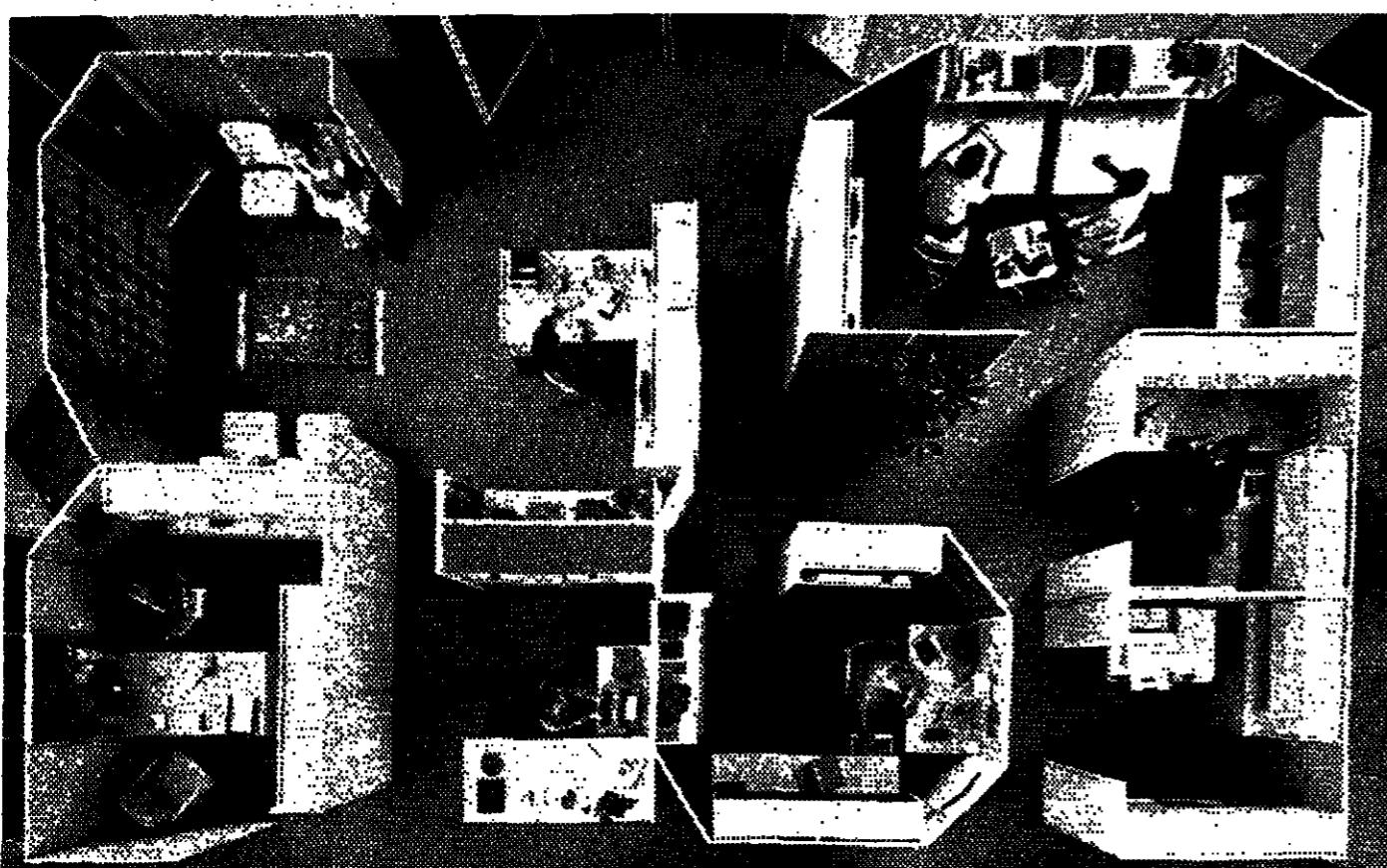
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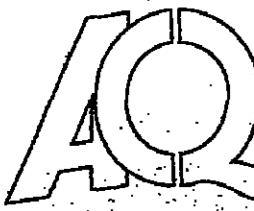
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IBM in the Kingdom for 25 years

By a Staff Reporter

IBM World Trade Corporation has been represented in the Kingdom of Saudi Arabia for over 25 years. It has acquired a vast experience in marketing and supporting computers in Saudi Arabia.

A considerable number of computers are presently installed, ranging from the small size IBM S/34 and System/3 to the large IBM System 370/158 and 168, IBM/3031 to IBM/3033.

Some of these large systems are operating with a sophisticated communication network of terminals.

The company has three main locations: in Al Khobar, Riyadh and Jeddah. Its head office, in Paris, covers several Middle East countries. This applies also to the different services.

A spokesman for the company said IBM's policy "is to guarantee full service" for the products that are marketed locally.

All three locations are staffed with personnel (most are still expatriates) who have extensive experience in maintenance of the IBM machines. This experience is further enhanced by regular education in IBM's centers and by use of central maintenance information data bases in Europe.

Spare parts are supplied by central and local stocks including a large number of stock items in each location covering several installations. Based on regular and accurate statistics, the provisioning of spare parts is maintained regularly to meet the requirements for a high standard of service.

Another function of the company, as the spokesman described it, is the so called Systems Engineering service. This function provides the customers with the guidance and support as:

- Systems design,
- Development of implementation planning and scheduling,
- Education selection, planning and conducting
- Determination of customer's publication requirements and subscription to the publication libraries.
- Support in planning and use of IBM program products.

— Informing the customers of modifications and alterations,

— Guidance for effective operations etc.

IBM Systems and Customer Engineers have several information and testing tools and an extensive library at each location and also direct contact with their European centers for assistance in intricate matters.

The company also provides a wide range of education programs to train its customer personnel. A total of about 50 courses are held each year in Saudi Arabia and other Middle East countries. Other customer courses are available at IBM's centers in Europe.

The company hopes to find more young Saudi men to train. Still most customer people in IBM courses are non-Saudi even if some are trained already. "Our long term policy calls for training Saudis in the operation of products", the spokesman said.

Though the company has many expatriates in Saudi Arabia, the spokesman said it is a policy and trend to develop local skill by employing and training Saudis.

IBM sells or rents its products to government, universities, banks, distribution and other business whether big or small. The spokesman said it "is very interesting and stimulating" to work in Saudi Arabia with the fast development of Saudi Arabia, the appreciation of data processing and the advanced ambitious plans including terminal use in communication networks.

IBM recently announced in Saudi Arabia the new 4300 Systems with improved technology and price performance.

Considering the shortage of manpower here, such computers help to release personnel for other jobs where they can be more efficient for national development, and where their skills can be used more effectively. IBM products can print out Arabic information and visual display machines are as well made to display Arabic characters.

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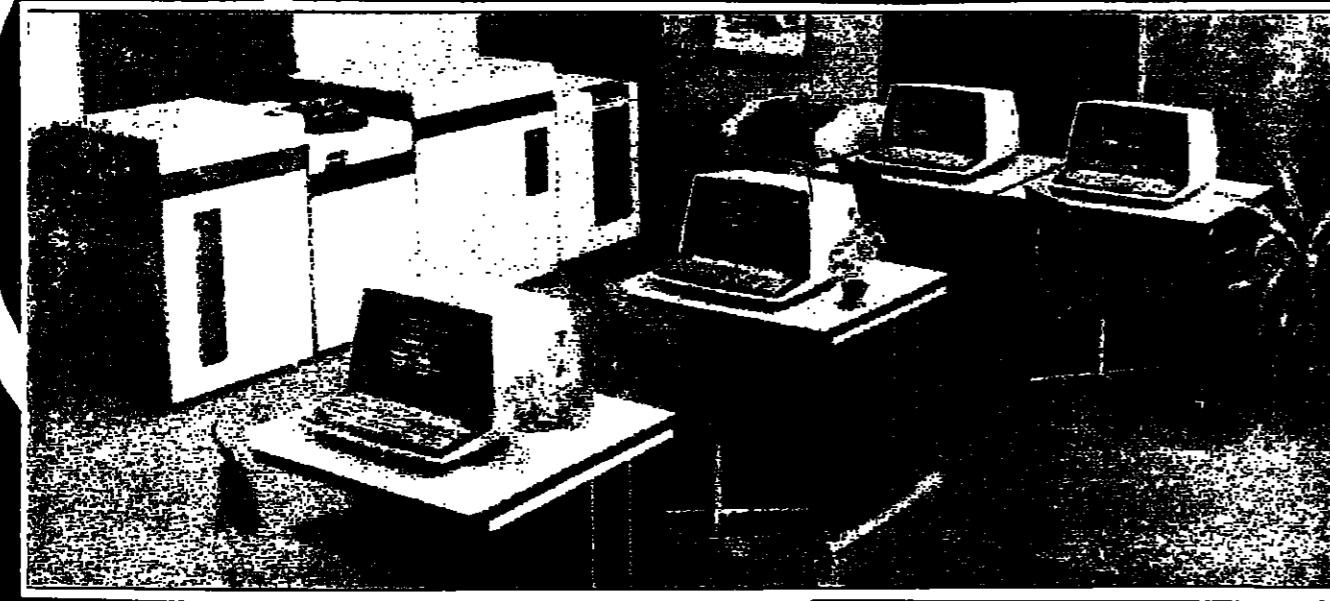
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Classics furniture for high taste

Classics : Furniture and expertise

By a Staff Reporter

meeting room and the office of the Crown Prince.

For the Council of Ministers room, Classics designed brown leather chairs for each minister, embossed with the Saudi national emblem. The King's chair is in the same green suede as the desk kits for each minister. Small microphones are included for each desk and the sound system's speakers are installed in the same ceiling structure as the lighting.

The company has also provided seating for the Jeddah Football Stadium as well as the carpeting and furnishing for the Royal Suites. It has designed the executive offices of the Jeddah branch of the Ministry of Planning, the offices of the High Council for the Development of Riyadh, the administrative offices of Riyadh's King Faisal Hospital and the Directorate of Youth Welfare in Jeddah.

The first task the company took was the remodeling of Jeddah showroom. Located on Al-Salehine Road, Classics has a large showroom, which was from two villas, and administrative offices on its 2,500 compound.

The company has an impressive client. The first phase of the Government Center in Taif was completed by Classics in the first months of 1977. This included, designing, building and fitting offices for eight ministers of the Council of Ministers

under His Majesty King Faisal and founded his Saja Trading Company in 1957.

Arfan Malhas, general manager of Classics, holds a B.A. from the American University of Beirut and a masters in international affairs from Columbia University in New York City. He was vice president of Chase World Information Corporation (Chase Manhattan Bank) and has worked as a consultant for businesses working in the Middle East.

The Classics has a 14,000 sq. ft. warehouse opened in April 1975 in Jeddah which holds a six-month advance supply, two 20-ton tractor trailers and several flatbeds so it is well equipped to handle its delivery requirements.

A second warehouse was opened recently with a 3,044 sq. m. capacity and is designed to receive complete containers of furniture. The company is planning to open a branch office in Riyadh and in Al Khobar to serve the Eastern Province.

The Classics has a wide range of in-house capabilities to handle design, installation and post-installation services. Its staff offers assistance in planning complete office environments, from ceilings, to space design, to interior decoration. The firm is also willing to follow specifications of other

designers and architects.

The Steelcase furniture carried by Classics includes desks and chairs with an internal steel frame to take the stress and a traditional wood exterior. Steelcase is one of the world's largest manufacturers of office furniture.

Baker, Knapp and Hobbs produces home furniture and is well known for its antique reproductions and period furniture.

Vecta Contract produces furniture accessories and signed pieces for special applicants. Slow and Davis, also represented in the Classics showroom, manufactures contemporary and traditional wood furniture for office use.

The Classics prefers to carry American furniture because the wood used is seasoned, killed and dried in furnaces to reduce the inherent humidity to less than two per cent.

The company functions under a president, a general manager and the heads of the six departments. Steelcase, Inc. runs a dealer training program for upper level management trainees and the Classics department heads have often taken advantage of the program.

The Classics policy is to work with the client as he plans his home or office. It is more than a furniture store. The Classics is able and willing to provide a total environment.

By a Staff Reporter

One and a half years ago, the Al Mishari opened doors for business in Riyadh. Six months later it moved to El Khobar in the Eastern Province. It was a move the company did not regret: President Ibrahim Al Mishari explains that during the past 9 months, sales have reached SR 3.5 million and they are expected to exceed SR 3.5 million in the first year of operation, with a doubling of operations the following year.

Al Mishari is a distributor of Texas Instruments (TI) products for all of Saudi Arabia. Supplying 100 outlets now, the company plans to have twice that number in the next two years.

With small businesses picking up, the market is good for the calculators and mini-computers which the company sells.

Digital watches are another of Al Mishari's most popular items.

Competition, however, is keen. Ibrahim Al Mishari uses an anecdote to make his point. To persuade one retailer to accept some TI merchandise on consignment, Al Mishari offered to display some digital watches and calculators on a shelf in the man's shop. If no customer came to inquire about them in the next five minutes, Al Mishari promised to withdraw both his merchandise and his request. Inside the following 300 seconds, not one but three customers made inquiries about the TI goods, and one of them bought a watch!

Digital watches retail in the range of SR 70-220, calculators for suggested prices between SR 50 for TI 1000 and SR 1350 for the TI 59, a calculator which is really a small computer with the equivalent of 300,000 transistors. This latter calculator is more capable than the IBM 650, one of the most popular computers of the 1950's which sold for \$ 200,000, weighed half a ton and required 3 1/2 tons of air conditioning. By contrast, the TI 59 weighs a mere 12 ounces. It comes equipped with solid state software, an electronic chip which carries the equivalent of 5,000 IBM punchcards. 25 computer programs of general interest exist. Specialized software, dealing with surveying, navigation, aviation, electrical engineering, games, and even farming, can be had for SR 150 a chip.

Minicomputers and terminals like the Model 990/10 or the

Model 770 Intelligent Terminal—described as a machine "used for order entry, local report generation, inventory control, sales analysis, invoicing, payroll, freight billing & scheduling, and insurance claims processing" — are in stock. One of the latter was sold to a client in Jeddah during the Fifth National Computer Conference

last month at UPM.

Al Mishari is presently bidding for the 15 portable terminals which the UPM Data Processing Center proposes to buy for its transfer to MVS in the autumn. The company is also negotiating with Datagraphix Corporation to become that corporation's distributor for computer and micro-

systems.

Education offers an important market for electronic equipment. Texas Instruments produces a number of educational toys which Al Mishari distributes. Al Mishari also purveys a child's digital watch which helps him to tell time even in the conventional two-handed style.

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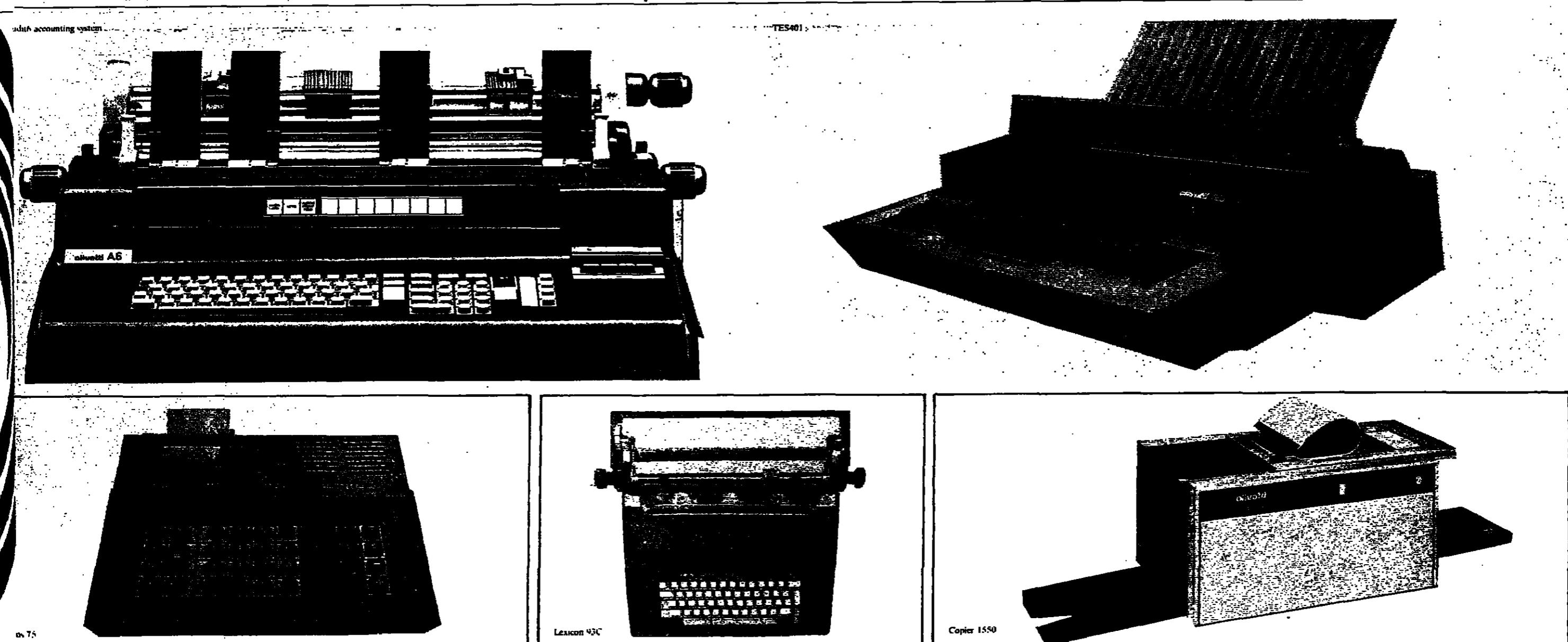
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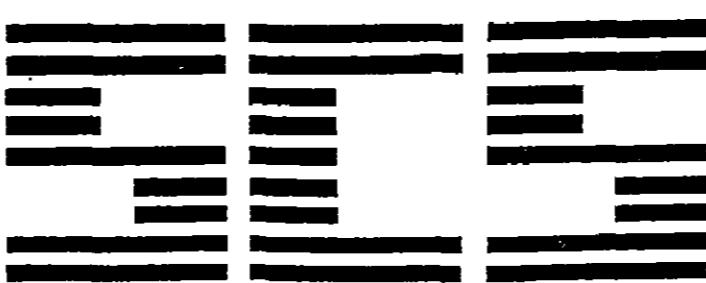
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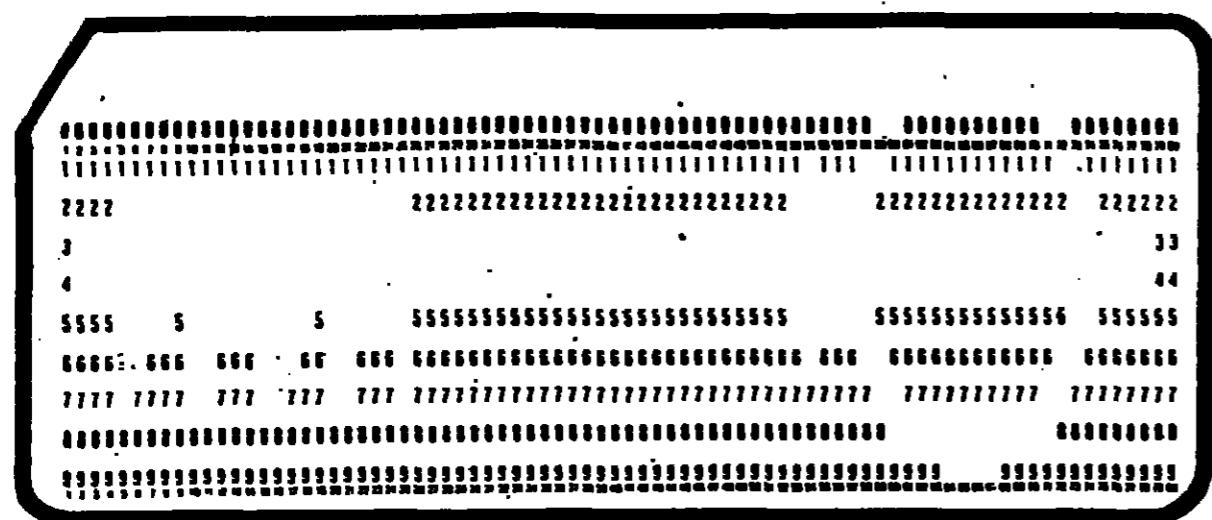
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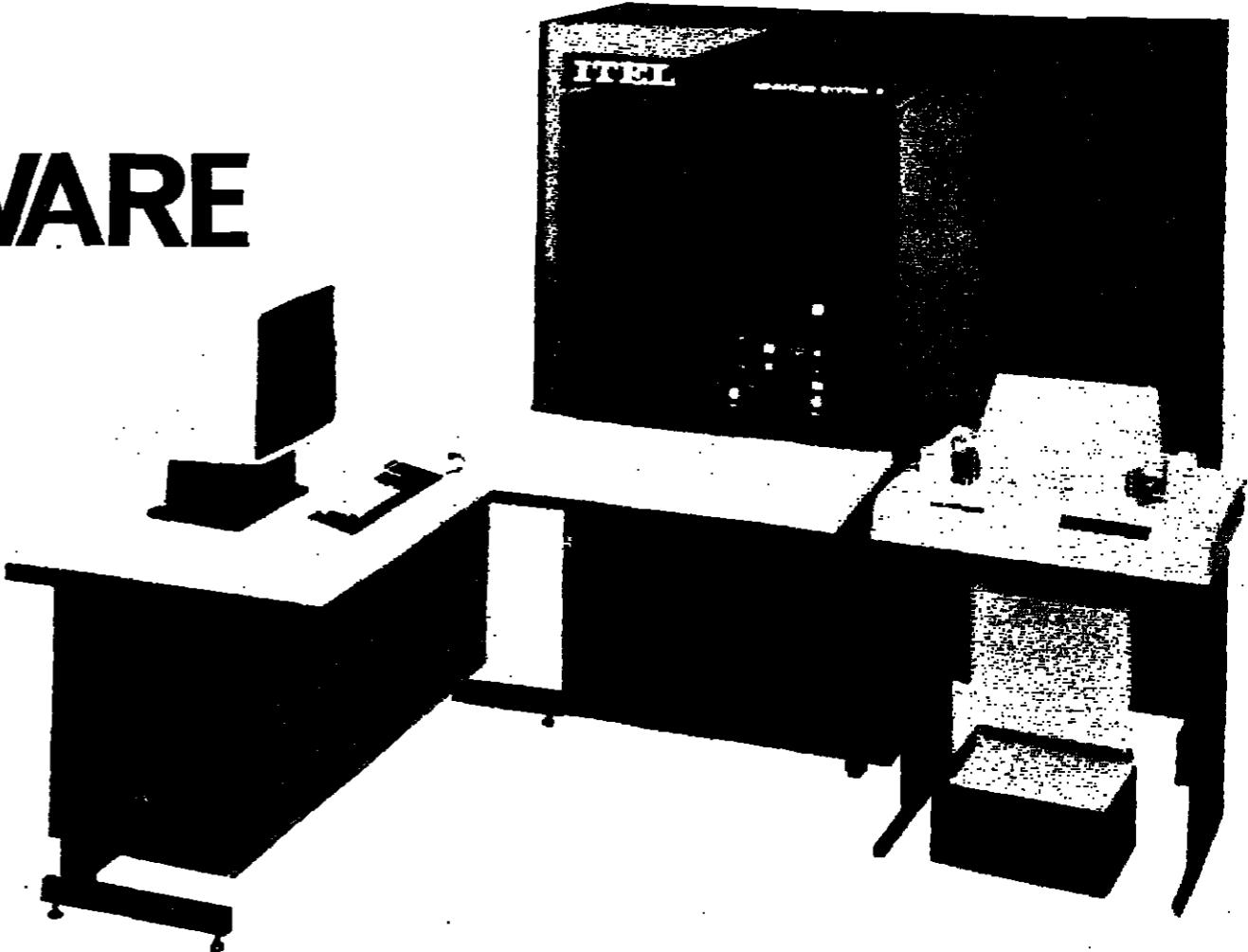
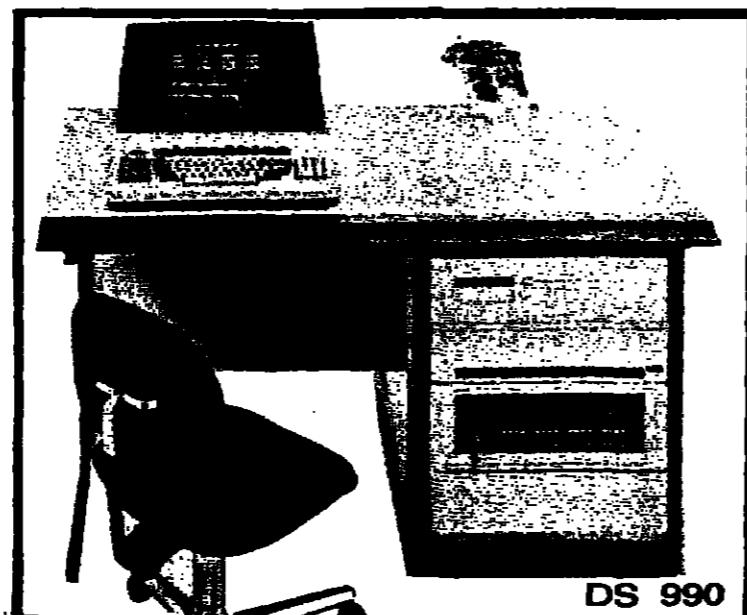
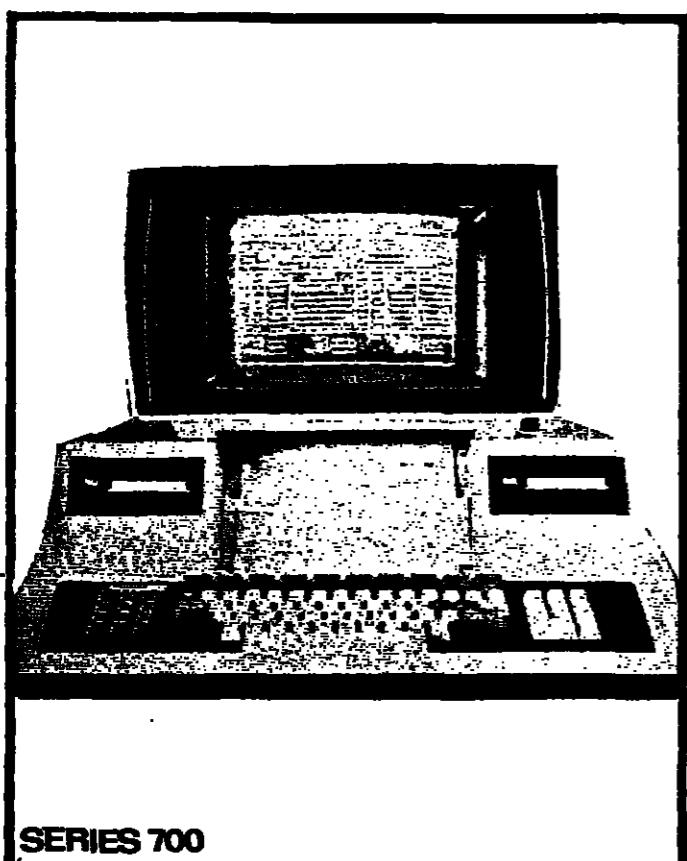
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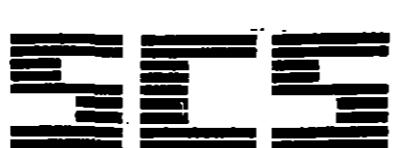
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